

# ALBANY • EL CERRITO • KENSINGTON

# THE JOURNAL

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**Sports** Albany's dream volleyball season comes to a close [C1]

**Arts** A fairytale setting for Brothers Grimm holiday show [C3]



CRAIG VOLPE of Berkeley helps his 18-month-old son Sytan high-five his brother Conner, 6, as he whirled by on the Tilden Park merry-go-round, now open at night for the Christmas Fantasy celebration.

## Holiday tribute a swirling, sparkling delight

By Jennifer Shaw

As a young girl, Terri Holleman had a favorite birthday cake — black and white ribbon with a carousel on top — a coincidental sign for the caretaker of Tilden Regional Park's merry-go-round.

It was a favorite place of her youth. She loved "the swirling wind on your face and waiting for someone who's going to wave at you and smile," she said.

Holleman also savors another memory. It was the years spent driving along Arlington Avenue during the holiday season and feasting her eyes on Sundar Shadi's life-sized, papier-mâché nativity scene in his El Cerrito hillside lot. Two years ago, Shadi, now well into his 90s, apologetically informed passersby that he had retired.

"My spirit was deflated," she recalled.

With Shadi's display serving as her muse, Terri is now offering her "big present to the world" in the first annual Christmas Fantasy in the Woods.

The merry-go-round is shrouded in decorated Christmas trees and dancing bears. A jig-sawed gingerbread house on the grassy knoll is part of the non-denominational theme, which includes nightly storytelling around the fire-place mantle.



THE DECORATED merry-go-round building stands out in the dark nights at Tilden.

"It's my mid-life celebration. After all, how many people can you fit in a convertible Corvette?" she said. "I'd rather do Christmas for the community."

"She just endears people to her," said Nan Landis, who makes Costco runs and sells tickets on weekends.

Sherri Dominguez, who met Terri

while volunteering at Wagner Ranch School, has the same recollections of Shadi's work. Dominguez and her husband Rolando helped with the decor at Tilden.

"We started out with lights, and then we were doing theme trees and shopping. We're still adding to it as we go along," she said, describing the illuminated stars shooting from the dome and the dripping icicles hung without nails around the perimeter.

The sparkly display started by responding to a calling from the towering evergreen to be dressed in lights. "As a Native American, I believe things have a life of their own," Terri said. "The first year you figure out how it all works, like being parents for the first time."

Her 8-year-old son, Zephyr Skye, has been with her all along. While his parents oiled the gears and restored the horses, he has worked from a toy tool kit and painted at a child-sized easel.

The circa 1911, Coney Island-style historical landmark they oversee is an animal menagerie of bejeweled giraffes, faithful-faced dogs, menacing-looking tigers and frisky felines.

Third-grader Zephyr has a favorite — the lead horse, Rosie, of which he is the honorary owner.

"She is the most photographed. A lot of children will wait in line just to ride her," Terri said.

Zephyr's retired first-grade teacher, Jane Pettit, shares her penchant for carousels, having taught curricular units on the subject to children and adults alike. She marveled at how he was the "only child in 18 years who made a three-dimensional armored horse."

Pettit also reminisced about spending summers in Ocean City, N.J.

See FANTASY, Page A9

## AT&T purchases Albany cable franchise

City receives \$250,000 under agreement

By James Carter

The term "pay television" took on new meaning Monday night when AT&T agreed to pay Albany \$340,000 to transfer ownership of the Century Cable Albany franchise to TCI.

TCI of East San Fernando Valley was purchased by AT&T March 9.

After months of negotiations between the city and TCI, an agreement was signed at the Nov. 29 City Council meeting.

According to City Attorney Robert Zweben, the legal basis for the deal was a provision of the Albany/Century Cable contract providing the city with the right of first refusal if the cable provider decided to sell its \$10 million Albany franchise.

The right of first refusal clause guaranteed Albany the opportunity to purchase Century Cable before it was put on the market — a possibility officials

See CABLE, Page A10

## Longtime butcher will stay at Kensington grocery

By Kate Darby Rauch

KENSINGTON — Butcher Gordy Napolitano sold nearly 150 Thanksgiving turkeys this year. That's about 150 more than he thought he'd be selling after being told last month his lease would end at the neighborhood grocery store where his family has run the meat counter for more than 60 years.

Now Napolitano is sighing with relief. And so are a bunch of regular customers at Young's Market on Arlington Avenue. "It worked out real good," said Napolitano. "Now the plan is to get the word out to customers that I'm staying, and

we're going to make the store better for them."

Young's, a Kensington landmark since the 1930s, has had new owners buying in and others wanting out. The Young family owns 50 percent of the store, and the other 50 percent is split between two parties.

One outcome of the shifting shares was a decision to end Napolitano's era at the store and turn the meat business over to an incoming owner. On Oct. 1, Napolitano was given 30 days notice to close up shop.

See BUTCHER, Page A11

## Middle school teacher fights the battle of her life

By James Carter

Teachers and parents at Albany Middle School are pulling together to help save the life of a 15-year veteran teacher there. Her name is Susan Butsch.

Butsch was diagnosed with non-Hodgkins lymphoma in February. Since then, she has undergone a brutal battery of tests and treatments so severe that a reaction to one of the many drugs she takes forced doctors to remove part of her intestine.

Last year, several teachers at AMS donated their own sick-leave days so Butsch could postpone going on disability until this fall, according to friend and colleague Janet Teel, who is orchestrating efforts to help Butsch.

See FIGHT, Page A11



SUSAN BUTSCH

## Reconstituted EC council gives final affirmation to rehabilitation measure

By J.R. Deaton

EL CERRITO—This is the age of the offered hand — and offered smile, hugs, family introductions and general all-around good feelings. Two new City Council members were sworn in this week to much applause and well wishes — and, oh yes — the \$5.3 million tax measure was unanimously approved for the March ballot. The measure would fund reconstruction of the swim center and Canyon Trail Clubhouse and renovation of restroom facilities at Harding, Huber and Poinsett parks.

Janet Abelson and Kathie Perka were sworn in by City Clerk Linda Giddings before the tax measure was considered.

"This is one of my favorite things to do as city clerk for the city of El Cerrito,"

Giddings said before asking the council members-elect to raise their right hands and take the oath of office. More than 65 people attended the meeting.

When things got down to business, it soon became clear the new council would unanimously agree to place the tax measure on the March 7 ballot. The matter of the dedicated maintenance and capital replacement fund indexed to the property transfer tax, which had been a sticking point at last week's council meeting, was generally embraced.

The measure asks voters to approve a \$5.3 million special parcel tax over 20 years. A single family home would pay a maximum of \$58.46 annually; a multi-family residential unit would pay a max-

See AFFIRM, Page A10



JANE PETTIT gives Zephyr Holleman a hug on the opening night of the Christmas Fantasy in the Woods. Zephyr is the 8-year-old son of merry-go-round caretaker Terri Holleman. Pettit was Zephyr's first-grade teacher. She is now retired.

STEVE BABULAK

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KNIGHT RIDDER

INFORMATION FOR LIFE



## WORTH CHECKING OUT

## Church holiday bazaar

The Arlington Community Church Holiday Bazaar will be on Saturday, Dec. 4, 10 a.m.-3 p.m. at 52 Arlington Ave. in Kensington. A vintage robin's egg blue '65 Volkswagen convertible will be auctioned at 2:30 p.m. Come and enjoy homemade baked goods, and hand-crafted gifts. Photos with Santa can be taken from 11 a.m.-2 p.m. A hot lunch with live music from 11:30 a.m.-1:30 p.m. Children's crafts, vintage jewelry and gift books make the Arlington Community Church the best place to holiday shop.

## Internet for beginners

Curious about the internet but new to computers? Sign up for free one-on-one tutoring with a Volunteer Internet Docent at the Albany Library, 1247 Marin Ave., every Saturday morning and some weekday evenings. For information or to make an appointment, call the Albany Library, 526-3720.

## Holiday pancake event

A Holiday Pancake Breakfast and Toy Drive will be held on Saturday, Dec. 11 from 9-10 a.m. in El Cerrito Community Center, 7007 Mooser Lane. Tickets are \$6 per person. Visit with Santa and Mrs. Claus, plus Sparky the Dog. Call 215-4377 for reservations.

## Kensington Symphony

The Kensington Symphony Orchestra, under the direction of guest conductor Harvey Bernstein, will perform "Symphony No. 4" by Beethoven and "Capriccio Italian" by Tchaikovsky on Saturday, Dec. 4, 8 p.m., at the First Baptist Church at 770 Sonoma St. in Richmond. Tickets are available at the door; they are \$10 general admission, \$8 for seniors, children under 12 are free. Details 525-4796.

## Winter Concert at AHS

Albany High's Vocal Music Department presents its annual Winter Concert on Thursday, Dec. 9, in the Little Theater. The evening promises to be a night of festive song and celebration with performances by the Concert Choir, Musical Theater Project and Advanced Chorus. Selections include "Betelehemu," "Fugue for Timborens" and the "Hallelujah Chorus" from Handel's "Messiah." Admission is free.

## YMCA Giant Garage Sale

Find that special treasure at the Albany YMCA Giant Garage Sale on Saturday, Dec. 4. The Giant Garage Sale will take place at the Albany YMCA, 921 Kains Ave., near the corner of Solano and San Pablo avenues, 9 a.m.-3 p.m. The sale will feature everything from clothing and children's toys to household and office items. Proceeds will be used to help support Albany YMCA youth and senior classes. For more information, call 525-1130.

## Gallery Showcase

The public is invited to view the current exhibit at the Gallery Showcase located at the Albany Community Center Library Complex, 1249 Marin Ave. in the Albany Recreation and Community Services Department offices. The current show features the ceramic works of artist Patricia O'Neil. O'Neil, who studied with Richard Akers, is a native Californian who currently resides in Crockett and devotes much of her time to her art. The show will be up through Dec. 12, 8:30 a.m.-5 p.m., Monday-Friday.

## Animal Services logo

The Contra Costa County Animal Services Department is looking for a logo and local artists are encouraged to en-



THE BUDDY CLUB series of kids shows presents juggling and comedy with Ringling Bros. favorite Maggie the Clown (above) and singer Randy McCommons on Dec. 5 at 11 a.m. at the Albany Community Center, 1249 Marin Ave., Albany. Admission: \$7. Call 510-652-SHOW.

ter a logo contest. The logo will be used to depict the role of the Animal Services Department in helping animals in the community. A \$500 cash prize will be awarded to the winning artist. The deadline for entering artwork in the contest is Dec. 15. The logo must include the name Contra Costa County Animal Services and should be a simple, bold, camera-ready design drawn in black ink on white paper. Size of the logo should be approximately 8 inches by 8 inches. For details and guidelines, write to Contra Costa County Animal Services Department, 4849 Imhoff Place, Martinez, CA 94553; or call 925-672-2829.

## Holiday Craft Fair

The East Bay Sanctuary's Annual Holiday Craft Fair will be held on Saturday, Dec. 4, 10 a.m.-4 p.m.; and Sunday, Dec. 5, 11 a.m.-4 p.m. The fair is held at the First Congregational Church of Berkeley, Channing at Dana streets, and features handcrafted items from women's cooperatives in Central America. Clothing, table decorations, tree ornaments, jewelry and numerous other items are to be found. This year, folk art from Haiti, American Indian pueblos, Nepal and Thailand are also included. Many items are under \$10. Proceeds from the event support indigenous artisans and the refugee justice work of the East Bay Sanctuary Covenant.

## Picture Poems

"Picture Poems" by Sheryl Gates is on exhibit Dec. 13 through Jan. 15 at Albany Community Center located at 1249 Martin Ave. in Albany. Sheryl Gates, a fine artist, poet, and illustrator, displays 3-foot and 4-foot acrylic on canvas "words and painting" and poetic pieces to showcase works published and created between 1985-1999. For more information or to be on mailing list for future exhibits, phone or fax 527-9374, or write to P.O. Box 2082, El Cerrito, CA 94530.

## Women for Peace

Women for Peace will celebrate its 38th anniversary on Sunday, Dec. 5, at 12:30 p.m. with a no host bar and buffet lun-

cheon at 1 p.m. The speaker will be 9th District Congresswoman Barbara Lee speaking on the "United States as a World Leader." The luncheon is at Venezia Restaurant, 1799 University Ave. at Grant, Berkeley. Parking is available next door in AAA parking lot. To make reservations, call 655-1867. Price \$30.

## Bosnian trauma survivors

Dr. Rita Maran will be giving a lecture on "Human Rights and Trauma Survivors in Bosnia: An Innovative Psycho-educational Approach" at the Center for Psychological Studies, 1398 Solano Ave., in Albany. Maran teaches human rights at UC-Berkeley, and worked in Bosnia for the U.S. State Department. Her doctorate is in international relations. Reception, followed by the talk, begins at 6:30 p.m. on Monday, Dec. 6. There is no charge to attend, but reservations are recommended. Details: 524-0291.

## Genetic engineering

Bay Area Resistance Against Genetic Engineering (BayRAGE) invites those concerned to a Dec. 12 community teach-in and grocery store tour at noon, 2 p.m., and 4 p.m. at the Berkeley Bowl Marketplace, at 2020 Oregon and Shattuck. Along with a discussion on the introduction of genetically engineered organisms into the food supply, there will be tours through Berkeley Bowl to identify currently suspected foods and discuss alternatives. Information and strategy sessions on the possible effects of this new technology will take place throughout the day. For more information, call the BayRAGE voicemail, 510-594-4000, ext. 144.

## New Year's masquerade

The annual New Year's Eve Dinner Dance sponsored by the Arlington Community Church, 52 Arlington Ave. in Kensington, for the fifth straight year is celebrating the coming millennium masquerade style and featuring live jazz and rock and roll music by the Blues Daddies. Child and infant care available. Tickets: \$25-\$55 with group and senior discounts. For reservations, call 526-9146.

## Holiday puppet show

THE FRIENDS of the Albany Library present the "Legend of St. Nicholas," an original puppet show for the holidays by the Johnson Brothers. The free program (for children of all ages) is at 7 p.m. on Tuesday, Dec. 14 at the Albany Library. More information: 510-526-3720.



## Stolen car recovered within city limits

By K. Osborn

ALBANY — On the morning of Nov. 21, a resident on the 1200 block of Brighton Avenue reported that during the night thieves stole his white '88 Toyota which was parked in front of his house. There were no witnesses.

■ On the afternoon of Nov. 22, a woman reported that her grandson's leather jacket was stolen during the day while he was at Albany High School. Officers took the report and are investigating.

■ On the morning of Nov. 23, a resident on the 900 block of Pomona Avenue reported that thieves stole her gray '88 Toyota Camry during the night while it was parked in her driveway. There were no witnesses.

■ On the afternoon of Nov. 24, officers responded to a call from a resident on the 1000 block of Talbot regarding a suspicious car parked there. Officers investigated and learned that the '88 Toyota was the same car that had been reported as stolen from the 900 block of Pomona the previous day. The owner was notified and officers are investigating.

■ At about 1:30 a.m. on Nov. 25, Oakland police contacted the Albany police to report locating a white '90 Honda Accord reported as stolen from Albany. The car had not been damaged and they did not have anyone in custody. The owner was notified.

■ At about 12:30 a.m. on Nov. 26, officers contacted a 59-year-old man near Central and Jacuzzi streets be-

cause of suspicious behavior. He was found to have two warrants from Albany totaling \$3,000. He was arrested, cited and transported to the Berkeley jail. During booking officers discovered that the bicycle he was riding had been reported as stolen. Possession of stolen property was added to his citation.

■ On the afternoon of Nov. 26, officers contacted a man on Solano Avenue who appeared to be intoxicated and unable to care for himself. The 43-year-old man was found to be very intoxicated. A check found that he had three warrants out of San Francisco totaling \$211. He was arrested and cited to be released when sober.

■ At about 11:45 p.m. on Nov. 26, officers stopped a white '78 Ford pickup near San Pablo and Solano avenues because it was observed with an expired registration. The driver, a 32-year-old Oakland man, was found to be intoxicated. He failed the field sobriety test and was arrested. A breath test showed his alcohol level at .11/.10. He was cited and released when sober.

■ At about 12:15 a.m. on Nov. 27, officers stopped a blue '82 Volkswagen Jetta for a traffic violation and found the driver was driving without a license. A check found that he had outstanding warrants for driving without a license and he was arrested. He was cited and released with a Notice to Appear.

■ At about 2 a.m. on Nov. 27, officers responded to the 800 block of San Pablo Avenue on reports of a

## POLICE REPORT

fight outside a bar. They found a 19-year-old San Francisco man had been placed under arrest for battery. He was released without incident, cited and released with a Notice to Appear.

■ On the morning of Nov. 27, a resident on the 1200 block of Brighton Avenue reported that during the night thieves stole his '84 Nissan Maxima. There were no witnesses.

■ At about 12:30 a.m. on Nov. 27, officers stopped a green Toyota 4-Runner on San Pablo Avenue near Gilman Street for erratic driving. A 33-year-old Phoenix driver was found to be intoxicated. He was arrested and cited to be released when sober.

During the week of Nov. 27, Albany officers towed one car, responded to nine false alarms, attended to eight lost or stolen animals, assisted four people who were locked out of their homes and responded to six reports of barking dogs.

In the domestic arena, officers responded to one stand-by call of civil disturbances and six calls.

Albany officers stopped and cited issuing 38 citations and 11 warnings.

Albany firefighters responded to four fire calls and medical emergencies.

## Four thefts attempted, three arrests made

By James Carter

The Y2K bug recently created its own version of the blue flu at the El Cerrito Police Department. In an effort to become Y2K compliant, new software systems introduced there have temporarily slowed the entry of police report data. Though this bottleneck will not impact law enforcement or court trials, the change will limit the flow of police-related news until officers learn the "new system," which one police source described as "more difficult and time-consuming" than the old one. And the Y2K countdown continues.

■ A most uncool crook crept into a garage on the 500 block of Lexington Avenue sometime between Oct. 31 and Nov. 1. The thief took a screwdriver and plunged it deep into the heart of a car-door lock, crawled inside the shade and seized a pair of \$100 shades before splitting the scene.

■ A 56-year-old, gray-bearded Berkeley man tried to enter a Cadillac — not his own — parked at an El Cerrito parking lot the evening of Nov. 2. Security guards spotted him and when they took issue with his undertaking, the suspect got real mad and took a swing at them with

a 4-foot-long wooden crate, arrested for tampering with a vehicle.

■ A 38-year-old woman and a 10-year-old boy were arrested for \$38 in groceries from the afternoon of Nov. 1.

■ A 42-year-old man, through the rear window of a car on the 1000 block of Everett Nov. 15. Two house guards witnessed the break-in when Petaluma man they had called police. The suspect did not leave for sharing the information. He arrived shortly and was

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## 'Classroom Conversations' in regular time slot

### Cable program with superintendent will air school district issues

WCCUSD Superintendent Gloria Johnston's cable television show "Classroom Conversations" is now in a regular time slot on Tuesdays at 6 p.m. on cable Channel 26.

The show explores today's public education issues and how teach-

ing and learning involve the entire community.

December's highlights include: ■ "Supporting New Teachers:" Who are our new teachers and how do we help them make it through that tough first year? Guests include Roz Plishner, Terry Faria, and Leslie Moitoza.

■ "Teacher Cadets:" One way to develop new teachers is to grow your own. The Teacher Cadet program encourages high school students to enter the teaching profession. Guest include El Cerrito High School faculty Marilyn O'Brian and ECHS student

Teacher Cadet Reana Stallworth. The program includes a mini-interview with Stege K-1 teachers Eliza Sorensen, and scenes from recent teacher trainings. Channel 26 serves cable subscribers in Richmond, El Cerrito, El Sobrante, Hercules, and Berkeley.

Want to receive West County School Watch and other action alerts on local school issues delivered to your email address? Send the message "Subscribe" to pakglenn@aol.com. Glen Price is a member of the WC-CUSD school board; the opinions

### West County School Watch

By Glen Price

and views expressed in West County School Watch are his own and do not reflect official views or positions of the school board or WCCUSD unless otherwise noted. Back issues can be found on the West County School Watch Web site: <http://www.igc.org/westcounty/>

## El Cerrito, Richmond lose power

About 4,500 PG&E customers in Richmond and El Cerrito were without power for nearly two hours Tuesday evening. A power line went down at Hill and Liberty streets in El Cerrito at 7:07 p.m., said PG&E spokeswoman Maureen Bogues.

Power was back on for most everyone before 9 p.m., she said, al-

though power was not restored to some residences until 3 a.m. Bogues said she didn't know what caused the line to come down.

The area also suffered a power outage of just under an hour on Saturday that was attributed to a squirrel entering the El Cerrito substation.

## County emergency center talks about Y2K preparedness

BAY CITY NEWS

MARTINEZ — Contra Costa County officials said Tuesday that anyone preparing for massive public disruptions created by a well-known computer bug on New Year's Eve should keep 72 hours worth of food and supplies on hand.

The county's Office of Emergency Services met with county officials in Martinez in the agency's squat, concrete-block building that houses the Emergency Operations Center.

Staff went over Y2K preparations with the officials in the off chance that the county's computers might balk because computer processors mistakenly act as if the new year is 1900 instead of 2000.

OES planner Robert Czapinski said that 72 hours is how long it would probably take outside help to reach the Bay Area if the region's computers go blank from the Y2K confusion.

The OES was handing out OES brochures listing items to have on hand for the initial 72 hours of the new millennium. Among the things suggested are

one gallon of water per person per day, a hand-operated can opener,

Reporters also toured a fire engine, a vehicle that holds a half dozen firefighters during emergencies or crises.

Czapinski said for a county to have a new state law has required agencies to coordinate their responses to those closest to the emergency.

Set up in 1996, the new system created following the Oakland October 1991 that destroyed or damaged homes in the East Bay.

side agencies wanting to help fight the flames. Czapinski said the Emergency Operations Center at Glacier Drive will begin a Y2K at 6 p.m., Dec. 30, working continuously, 12-hour shifts from at least 6 a.m. on Jan. 3.

## ALBANY PTA NEWS

By Kay Weinstein

### Attention scrip buyers

All Albany PTAs have now converted to electronic scrip for Safeway and Andronico's; we will still sell paper scrip for Lucky's/Albertsons and Natural Grocery.

E-Scrip is an electronic Scrip program where a supporter (you) registers any or all of one's MasterCard, VISA, Discover, American Express, ATM, Debit or grocery loyalty (Safe-way Club) cards for a \$10 annual fee. Supporters then use their registered cards when paying for merchandise at participating merchants.

The merchant then donates a percentage of the sale to your PTA. For \$10, you can sign up one school. If you have children in different schools and wish to split the profits between schools, it will cost an additional \$5 per school per year to cover accounting costs. Better yet, ask a relative or friend to sign up for the other school, and you won't have to split the profits!

To register your cards with eScrip, call 800-400-7878 Monday through Friday between 8 a.m.-8 p.m. For more information, check out the Web site at [www.escripinc.com](http://www.escripinc.com) or call Linda Okamoto at 525-6782.

Following are the Albany school numbers for eScrip:

Albany High School 136925439

Albany Middle School 136556344

MacGregor High School 139258791

Marin Elementary School 136951780

Cornell Elementary School 136926069

Ocean View Elementary School 136951432

**Albany High School**

■ **SCRIP Orders:** Safeway and Andronico's scrip must be purchased from eScrip (see above). We are selling Lucky/Albertsons and Natural Grocery scrip. Call Linda Okamoto at 525-6782, or Belinda Lum at 528-2429. E-mail Linda at [belum@pacbell.net](mailto:belum@pacbell.net)

■ Dec. 6, PTA Meeting, 7:15 p.m., AHS Library

■ Dec. 13, Site Council Meeting, 6 p.m., AHS Main Office

■ Dec. 15, College Financial Aid Night, 7:30 p.m., AHS Little Theater

**Albany Middle School**

■ **SCRIP Orders:** Safeway and Andronico's scrip must be purchased from eScrip (see above). We are selling Lucky/Albertsons and Natural Grocery scrip. Call Karen Moss at 526-2018 or

■ Linda Okamoto at 525-6782. E-mail Linda at [cho.pml@cho.org](mailto:cho.pml@cho.org).

■ Dec. 6, No Site Council Meeting, (ERROR)

■ Dec. 16, Gay/Lesbian Issues Committee Meeting, 4 p.m.

■ Dec. 16, Site Council Meeting, 6 p.m., AMS Library

**Cornell Elementary School**

■ **SCRIP sales:** Safeway and Andronico's scrip must be purchased from eScrip (see above). Lucky/Albertsons, Natural Grocery and Berkeley Bowl SCRIP for sale Wednesday & Friday mornings from 8:15-8:45, and Wednesday after school.

■ Dec. 8, PTA Meeting, 7:30 p.m.

■ Dec. 16, Site Council Meeting

**Marin Elementary School**

■ **SCRIP for sale Monday, Wednesday and Friday mornings before school, at both early and late bird times, and Wednesday after school. Orders can be placed in office at any time. Safeway and Andronico's scrip must be purchased from eScrip (see above).**

■ **Reminder:** Please remember to save and turn in General Mills box-tops for education to office.

■ Dec. 9, PTA Meeting CANCELED due to district-wide story-telling event.

■ Dec. 16, Site Council Meeting

**Ocean View Elementary**

■ **SCRIP for sale Monday, Wednesday & Friday mornings before school on playground. Ask for Kim Denton. Safeway and Andronico's scrip must be purchased from eScrip (see above).**

■ Dec. 16, Site Council Meeting, 7 p.m., Ocean View Library

**AUSD Board of Education**

■ Dec. 14, Regular Meeting, 7:30 p.m., Cornell Multi-Purpose Room

**AUSD District calendar**

■ Dec. 20-31, Winter Break, NO SCHOOL, Happy Holidays!

■ Jan. 3, 2000, CLASSES START

Items? Call Kay Weinstein at 525-0363 or e-mail: [kayweinstein@yahoo.com](mailto:kayweinstein@yahoo.com)

## EL CERRITO HIGH SCHOOL NEWS

Student Activity Fund meeting Mon, Dec. 6, 7 p.m. ECHS Room 811

Community Working Dinner Meeting—Supporting Our Students in Improving Their Performance, Tues, Dec. 7, 6:30 - 8:30 p.m. ECHS Cafeteria. RSVP 525-0234

School Site Council—Wed, Dec. 8, 6 p.m. ECHS Library

"Marisol"—Dec. 8, 9, 10, and 11, 8 p.m. ECHS Little Theater

Fall Music Concert—Thurs, Dec. 9, 7 p.m. ECHS Gym—All Bands and Choir

PTSA meeting—Mon, Dec. 13, 7 p.m.—ECHS Room 812. All are welcome.

Winter break—Dec. 20 - 31

### Modified days

The following modified days are cancelled:

Wed, Dec. 15

Wed, Jan. 19

Wed, Feb. 16

Wed, March 15

Wed, April 19

Wed, May 17

They are now regular days for students.

Tune in to KECG 88.1 FM, 9:55 - 10:05 am Mon - Fri, for ECHS daily announcements Visit Web site: <http://www.wccusd.k12.ca.us/elcerrito/>

## LOCAL CLINIC PARTICIPATING IN GLOBAL SCHIZOPHRENIA STUDY

Berkeley, July 28, 1999 - Berkeley Therapy Institute announced today that they have begun enrolling patients into a clinical trial of a compound being evaluated for the treatment of schizophrenia. The study, known as ILP 3004, is one of several in a worldwide development project known as the ReALiZe program.

The study at Berkeley Therapy Institute is part of a clinical development program to evaluate the efficacy and safety of an investigational drug in the treatment of patients with schizophrenia. Schizophrenia is a devastating condition, which affects nearly one percent of the world's population; schizophrenia is the most common and disabling of all major mental illnesses.

Schizophrenia impairs patients' cognitive functions causing positive symptoms such as hallucinations and delusions, and negative symptoms such as blunted affect and social withdrawal. The disease typically strikes in late adolescence, with the onset of gross abnormalities in perception and an inability to feel or express pleasure. The profound incidence of suicide among schizophrenics is a well-documented public health problem.

Dr. Robert Dolgoff, primary investigator for this clinical trial at Berkeley Therapy Institute, notes that "despite impressive advances in psychiatry, we still do not have optimal treatment for schizophrenia. As many as 20% to 30% of patients do not respond to, or get unpleasant side effects with, the medications that are currently available. Therefore, research into new modes of treatment is vital for patients battling this disease."

Patients participating in this ReALiZe study will receive free study medication or placebo and will be closely monitored on a regular basis by mental health professionals. To be eligible for participation in the trial, patients must be between the ages of 18 and 65, diagnosed with schizophrenia and exhibiting symptoms of the disease. In addition, participants must meet all inclusion criteria specified in the study protocol.

To obtain further information about this ReALiZe study, please contact Clinical Trial Coordinator Leigh Pruneau, RN, Ph.D., at (510) 841-8484, ext. 136.

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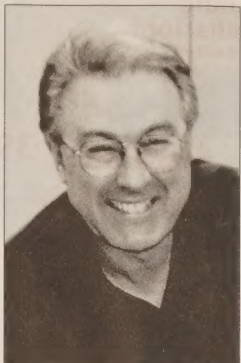
# Opinion

## VIEWPOINT

### Bill Jones prepares to leave the Albany Recreation Department

#### Man About Town

By Dave Greer



DAVE GREER

**BILL JONES** will be leaving his Community Center office.

those in larger places around us." Assistant City Administrator Ann Ritzma concurs.

"Bill has grown the department and raised the bar on what the community could expect from it," she says. Due to this expansion, the city has decided to split his old job between a new person who will handle the daily management of facilities and programs while Ritzma is responsible for overall planning. She has a strong background in recreation, having worked in Brisbane's department for nine years and served as its director before coming here.

During his years in Albany, Bill has worked with the police department and others to build up the Police Activities League and its many youth offerings. He has a high opinion of the police and fire departments.

"The police really help us out and are always there if needed. And for any injuries, the paramedics are right on the spot," he says.

Bill says he has also had the support of the City Council.

"People I've met here have been above board and without hidden agendas," he says. I recall one of the rare occasions when Bill came under fire before the council. A councilman who knew the particulars of the case stepped in and brought the attack to an abrupt halt.

"Albany is a good town to work for," Bill said. "People here get after their problems rather than just sitting around talking about them."

Bill believes that the department should try to expand programs for middle and high school youths. He also thinks that as the baby boomers enter their senior years, services should be designed to meet their needs.

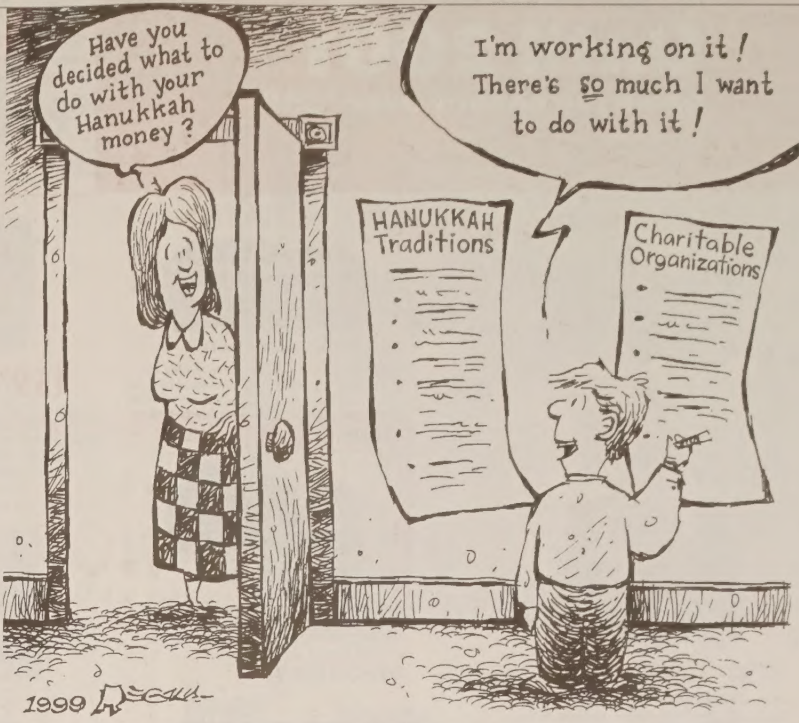
For now, Bill will have more time to spend with Gail, his wife of 25 years, his son, Chris, who is a junior at UC-Berkeley, and his daughter, Haley, who is a senior class president at El Cerrito High School. And he will continue coaching El Cerrito youth in baseball, soccer, and girl's softball, as well as officiating at high school football games.

Probably as important as the expansion of facilities and services that Bill has brought to the city is the legacy of competent and highly motivated people in the department.

"Bill is a very savvy guy who knew the ins and outs of his job and ran a tight ship," says Friendship Club Recreation Coordinator Brad Griffith. "His eyes covered a wide field. He always had something genuine for you, so when you left a talk with him you felt positive."

A part of Bill's knack of making people feel "positive" about themselves and do their best work is his quiet but contagious sense of humor. Child Care Supervisor Jennifer Adams says after some meetings with Bill she "giggled for half the day."

Bill will long be remembered in Albany for a leadership style that blended hard work, genuine concern for people, and just plain fun. Jess Cosby, facility attendant at the Community Center, put it this way: "Bill is the best boss I ever had."



1999 Dave Greer

## LETTERS TO THE EDITOR

### Restrictions not beneficial to public, merchants

As we approach the holidays, there is very little to be thankful for if you are a merchant at the El Cerrito Plaza.

The merchants and the community were promised a renovated El Cerrito Plaza by Christmas 2000, with demolition and construction to begin the summer of 1999.

It is now December of 1999 and there has still been no movement on the part of the owners of the El Cerrito Plaza. Promises of demolition have been delayed from July to November to who knows when.

It would seem that the delay now comes from Albertson's (the marriage of Lucky to Albertson's). It would seem that the restrictions placed upon the Plaza project in the CC&R has caused concern with the El Cerrito City Council and the community. One such restriction had to do with the Farmers Market. It would seem that Albertson's objects to a farmers market on two days and would restrict it to one day, with Albertson's picking the day.

Not only would this be a disadvantage to those in the community who shop the Farmers Market and to the merchants who count on the Farmers Market to bring in foot traffic, but to the farmers who have other markets on the day that Albertson's would pick. This restriction is in direct opposition to the promises that were made by Lucky to continue the Farmers Market at the El Cerrito Plaza.

Other restrictions include restrictions on the types of stores and uses at the El Cerrito Plaza. It would seem that Albertson's wants to make certain that there is no possible way for any store in the Plaza to compete with them.

There was talk of a Trader Joe's or a Cost Plus at the Plaza — both destination stores that would increase traffic and business for all merchants in the Plaza and provide a service to the community. Apparently Albertson's has vetoed these stores and any others like them, preferring to add yet another low-end soft-goods store.

Not only does this provide an odd tenant mix, but it shows that Albertson's as an owner of the Plaza is a mistake. Albertson's is proving to be an irresponsible corporate citizen and member of this business community.

There is talk now of boycotting Albertson's. This talk will escalate if Albertson's continues to stall the renovation of the Plaza with restrictions.

Albertson's, listen to your community! Be a responsible owner. Let's get the Plaza renovation started. We need a definite start date, a time table, a lessening of restrictions and communication and updates to the community!

Bob Winslow

### For Peet's sake

Many El Cerritosans were cheered by the news some months ago that Peet's Coffee & Tea was coming to the Plaza. Alas, we were too quick to celebrate. Starbucks is also vying for space at the Plaza and the developers have not yet made a decision.

Please join me in espresso-ing your opinion that Peet's is the one for us! Peet's not only has better coffee and tea, it's a local business with a (deservedly) loyal and devoted clientele. I'd much rather spend my dollars at Peet's — how about you? If you are a Peet's fan, please write to the developer today, before it's too late.

Write, fax, call, or send e-mail to:  
Ron Holley American Stores 34197 Pacific Coast Highway, #102 Dana Point, CA 92629.  
Phone: 949-661-5747; fax: 949-661-5997; e-mail: ronlynne@aol.com

Lori Dair  
El Cerrito

### Missing the point

Thanks for publishing my letter, but your headline was misleading. My point was not that "Renters are voters, too," but that renters indirectly pay property taxes, the same as property owners.

Minnie Favre  
El Cerrito

### All worth it

Recently my household received a couple of "refund" checks from Pacific Bell for \$.02 and \$.03 respectively. That's right! Two-cent and three-cent checks neatly printed out on quality paper.

Wow, I am feeling very reassured, now that it is clear that our corporate providers are looking out for our best interests.

For a while there I was worried with information access being seriously restricted, 411 rates almost doubling, pay phones costing 75 percent more just to make a local call. Jeppers, it looked like we were really getting gyped there for awhile!

Say, I can't wait for their next act of contrition! Perhaps a coherent, readable phone bill is on the horizon?

Marcus O'Realuis  
Berkeley

## Preparing for Career Day is as revealing as the event itself

It's not every day that a genetic counselor, FBI agent, chef and clothing designer come together in one vicinity. But thanks to the generous efforts of the PTA and some volunteer speakers, my classmates and I were lucky enough to experience one of those days last week.

It could only be Career Day at Albany High.

A few weeks prior to the day in which fledgling careers are supposedly selected, we received a sheet that described the professions of more than 30 presenters. I found myself staring at the eclectic sampling of the jobs available in the Real World, like it was another test of my ability, or inability, to choose the Right Answer.

Shrugging my shoulders, I skimmed over the brief job descriptions, my pencil poised to mark my top six choices. Despite my seemingly cavalier attitude about the whole thing, I knew I had to be meticulous with my selection process. I was tired of floundering in my indecision and determined to

end the day with a better idea of what I wanted to do with the rest of my life. Unfortunately, it wasn't all that easy. In fact it was excruciatingly difficult.

I went down the list and found myself unable to make a firm decision. Like a miser hoards his gold, I was reluctant to part with my six precious choices. Here's a sampling of what transpired in my admittedly neurotic head as I tried to weigh the pros and cons of each selection.

"Evolutionary Biologist and Paleontologist — what a fascinating title. But science isn't exactly my strongest subject so I can't realistically picture myself in that sort of job. Guess I'll have to pass on this one."

"Software Engineer — impressive but definitely out of my league. Next!"

"Electrical Engineer — ditto. It's not my fault that I'm mathematically challenged. Or is it?"

I was beginning to feel discouraged. Leaving the science, health and technology field section completely blank, I heaved a sigh of frustration

at my academic shortcomings and moved on to the arts and entertainment section. I still had six choices to fill and time was running out.

"Commissioned Public Artist — sounds interesting. Unfortunately, my artistic skills are, shall I say, somewhat lacking." Thwarted again.

"Documentary Filmmaker — hmmm... that sounds very interesting. I've always wanted to make something visually empowering and above all, lasting."

Using my trusty pencil, I lightly put a star next to it. One down, five to go.

And so I continued this mental dialogue with myself. Rejecting those that didn't fit my interests or capabilities, I found it easier to decide as I neared the end of the list.

But that confidence faded as quickly as it appeared. By the time I had gone over all the choices, I had no less than 20 stars in the margins of my paper. Feeling overwhelmed by all my options, I looked around the classroom to see how my peers were handling this intense selection

### Objects in mirror are closer than they appear

By Amy Chen

process. As expected, some blew it off while others were still hunched over their papers like me.

Feeling the onset of a headache, I considered giving up.

But then I remembered how wonderful I thought it would be if I could go home and know exactly what I wanted to do. No more shrugging my shoulders when someone asked me what I wanted to be, no more saying "I don't know" and wanting to cry because I honestly didn't know.

With renewed vigor, I looked over my selections and began weeding out the improbabilities: "FBI agent, baker, criminal justice specialist. I have to be realistic with myself."

See CAREER, Page A9

GENERAL MANAGER • RUTH MARICICH

EDITOR • CHRIS TREADWAY

ALBANY • EL CERRITO • KENSINGTON

# THE JOURNAL

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"... were it left to me to decide whether we should have a government without newspapers, or newspapers without a government, I should not hesitate a moment to prefer the latter."

— Thomas Jefferson, 1787



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**Panasonic** **VEGA**



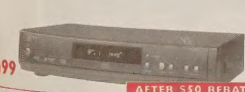
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**SONY**  
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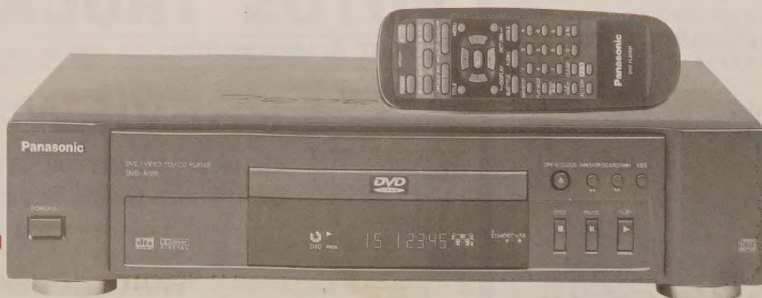
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# Holiday season gets off to a gala start in El Cerrito

The city's Christmas celebration opened with a bang last Saturday as Santa Claus arrived at El Cerrito Plaza aboard a fire engine accompanied by an honor guard of firefighters and police from here and the neighboring communities of Richmond, Albany, Kensington and the Chevron Fire Department.

St. Nick's visit here is being sponsored by the members of the El Cerrito Plaza Merchants Association, many of whom also belong to the El Cerrito Chamber of Commerce.

is specially decorated with Christmas trees, model trains and a holiday village.

Youngsters can have their picture taken with Santa for a fee of \$5 or an unwrapped new toy, both of which will be donated to this year's Firefighter's Toy Drive.

Those who wish to write St. Nick may do so by depositing their letter in the Santa's Village mail box or by giving it to any Plaza merchant. Santa promises to personally answer all letters.

agement; Marsha Conwill, Tradeway Stores; Bea Doherty-Vincent, Doherty's Truck and Auto Rental; Michael Klinger, Sunset View Cemetery; John Olivero, Olivero Plumbing.

Larry Seidell, Seidell Chevron; Charlie Weaver, CPA; and Bob Winslow, Winslow Carpet Cleaning; and Allan Essex, Financial Network Investment Corp.

## Holiday lunch Dec. 17

A delicious lunch, a bit of business, and the chance to win valuable prizes await El Cerrito Chamber of Commerce members and their guests on Friday, Dec. 17, when the organization holds its final business, lunch of the year.

Retiring Chamber President Bill Kerber will host the attitude adjustment period which precedes the luncheon event to be held at the El Cerrito-Albany Masonic Temple, 6922 Stockton Ave.

Highlighting the event will be the announcement of the results of balloting for new members of the board of directors and the election of a new executive board.

There will be a drawing for holiday gifts donated by chamber members. Those who wish to supply a prize for this drawing are being asked to contact the chamber office as soon as possible.

Reservations for the noon luncheon are required, and may be made by telephoning 233-7040 on or before Dec. 15.

## Chamber Associate Members at work

■ LITA (Love Is The Answer) of Contra Costa is continuing its partnership with The Mechanics Bank in providing gifts for residents of varied convalescent facilities in Contra Costa County.

Giving Trees will be in the El Cerrito, El Sobrante and Rodeo branches of The Mechanics Bank, with the names of the recipients on ornaments so that those wishing to donate a gift may choose a name, purchase a gift and return it to the bank for distribution.

■ Along that line, the El Cerrito-Albany Masonic Lodge No. 686 will be giving gifts to the residents at Clarita's Intermediate Care Hospital in Richmond, as their holiday giving.

■ The Women's Club of El Cerrito has sent its annual donation to the Contra Costa Food Bank and will collect non-perishable food items at their holiday dinner at a local restaurant.

The club is also collecting and do-

nating good clean wearable sweaters and coats, along with the food to the GRIP program.

■ The Contra Costa Civic Theater in El Cerrito launched its 40th season with the production of "Mere Mortals," ending Nov. 7. "Harvey" is the first offering in 2000, with Louis Flynn in the lead role.

Not a stranger to this role, Flynn has played it several times over the years, first, in 1960.

"Harvey" will run Jan. 21 to Feb. 26. Make reservations by calling 524-9132.

■ The El Cerrito Lions Club sponsors its 30th Annual Pancake Breakfast from 8 a.m. to noon on Dec. 12

## El Cerrito Chamber

By Sewall Ginter

at the El Cerrito Masonic Temple, 6922 Stockton Ave. at Walnut. Tickets are \$4 adults, \$2 for children, with proceeds to fit the Lions Welfare Fund.



SANTA CLAUS arrived on the back of a fire truck for his annual Plaza visit.

The jolly gent from the North Pole will be at the shopping center each Tuesday, Thursday and Saturday through Dec. 23, 10 a.m.-2:30 p.m., and 1:30 p.m.-4:30 p.m.

On Dec. 21, 22 and 23 he will be available throughout the day.

Youngsters may visit him at Santa's Village, which has been relocated this year from the old Millers Outpost store to smaller, more intimate quarters next to Walden's Books at 470 El Cerrito Plaza (the former Toy Symphony).

Santa's new quarters at the Plaza

## Electing new directors

El Cerrito Chamber members in standing are being asked to select nine people to serve on next year's board of directors from a field of 11 candidates.

Election ballots will be mailed this week, and must be returned to the Chamber office by Dec. 15.

Those running for a seat on the chamber board include incumbents Sil Addiego, Locators Real Estate; Rena Burton, Bank of the West; Marge Collins, Collins Property Man-

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# The image problem: Dealing with who we really are

I could feel that telltale tingling under my lower lip that heralds the imminent appearance of a cold sore. One of those ghastly, unsightly blisters that would mark me for the next 10 days.

How did this happen? Was it the chocolate? The bag of potato chips? The sun?

Stress? I knew that was it. Like the Mark of Cain, I would wear my vulnerability, my weakness right out there for everyone to see. Like a sign it would broadcast that I was stressed out, duded.

I fret and worry, curse and pray. I look at my schedule for the next week and a half and try to figure out how to hide out until this thing heals.

I pull out my collection of salves, creams, cover-ups and lipsticks. I know none of it will help.

So I do the only thing I know. I write a story about it — 2,000 words.

"You can't write a story about a cold sore," Mary Ann says. I first met

Mary Ann when I took a writing class she was teaching. When the class ended she became my writing coach. Now she's my good friend who sometimes helps me with stories. Mary Ann is a genius. "People don't want to read about cold sores over their morning coffee. Just like they don't want to read about bad breath, bleeding lesions or athlete's foot."

"But the story's not really about cold sores," I say. Cold sores are a metaphor, I explain. The story is about images and how we try to hide our vulnerabilities from the world. With clothes, with make up, there are all kinds of things we do to pretend we're something we're not. Eventually we come to believe the facade we create. But if the veneer cracks, we have to deal with who we really are.

I tell her about a guy I used to work with who combed a few strands of hair over his bald pate and plastered them in place with enough

hair spray to be an environmental hazard. One day I finally asked him who he thought he was fooling.

"Me," he said. But I had ruined it for him. He couldn't trick himself anymore and, a few days later, he cut off those carefully cultivated stands of hair. He never forgave me.

"You can't write a story about cold sores," Mary Ann repeats. "They're disgusting."

"Cold sores are just a vehicle," I say and launch into another story about a friend who bought a stocking cap and thought she looked like Ali McGraw in "Love Story" when she wore it. She bounced down the street feeling cute, preppy and irreverent. Until she saw her reflection in a store window. The image looking back wasn't Ali McGraw. It was just my friend wearing a stocking cap. It wrecked everything. She swooped home, took off the hat and retired it.

That's what happens with a cold sore. Eventually I'll forget it's there

and carry on as usual. Then I'll notice someone staring at it. Or worse yet, someone making their best effort not to look at it. I'll lose my bearings. Forget what I've been talking about.

We put so much energy into presenting ourselves a certain way. I put on a suit and feel like a businesswoman, professional, competent, capable. I start acting that way. Maybe other people see me that way. Then



RONNIE CAPLANE

Under Construction

See CAPLANE, Page A11

## Fantasy

FROM PAGE A1

I'd buy a whole strip of tickets and ride until they were gone and then catch the brass ring and a free ride," she said.

Though Zephyr has a chore list that includes pulling up the drapes, opening the gates, "the great part is operating the ride." "It's like practicing driving before you get your license," said

"I also watch the ride to make sure no one is breaking the rules," said.

"There's a tendency to whip the reins," said Terri, noting that a terminal can cause an indentation

in the soft wood.

"Zephyr has learned that the minute we open our doors, it's Disneyland."

"We have our public side. They don't need to know we've lost something or stubbed a toe. He's been able to transfer that to other areas," said Terri.

Their path to merry-go-round maintenance has been serendipitous. Working as a probation officer for Contra Costa County, Terri once carried a handgun and Mace in her purse.

One day she was rifling through it, with her toddler in tow at the Safeway check-out. A familiar clerk chose to speak up, admonishing a job change — comparing her present position to a game of Russian roulette.

A subsequent trip to Tilden's merry-go-round with the not-yet 2-year-old proved life-altering. A sign read: "Sorry We're Closed," and Terri inquired.

The caretaker's post "magically became available and the reality of it made me giggle a lot," she said of that visit six years ago. "It was one of those karmic experiences."

"She is just committed to serving and making the world a better place. It comes through over and over again," said Pettit. "Zephyr's emerging philosophy is like hers. Her influence is definitely there."

The holiday celebration runs 5:30-8:30 p.m. nightly through Dec. 24 at the merry-go-round, off Wildcat Canyon in Tilden Park. For information, call 510-524-6773.

## Career

FROM PAGE A5

As I started erasing some of my fears, I couldn't help but feel slightly depressed.

In my attempt at being candid about my abilities, or lack thereof, I unwittingly reached the point in life when my limitations were being pointed out to me even if I didn't want to see them.

There on the paper were all the

things that, for some reason or another, I thought I could never be.

"So much for dreams," I thought as my cynical side reared its ugly head.

On the verge of pitying myself for my indecisiveness, I glanced back down at my paper. Somehow I had managed to leave six stars on my paper.

With a calmness that seemed very uncharacteristic of me, I numbered them in order of preference: print journalist, travel planner, book publisher, writer, documentary film

maker, conductor. Although I threw in conductor just for fun, I had come up with a halfway decent list that seemed to fit my current interests.

For someone who has problems deciding on what to order in a restaurant, I wasn't as lost as I thought.

Besides, doesn't the average person change his or her profession seven times? If that's the case, I don't know why I worry so much.

For better or for worse, I'm a pro when it comes to changing my mind.

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## Cable

FROM PAGE A1

and council members explored, according to Zweben.

"We had discussions with other cable providers, explored purchase options, and other possibilities," Zweben said.

During the months of investigation and later negotiations, the city hired consultant firm Communications Support Group Inc. to help consummate the deal. That firm will receive \$90,000 of the settlement as payment for its services, according to a staff report. The remaining \$250,000 will be delivered into city coffers.

City Administrator Daren Fields, who participated in negotiations around the cable franchise transfer agreement, said staff and the City Council are considering several possible uses of the \$250,000 windfall.

"We will probably make some recommendations to the City Council shortly regarding community television programming, and the development of the city's web site," Fields said.

The city is considering cable access programming for the arts community, the teen and senior centers and other community groups, Fields said. Other possibilities include the development of online permit applications at the Albany web site, and other similar services, according to the city administrator.

Telecommunications giant AT&T purchased TCI March 9, strengthening its position in what has become a frenzied battle for cable operations.

The development of digital and other technologies and the demand for Internet services has dramatically increased the value and competition for cable systems.

By purchasing five TCI affiliates, AT&T acquired nearly 18 million new customers around the country, according to a press release from the communications giant.

"By weaving TCI's powerful broadband cable network with AT&T's Worldwide Intelligent Network, the company plans to deliver integrated telephony, entertainment and high-speed Internet access services and a host of new communications capabilities to customers," the AT&T press release read.

AT&T Broadband & Internet Services, will be responsible for the company's cable ventures as well as its ownership interest in the @Home Corporation.

The entire unit will be headquartered in the Denver area, though service will be provided locally.

Gloria Crayton, director of Government Affairs for AT&T Broadband & Internet Services, said the company hopes to offer additional services to Albany viewers "at some point."

AT&T is currently in the process of deploying digital cable and a high speed Internet service in the Bay Area, she said.

"We hope to offer these services and others to Albany some time in the future," she said.

The Albany franchise will be part of a service area in the East Bay that stretches from Oakland to Vallejo. The Benicia cable franchise is in the process of being acquired by AT&T, Crayton said.

Local merchant Ray Anderson raised concerns at the council meeting about the new company's ability to provide the same kind "outstanding service" as that provided by Century Cable.

In the past, he said, Albany experienced problems with cable providers, and service improvements were made by the soon-to-be defunct firm.

It is not known how the acquisition will effect the Albany service center and its employees. Century Cable employees and their manager refused comment on the status of their jobs.

Crayton said "I don't know what the plan is" regarding the service center and employees there.

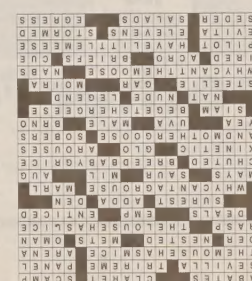
"I don't know if it has been discussed," she said, adding that she was certain it would conform to the transfer agreement.

Terms of the newly signed franchise agreement transfer eliminates Albany's right to first refusal in the future.

## Affirm

FROM PAGE A1

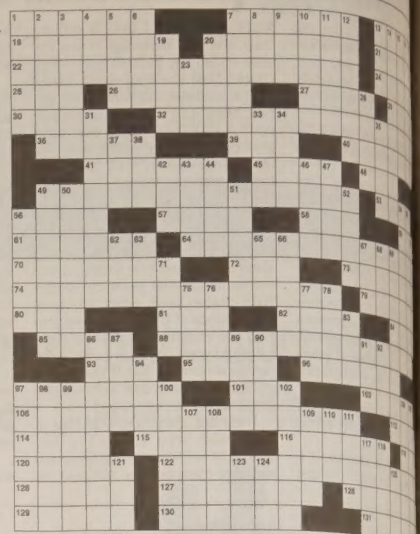
imum \$45 annually and non-residential property would pay a maximum \$410 per acre



### PLURAL PERPLEXITY

BY CATHY MILLHAUSER / EDITED BY WILL SHORTZ

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75	Level	91	Special person	104	Unbranched flower cluster
76	Prego rival	92	Musician Brian	105	Compt practices
77	Mort from Montreal	94	Brown of Talk magazine	107	Happy-go-lucky song part
78	"Waiting for the Robert —"	97	Pinches	108	Shack
83	Fraction of a joule	98	Flourish	109	Treat for Rover
86	Personal account	99	It moves in a wink	110	Entreaty for Rover
87	— fides (bad faith)	100	Emulates Rembrandt	111	Congers and
89	Sharp quality	102	Spring		

The tax needs two-thirds voter approval to pass.

The maintenance and capital replacement fund would last for the duration of the special tax and be used solely to finance the maintenance and replacement of capital facilities owned and operated by the city.

The money would come from the general fund in the amount of what the city takes in each year in real estate property transfer taxes, minus the first \$250,000.

During the past seven fiscal years, yields from the property transfer tax have exceeded \$250,000 by \$126,900 to \$589,000 annually. City Manager Gary Pokorny reported to the City Council that since its inception in 1992, the property transfer tax has yielded a total of \$3,678,000 over the

seven years, or an average of \$525,400 per year.

Pokorny told the council that the dedicated maintenance fund and subtle new emphasis on capital facilities replacement won't solve El Cerrito's \$30 million deferred maintenance problems.

He added, however, that it would show an effort "to move in the correct direction."

Pokorny said the effect of mandating undesignated reserves away from operations and toward capital reinvestment will make things somewhat more difficult for future councils, but "should not present any insurmountable problems."

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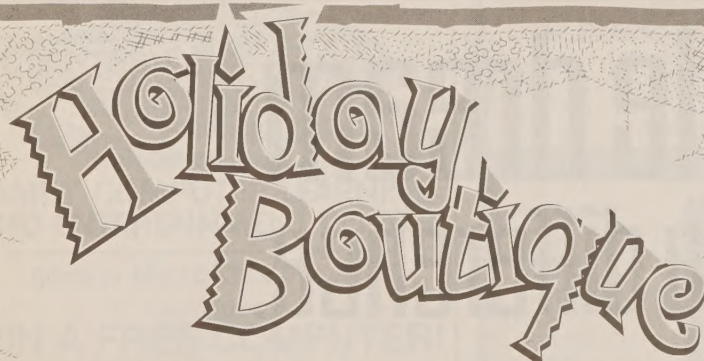
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# Listeners seek OK for KPFA suit

By Lisa Fernandez

Twelve supporters of the left-wing radio station KPFA in Berkeley — and other stations nationwide — have filed papers requesting to sue its parent company, Pacifica Foundation, for what they say is a violation of its free-speech, alternative mission.

Legal papers declaring the supporters' intent to sue were served to Pacifica Executive Director Lynn Chadwick on Nov. 19. Chadwick was not available for comment and Pacifica spokeswoman Wendy Post said the foundation does not comment on pending legal issues.

The voluminous complaint asks Pacifica to revise its bylaws to allow its subscribers to democratically elect a board of directors.

Under the current policy, the seven-member board holds elections, but chooses its choice from a slate of internal nominees. Pacifica officials say it is common for nonprofit boards to be selected in this manner.

The plaintiffs, who include Carol Spooner of Santa Rosa, also want Pacifica to turn over its books for the past five

years. Pacifica's records show it spent more than \$500,000 to hire guards and lock out the KPFA staff for more than two weeks in July after gunshots were fired by unknown people into the Berkeley building.

Pacifica officials have repeatedly said they hired the guards for the protection of the staff.

And as repeated in the legal documents, the plaintiffs say the guards were a "private militia" who took over the station at the expense of the staff's free-speech rights. Hiring the guards "was the most radical thing they did," said Spooner, a 37-year KPFA listener.

The plaintiffs hope to get permission to file a lawsuit against Pacifica, but they first must get clearance from the state Attorney General's Office, which oversees nonprofit organizations.

The attorney general has not yet seen the papers and probably won't make a decision for at least a month on whether he will personally take over the suit, or allow the supporters to sue on behalf of the state. Pacifica also has

a chance in the next two weeks to show the attorney general there isn't enough cause for a lawsuit.

Plaintiffs include supporters at Pacifica's four other stations, in Los Angeles, Houston, New York, and Washington, D.C.

The battle between the KPFA listeners and the Pacifica Foundation has been brewing since the end of March, when a popular station manager's contract was not renewed. The

## Butcher

FROM PAGE A1

Some owners said the butcher had known for months the change was likely and had turned down an offer two years ago of a long-term lease extension.

Napolitano said he never received a formal offer.

News that the butcher had been given notice upset many of the store's customers.

Some protested in front of the store, passed out literature in support of Napolitano, and circulated a petition, gathering more than 100 signatures asking the Young family to keep the butcher in the picture. And they boycotted the store.

The uproar made a difference.

Marguerite Young, one of the family owners — her grandparents started the grocery — set up a professional mediation session this month among store owners and Napolitano. The results: The butcher was offered a long-term lease with an option to buy shares in the business.

It also clarified the situation and opened lines of communication, Young said.

She hopes the net effect of the ordeal will be a fresh spirit for the small store that, she said, struggles financially

even in the best of times.

"We're headed in the right direction, toward a new era of cooperation, communication and successful community service in Kensington," Young said.

Jeff Hammond, a part-owner of the store, said the mediation was positive and educational.

"For the good of the community, it was the best thing that happened," he said.

Still, Hammond said, he wants to sell his shares in the business. He would not elaborate, but said the change is not directly tied to the Napolitano situation and that he is not interested in owning a business with multiple parties.

Hammond said he will work hard at building business at Young's while he's among the owners.

"I really hope the store is here forever," Hammond said. "The community really needs this store. There's a lot of older people who can't make it down the hill."

Shoppers supporting Napolitano are pleased his cleaver and chopping block will remain.

The boycott is over, said John McAfee, a customer who helped organize the demonstrations and petition drive.

"We have a chance to have a store we really want now," McAfee said. "I really want to support the store. I really want the store to succeed."

## KPFA craft fair hits the silver screen

Berkeley-based radio station KPFA will hold its annual Community Crafts Fair on Dec. 11 and Dec. 12 at the Concord in San Francisco.

Along with the work of 225 craftspeople, this year's event will also feature screenings of 12 new documentary films, including "Democracy in the Workplace," which chronicles two Berkeley institutions — The Cheeseboard, and Inkworks Press, two popular worker-owned cooperatives.

Film directors Robert Purdy and Margot Smith will answer questions following the film, scheduled to be screened Dec. 11 at 2:30 p.m.

Also featured is the award-winning film by Berkeley resident Barbara Sonnenborn, "Regret to Inform." Airing at 2:30 p.m. Dec. 12, the documentary tells a touching story about widows and other victims of the Vietnam War.

For more information: 848-6767, ext. 611.

## Fight

FROM PAGE A1

"Susan has been fighting an incredible fight, showing incredible strength," Teel said. "Everyone at AMS — teachers, kids, parents — carries a great deal about her. And so we've decided to do something." And that's exactly what they are doing.

AMS students learn the news

When the news arrived at AMS that Butsch was ill, Sue Danby and Irving McKnight, two students of Butsch — said they felt terribly sad. According to teacher Cindy Plambeck, the youngsters said before students learned the news, students were very playful and loud in class one day last year. Then the classroom was

"We were all teary-eyed or crying," she said.

Danby and McKnight pointed out that Butsch, who is known as a strict but fair and very energetic instructor, formed a study club after school where students who were having problems with homework could get help. And she did it on her own time.

Butsch's battle with cancer began last Christmas, though she didn't know it at the time. She had what she thought was the flu. Early symptoms included fatigue, fever, night sweats, a swollen lymph gland, itching, and an ear ache.

Doctors initially treated her for ear infection. But that just made matters worse. After performing a biopsy on a lymph gland, a specialist discovered the disease.

Medical remedies

Since then, Butsch has undergone round after round of chemotherapy, radiation treatment, and surgery. She regularly ingests chemicals so toxic that most individuals forced to take

them develop serious side effects. To make matters worse, the lymphoma — which doctors say is very aggressive — has spread to her brain.

There is hope, however. And anyone who has ever spoken with her knows she is going to fight and fight until she is well again.

Asked how she feels, Butsch said softly, "I'm OK. I'm bald, but I'm OK. But people say I have a nice head."

Her battle with lymphoma has completely changed her daily routine. Butsch cited just one small example.

"I have to work to make sure that I keep my weight up. It's the funniest thing — the concept of eating and eating and eating all the time."

Many individuals treated for cancer find it difficult to eat. Medications cause them to lose their appetite, develop stomach pain, nausea, and lesions in their mouths that make it difficult to eat.

Thoughtful friends

Yet Butsch has another advantage in that regard. She has many knowledgeable friends, and one suggested she visit a professional Chinese herbalist and acupuncturist. The treatments have helped a lot, she said. She feels fine.

Butsch is going to battle cancer and survive. Ask her. She'll tell you straight out. And she has many good reasons to carry on the fight until she prevails. After all, she is a dedicated teacher. She also

has a 7-year-old boy named Bradley. Butsch will simply not allow cancer — or anything else, for that matter — to separate her from her son. It's as simple as that.

Doctors say that once Butsch is in remission, she can have a bone-marrow transplant, which could change everything for her.

Arrangements are already being made to perform the transplant. There's just one problem, and it is a big one.

So far, doctors have been unable to find a match for Butsch. There simply are not enough people included in the bone-marrow registry to find a compatible type.

Friends, parents and especially colleagues hope to do something to change that, too. But they need help.

The kind of help they need is not a simple chore for most. It does not involve making a phone call, or send-

ing a card. It involves taking a blood test and getting registered in the national bone marrow registry.

And unless a generous benefactor can underwrite the costs of the tests, many people will have to pay up to \$58 just to get included in the bone-marrow registry. The test is not cheap, though its value simply cannot be measured in dollars and cents.

Friends and teachers, family and students are hoping that this holiday season, people will get listed in the bone-marrow registry. It's crucial for so many people suffering from cancer. And someday it could prove crucial for somebody you know.

Residents of Albany could possibly give the greatest gift possible to Susan Butsch, a dedicated teacher and loving mother.

And that, of course, is the gift of life.

## Caplane

FROM PAGE A9

I notice a big stain on my skirt and I'm undone. All I can think about is hiding it, trying to keep my purse or hand in front of it, getting out of there ever I am before someone notices it.

Or I'll walk into the supermarket wearing jeans, a flannel shirt and hiking boots. I feel like a college kid. Then the checkout clerk calls me "ma'am"

and asks if I need help getting my groceries into the car. And suddenly I'm a middle-aged woman again.

"So write a story about that," Mary Ann says. "Write about stocking caps. Write about fancy suits. Write about bald men who pretend they have hair. But don't write about cold sores."

I thought about what she said. Mary Ann has never been wrong before.

"What do you think about adult acne?" I ask.

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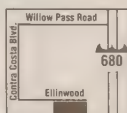
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# Real Estate & Home

The Berkeley Voice, The Journal, The Montclair, The Piedmonter

December 3, 1999

Section B

**Open Homes** Kick the tires and have a look around [B6]

**Weekly Sales** The transactions that shape our white-hot market [B7]

## Mortgage dot-coms vie for borrowers

■ The stakes are huge as online lenders compete in a highly fragmented market

By Psyche Pascual  
TIMES STAFF WRITER

The dot-com companies that deliver books, CDs, groceries and life's other little pleasures through the Internet have conquered their share of the e-commerce world.

You know, for example, that when someone says they're buying something from Amazon, they probably don't mean the river.

But the online mortgage folks marketing the home loan you need to buy a roof over your head are still scrambling to overcome their Brand X image.

And the companies in the field are taking different routes.

Dublin-based E-Loan Inc., for example, has spent millions more on advertising its brand name, expanding abroad and improving customer service than

other Internet mortgage companies.

On the other hand, after initially marketing directly to consumers, Florida-based Mortgage.com and Wisconsin-based KeyStroke.com retrenched and now count on other businesses — including real estate agents, home builders and banks — to deliver customers.

Intuit Corp. also shifted strategy. It was attracting lots of consumers to QuickenMortgage.com, a site that marketed other lenders' loans, but the company recently acquired a smaller Web site based in Michigan. The site can originate loans from QuickenMortgage as well as loans from other lenders.

All say their business strategy makes the home loan process less nightmarish for consumers while losing the least amount of money possible for the company.

But so far, most companies are losing far more than they make, and it will be years before anyone can be declared the leader, analysts and industry officials say.

See LOANS, Page B9



MARIN GREEN bought his second house in Hayward with a loan from Mortgage.com

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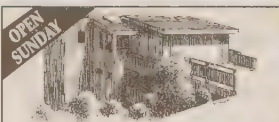
Some people think just any real estate company will do. Others expect more.

Call For An Appointment to View These Fine Properties! For a complete list of our Open Homes, see the "Open Home Guide" in today's inside Classified.

### PIEDMONT & OAKLAND • 510.339.4700



**6863 Contra Costa Rd.** ..... \$725,000  
Upper Rockridge. Lots of Sun. Great Views. 5 bedrooms, 4 1/2 baths, 2 fireplaces, office, family room. **Phyllis Wherry**



**6885 Oakwood Dr.** ..... \$515,000  
Montclair. Spacious Contemporary. 3 levels of comfortable living space. 4-BD/3.5BA. Soaring ceilings. Lots of light. Open 2 - 4:30 p.m. **Nancy Dickey**

#### FIRST OPEN 2-4:30

**321 San Carlos, Piedmont** ..... \$549,000  
New home. Very charming & centrally located 3BD Piedmont home. Lovely pool, deck, French doors, hwd flrs, large yard! ..... **Evelyn Walker**

**5457 Masson Ave.** ..... \$499,000  
New home. Level in & Sharp. Perfect for entertaining w/ spacious, sunny living rm w/ French drs opening to garden patio; hwd flrs. Open Sunday 2 - 5 p.m. **Michael Thompson**

**2283 Manzanita Dr.** ..... \$449,000  
Montclair - Newly Remodeled! This 3-BD/2+BA home has been extensively remodeled so you can move right in! New kitchen, columns & windows. Open 2 - 5 p.m. **Victor Ratto**

#### OPEN SUNDAY 2-4:30

**6205 Virgo Rd.** ..... \$989,000  
Mountain. 4BD/3.5BA **Joan Alford**

**40 Marsh Pl.** ..... \$575,000  
Piedmont. Remodeled 5 day, 2+BD/3BA **Karen Lum**

#### BY APPOINTMENT

**Rockridge** ..... \$550,000  
Sunny Bay View. Sunny 4BD/2.5BA, formal DR, rumpus rm, 2FPs, cathedral beamed ceiling, French doors & lg patio, pool, level a/c & fruit trees **Darcy Diamantine**

**Montclair** ..... \$500,000  
Sunny 1 mi. 4+ acres of vacant land in Montclair. This property has magnificent views of San Francisco, the bay & the mountains. Build your own dream home(s) **Joan Alford**

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#### PREVIEWS EXCEPTIONAL PROPERTIES



**5455 Boyd Ave.** ..... \$425,000  
Rockridge - Ideally located near BART, shops & College Ave. 3BD/2BA (1 new), formal LR & DR, 2+ rms, 2 yr. old kit, garden & more **Dell Orr**

**1145 Glencourt Dr.** ..... \$369,000  
Montclair - New on Market. Adorable 3BD/2BA in sylvan setting. Wonderful kitchen, hwd flrs, skylites, freshly painted. **Evelyn Walker**

**3912 Ruby** ..... \$99,000  
Temescal - Cute Bungalow! 1BD/1BA Temescal fixer. Loads of potential. **Victor Ratto**



**4605 Park Blvd.** ..... \$335,000  
Glenview. 3BD/2BA **Richard Keeling**

**4500 Fair Ave.** ..... \$279,900  
Upper Laure. 3+BD/2BA, Open 2 - 5 p.m. **Nader Davari**

**Claremont Heights** ..... \$450,000  
Tremendous lot. Spectacular San Francisco Bay views. Approved plans for an approx. 5,000+ sq ft home in million \$ area. **David Eckert**

**Rockridge** ..... \$429,000  
Great Location! Everything has been redone on this one! Partial views of the bay. Close to BART & shopping **David Eckert**

**Laurel** ..... \$325,000  
Tax Shelter. Modern 4-plex in great location. All large. 2BD units. Low maintenance grounds. Bargain price. **Fritz Hochfellner**

**Dimond** ..... \$269,000  
Storybook Cottage. Unique & charming, arch window, molding detail, refinished wood floors, recently remodeled kitchen, lg yard. **Vicky Faulk**

**Rose Garden** ..... \$117,500  
Piedmont Ave. 1BD/1BA bright condo conveniently located. Move in condition. **Phyllis Wherry**

#### MORE INNOVATIONS

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**FABULOUS MOUNTAIN MEADOW RETREAT** ... \$379,000  
On a huge sun-lit lot in the North Berkeley hills. Charming 2BD home with hardwood floors, spacious rooms, in move-in condition. Not far from the shops & restaurants of the Gourmet Ghetto.



**BAY VIEWS FROM NORTH BERKELEY** ..... \$569,000  
Gracious Berkeley hills Mediterranean w/Bay views from 2 floors 3+ BR, 2BA, formal dining, hardwood floors yard & patio, plus 2 car garage. Walk to UC, shops, restaurants

#### OPEN HOMES

All open homes are Sunday 2-4, unless otherwise noted

**4457 VIEW PLACE, ROCKRIDGE** ..... \$425,000  
Maple flrs, granite counters. 3+BD/2BA **Kim Marienthal**

**7761 EARL CT. EL CERRITO** ..... \$389,000  
Gorgeous remodeled home. 3+BD/2BA **Bobbie Giamratana**

**271 62ND ST., EMERYVILLE** ..... \$259,500  
3BD/1BA **The Longs**

#### BY APPOINTMENT

**SPECTACULAR BAY VIEWS FROM THE OAKLAND HILLS** ..... \$549,500  
JUST LISTED! Built around a peaceful courtyard this level-in two story home will amaze & delight you. 3 bedrooms, 2.5 bath, remodeled kitchen, 2 fireplaces, formal dining & family room on the main level. Downstairs is a rumpus room w/replace plus another bedroom & a bath, w/kitchen - possible "in-law"!

**ELEGANT NORTH BERKELEY CONDO** ..... \$250,000  
Fantastic Bay views from this spacious 1BD condo finished in Art Deco style. Formal dining, great kitchen, large deck, 2 car garage parking & extra storage. Walk to UC, Rose Garden or Gourmet Ghetto.

**EXPANSIVE VIEWS OF SERENE PINOLE VALLEY** ..... \$475,000  
MAJOR PRICE REDUCTION! Practically new custom home on an acre in the hills of Pinole, designed by an award winning architect. 4 bedrooms, 4BD/3BA, fam rm & formal dining plus gourmet kit. Skylights & wet bar, 2 trpls, central AC & built-in vacuum. Landscaping, 3-car gar.

**SPACIOUS, NEW OAKLAND CONDO NEAR EMERYVILLE** ..... \$239,000  
One of two brand new units. Well constructed & beautifully finished, near the Berkeley, Emeryville borders. 4BD/2 baths: dining area, hardwood floors full of sunlight. Plus a fenced yard!

**VIEWS FROM THE JACUZZI** ..... \$389,000  
JUST LISTED! Soak in the luxury of this private beautifully remodeled home in the El Cerrito hills. 3BR/2 BA, beautiful family room plus a solarium & deck and loads of other fine, custom details including double paned picture windows!

**BERKELEY PENTHOUSE W/BAY VIEW** ..... \$239,000  
JUST LISTED! On the edge of Emerywood. Lovely 1 bedroom penthouse unit with remodeled kitchen & bath. Hardwood floors, large deck and off-street parking. Near Emerywood shopping and UC

**HANSEL & GRETEL LIVED HERE** ..... \$385,000  
JUST LISTED! You will fall in love! 2BD/1BA, and more charm than you can imagine! Top Berkeley hills location, behind a ramble, on a private lot full of greenery! This is a must see.

**GORGEOUS PINOLE BUILDING SITE** ..... \$165,000  
Beautiful, huge lot almost 3 acres, with mature trees & fruit trees. Almost level grade, plus hillside wilderness. Most utilities at site.

**VINTAGE BERKELEY COTTAGE** ..... \$259,000  
Cute, two story cottage in North Berkeley, walk to BART, campus or downtown, 2 bedrooms, 1.25 baths, formal dining, country kitchen, study & deck.

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# Practical gift ideas bring holidays home

'Tis the season to make gift suggestions. Everywhere you look you see lists of newly published books and compact disks, garden equipment and gadgets for every taste and interest.

I'd like to suggest gifts for homeowners, especially those who recently bought their first house, but also for anyone who cares about the building in which he lives:

■ **Hand tools.** Let's start with hand tools. Almost everyone needs them. To hang a picture or a curtain rod, you'll need a few tools: a hammer, screwdrivers and an assortment of nails. Sliding joint pliers, tin snips and needle nose pliers are may also be appreciated. There's no substitute for the right tool fitting the right job.

Once we were talking to a repairman who told us about cordless screwdrivers. He was so enthusiastic that within an hour we had bought one. It is particularly useful for quickly removing hardware prior to painting a room. Zip! And the heat registers, drapery hardware, and switch plates are off. Skil makes a rechargeable screwdriver for about \$40. We keep ours plugged in and ready, and we love it.

A client called us all excited one day. She wanted to tell us of the wonders of a combination cordless drill and screwdriver which she bought for less than \$150. She says she has found many uses for this tool; she couldn't have installed her own foundation bolts without it.

■ **A caulking gun** is a great gift

## True Experiences



By Tarpoff and Talbert

which can be had (including a tube of caulk) for around \$10. Paintable silicon caulk is used well for many sealing needs. Anyone who has ever been through a physical inspection prior to buying a house knows the myriad uses for caulk which are mentioned again and again by house inspectors.

"Keep water away," inspectors advise. "Caulk siding and stucco cracks, tubs and showers, caulk around windows." Caulking is a talent every homeowner would do well to develop.

■ **Painter's pals.** Many people do not know about a terrific product, painter's blue masking tape, at about \$8 a roll. For anyone who plans to paint a room, this tape is a tremendous boon. It goes on smoothly and removes easily and completely, leaving no sticky residue.

And if latex paint is spilled or splattered on the wood floors or carpets, get it out with Goof Off. It's a

great product available at any hardware or paint store, and no home should be without it. Goof Off even will dissolve old paint from wood floors.

■ **The basics.** For the more ambitious home repairman, or for those who took on a fixer-upper, stock a level and a square, a nail puller, a wrecking bar, a crescent wrench and power tools.

When planning gifts, ask what projects your homeowner plans to tackle and what his or her tool needs are.

■ **Step up to a ladder.** You probably won't go wrong with a ladder. Sturdy things to climb on generally make excellent gifts: a kitchen stool-type ladder, a six-foot aluminum ladder (if only for changing light bulbs) and a taller one for reaching the rain gutters will make a hit.

■ **For the hearth.** Most people who have a fireplace would welcome firewood and a firewood rack. I once had a cord of oak delivered to clients and, although they had to stack it themselves, they were thrilled. The wood lasted them through the winter. A cord of hardwood costs around \$300, including delivery.

■ **Roll out the hose.** I love my watering wand for watering pots on my patio. The \$10 plastic wand from Home Depot with the on/off switch is better than the prettier aluminum one without the switch.

■ **Gardening tools.** A good shovel or fork costs around \$50, expensive to most new homeowners or renters. Electric hedge clippers are a possi-

bility, also well-made hand pruners or a gift certificate for plants from a nursery. One of my most beloved garden implements is a small bamboo rake. The rake tines are perhaps 12 inches across, the ideal size for raking between plants and along narrow paths.

■ **The list goes on.** Outdoor thermometer, doormat, low voltage lamps to light a path. Many people will appreciate a visit from a locksmith to change all the locks in the house and key them to a single key. Or you might hire someone to clean the gutters or the chimney.

■ **Whoa, momma.** If the sky is the limit, how about a large appliance? Perhaps an energy efficient refrigerator, a clothes washer or dryer, or a new, quality dishwasher that operates almost silently. Other ideas include a new fence, a fully installed automatic garage door opener, or an electrician's time to bring new electrical service (perhaps more convenience outlets, too) to the house.

■ **Earthquake retrofit** often costs \$5,000, sometimes more. In Berkeley, part of the city transfer tax is available, often to the buyer of the house, for retrofit expense, but it is seldom enough to cover the entire job. Making up the deficit would be a welcome gift. Probably they'd get a discount on their homeowner's insurance, too.

■ **Magazine subscriptions.** There are many gardening, home decor-

See IDEAS, Page B3

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Nic Tang 527-9111, 559-2918



#### ST. JEROME'S NEIGHBORHOOD!.....\$310,000.

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Open Sun 2-4

124 Ramona, El Cerrito  
Mary Gray 527-9111, 559-2939

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### Alameda

\$1,100,000 1010 SHERMAN. Gold Coast Estate! Impressive 1902 home constructed by Cornelius and Brishaut and designed by architect B.E. Remmel. Five bedroom, 3-1/2 baths, family room formal dining room, huge finished attic. Au Pair quarters. Finished basement. Library and sun room three fireplaces, hardwood floors, leaded glass windows and circular stairway. Fred Christensen 814-4811

### Oakland

\$65,000 1400 E. 15th ST. Commercial lot extending along side busy 14th Ave. Adjacent family home also for sale. Bev & George Williams 522-7173

\$89,000 1864th 39th AVE. Great single level starter home off of Foothill Blvd. Two bedrooms 1 bath, utility room and off street parking. John Friedrich 814-4704

\$149,000 1695 8th ST. Perfect live-work rehab opportunity! Approx. 3000 sq. ft. of space. Gutted needs total rehab 3 meters. Priced to sell! Call for details. Kathy Hirsch 814-4706

\$150,000 14th ST. Beautiful home with separate meters. Four bedrooms, three bathrooms unit framed but unfinished. Beautiful original Victorian details secluded garden location. Kathy Hirsch 814-4706

\$155,000 625 MADISON #208. Great location near Oakland Chinatown, bus, BART and freeway. Single level 2 bedroom, 2 bath condo with dining area and attached garage. Terry Lee 814-4840

\$165,000 1408 E. 15th ST. Two units, large 2 bedroom owners unit with high ceilings, and finished attic with 2-plus rooms. Bev & George Williams 522-7173

\$179,000 245 PERKINS ST. #39. Large airy 2 bedroom, 2 bath condo with new carpet, new paint new linoleum! Fireplace, laundry room credit for the hall, owner will clear pest report and give down for cabinet repair. Kathy Hirsch 814-4706

\$240,000 2514 RAMPART ST. Single level 2 bedroom, 1 bath, hardwood floors, single detached garage. Nina Lash 814-4836

\$289,000 5955 BURNS CT. A nature lover's dream nestled in the hills. Single level 2 bedroom, 1 bath, hardwood floors, setting. Enjoy the view of the hills and hills, 2-car detached garage. Martha Turner 814-4828

\$379,000 2710 HARRISON ST. Fourplex! Spacious charming 1 bedroom, 1 bath units with formal dining rooms, built-ins, hardwood floors & window seats. Identical floor plans in all units. Good condition and location! Steve Cressy 814-4818

\$495,000 2270 HIGH ST. Residential income! Five buildings - Two fourplexes, 3 houses and 4 garages extra parking on site. Call now for details! Terry Lee 814-4840

### Albany

\$265,000 1048 KEY ROUTE BLVD., Charming single level McGregor in the hills! Two+ bedrooms, hardwood floors, updated bath. New furnace and water heater. Peggy Trail 814-4826

### San Leandro

\$199,000 14752 PEPPERDINE ST. Single level 3 bedroom, 1 bath, hardwood floors, attached garage. Great opportunity! Call to be sold "as is" Shirley McWilliam 814-4825

### Santa Rosa

\$1,295,000 2200 COUNTY CENTER DR. Investment Property! Eight large professional suites - 1 level. Located off 101 and Steele Lane. Minutes from Codding Plaza (Mall). Excellent return. Margaret Lombardi (510) 814-4829

## Northbrae

1600 HOPKINS ST. BERKELEY 94707

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### Charming, Sunny Home in El Cerrito!

This sunny home features comfortable hardwood floors and lots of extra space. The living room features a traditional red oak fireplace. The formal dining room with built-in china cabinet. Wonderful eat-in kitchen, three bedrooms, a full bath in the main house, with an additional full bath detached workshop/studio space. Offered at \$259,000.

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### OAKLAND

801 NORTHVALE RD.— TRESTLE GLEN/SUNNY HILLS AREA. New kitchen & bath, refinished hardwood floors, 3+ bedrooms, 2.5 baths, extra rooms in basement, double car garage, redwood deck, Security system. Kitty Wan 748-1128

1220 DERBY— NEAR FRUITVALE BART STATION. Corner of E. 12th & Derby, 3 bedrooms, 2 baths, includes 2 additional lots — \$250,000. Eddie Fagrey, 301-1010 pager 291-9401.

4257 MASTERSON ST. Large lot, 2 bedrooms, 1 bath. \$165,000. Al Wagner, 748-1123

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### BERKELEY

3038 SCHOOL ST. — REFURBISHED. 2 bedrooms, spacious living & dining room, work area in the 2+ car garage. Tam, 747-1620.

FLORENCE AVE. — 1/4 ACRE LOT ON CEDAR ROAD. Below the Warner Farm. Fagrey, 530-3140.

### 2081 BONAR ST. — COMB

REBUILT HOME WITH BOLTED FOUNDATION, PLUMBING & ELECTRICAL. 3 bedrooms, hardwood floors in bedrooms, ceramic tile in kitchen & bathroom. Ann Bracci, 748-1807.

## NEW MONTCLAIR LISTING



### 6461 Ascot Drive

Built by Jeff Armstrong, this 2 1/2 year old Mediterranean home has a gated courtyard entry, gourmet kitchen, formal dining room, and au pair quarters. The spacious home includes 4 bedrooms, 3.5 baths, formal dining room, fireplaces, decks, and a back yard. A classic!

Offered at \$849,000



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## CALENDAR OF EVENTS

## Friday, Dec. 3

**Oakland Association of Realtors officers installation.** L.J. Jennings will be installed as president for a second term. Jack's Waterfront Restaurant, Jack London Square. Noon. Cost is \$42. For reservations, call Judith Boran at 510-836-3003.

## Thursday, Dec. 9

**Alameda Association of Realtors officers installation luncheon.** 11:30 a.m. at Oakland Yacht Club. Judy Jacobs, of Harbor Bay Realty, will be installed as president. For reservations call Kirsten at the Association: 510-523-7229. Cost is \$25.

## Friday, Dec. 10

**Women's Council of Realtors East Bay Chapter.** Join us as we install Denise Sommer of Lawton Associates, Oakland, as new chapter president. H's Lordship restaurant, Berkeley marina. 11:30 a.m. RSVP to Ramona Chang, 510-482-3800.

## Tuesday, Dec. 14

**Alameda Association of Realtors INFORM and marketing meeting** presents Toni Wilson and Allen Kanady. Topic: Annual Holiday Jeopardy. 8:30 a.m. networking; 8:45 a.m. meeting. Bring buyer and seller concerns. Garden Isle Clubhouse, 1060 Melrose Ave., Alameda. Cost for members of any association of realtor: \$1. Cost for non-members: \$10.

## Ongoing

**UC Botanical Garden.** Enjoy a free tour of the UC Botanical Garden at 1:30

p.m. Saturday and Sunday. Special-interest classes on a variety of subjects available. The garden is located on Centennial Drive behind the UC-Berkeley campus. Call 510-642-3343.

**Credit counseling.** Consumer Credit Counseling Service, a nonprofit community service organization in Oakland has a series of free workshops. Registration is mandatory. Call (800) 501-SAVE.

**Discover Oakland's** changing skyline, landmarks, churches and high-rises on one of the free guided walking tours sponsored by the city's Community and Economic Development Agency. Call 510-238-3234.

**Sick plant clinic.** Join University of California pathologist Dr. Robert Raabe from 9 a.m. to noon the first Saturday of every month for a free Sick Plant Clinic at the UC Botanical Gardens, 200 Centennial Dr. in Berkeley. Drop in with a piece of a sick or a dying plant and Dr. Raabe will diagnose the problem. Call 510-643-2755.

**Zero-down loans:** Pizza seminar for East County families, second and fourth Wednesdays of the month at 6:30 p.m. at First American Title, 3397 Deer Valley Road, Antioch. Presented by Community Funding. 925-778-4500.

**First-time home buyers seminar:** Learn how to buy a house in East County for minimal or no money down; classes held regularly at American Title,

1210 Central Blvd., Brentwood. Call 925-516-5795 for schedule.

**California Association of Residential Lenders:** Group meets the second Thursday of the month. Crow Canyon Country Club in Danville. 925-746-1847. Mortgage Brokers Idea House at San Francisco Design Center: 10 a.m.-5 p.m. weekdays through Jan. 28. Interior design exhibit of three homes. Free. See showrooms. 2 Henry Adams St., S.F. 415-490-5800.

**Using government grants and loans to buy a home:** Learn how to buy a home for \$2,000 or less down, even with poor credit. Seminars Saturdays in Walnut Creek, Danville and Pleasanton by Re/Max and Golden Valley Mortgages. 925-362-0426.

**Credit-report preparation:** Learn how to get your credit ready to apply for a home loan (free credit report). Free weekly classes at Diablo Funding Group, 587 Ygnacio Valley Road, Walnut Creek. 925-945-6112, Ext. 380.

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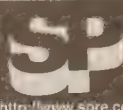
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#### EL CERRITO

#### SHARP AND CLEAN.....\$235,000

2 bdrm 1 ba, 1 car att. garage, partial view, dining area, comp. shingle roof, rear fenced yard, #99029176  
Ed Messner (510) 662-8494

#### CHARMING HOME/GREAT STARTER.....\$240,000

2 bdrm 1 ba, almost 1000 sq. ft., 1 car att. gar. w/int. access, fireplace, some hardwd., comp shingle roof, nice back yd. May be subject to court confirmation. #99038553  
Tom Cazzaza (510) 662-8527

#### RICHMOND VIEW

#### LOVELY ONE LEVEL HOME.....\$214,500

2 bdrm 1 ba, spacious landscaped grounds, 1 car gar w/int. access, Clear Pest rpt., newer roof, concrete patio #99037504  
Chris Christopher (510) 222-8340

#### BAY VIEW/BEAUTIFUL GARDEN.....\$265,000

3+ bdrm 1 ba, 1 car att. garage, large yard, hardwood floors, dining area, basement, updated kitchen. #99025400  
Ed Messner (510) 799-3527

#### EL CERRITO BORDER/BAY VIEW.....\$279,000

4 bdrm 3 ba, almost 1500 sq. ft., panoramic views, both baths remodeled, lrg. master suite, family rm, cottage in back, new roof, carpet, & paint #99034352  
Gary Torretta (510) 222-8870, ext. 220.

#### HISTORIC MANSION!.....\$988,988

5739 McBryde, at Arlington, (Open Sun 1-4). First showing of this home. Set on 1/3 acres. Not to be missed!  
Cynthia Burke (800) 262-0949 cynthiaburke.com

#### BERKELEY

#### CENTRAL BERKELEY FARM HOUSE.....\$249,000

4 bdrm 2 ba, approx 1365 sq. ft. Close to BART, shopping, new roof & paint. #99031919  
Jamie Lake (510) 662-8487

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THERE WILL BE NO OPEN HOME GUIDE ON  
DECEMBER 24 OR DECEMBER 31

THE ALAMEDA JOURNAL  
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**CIRCA 1930.....\$649,000**  
Storybook home on 1/2 acre, nestled among the Oaks. This circa 1930, 4BR, 3BA home features cathedral ceilings, slate roof, two frpls., pool, sports court and complete privacy.  
DORIS TABOLOFF ext. 244



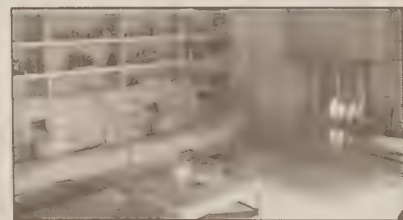
**Oakmore Charmer.....\$299,000**  
Work has been done, 3BR, 2BA, hardwood floor, wonderful yard area front & rear. Drop by and see for yourself.  
MEL COPLAND ext. 255



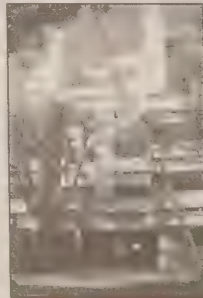
**Potential Galore! Motivated Seller!.....\$549,000**  
Monterey Colonial 3BR, 2.5BA very spacious rooms hardwood floors some upgrades. Excellent floor plan. Get home before the holidays.  
ANGELA LAWSON ext. 224



**North Oakland Bungalow.....\$189,000**  
Cheery 2BR, 1BA home on great street. Gardener's yard with deck and potting shed. Not a fixer upper. Come see it on Sunday!  
TOM NEMETH ext. 249



**Dramatic Contemporary Home With View..\$499,000**  
Just listed architect designed home on stunning tree covered lot. Stone floors, two fireplaces, pano views of S.F. and the bay. Many custom features.  
DORIS TABOLOFF ext. 244



**Spacious Condo!.....\$159,000**  
Walk to the Rose Garden from this clean and bright space. Enjoy the fireplace on winter evenings and the balcony in summer.  
TOM NEMETH ext. 249

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**Bay View! Comfortable and Cozy.....\$339,000**  
Just Listed! Crestmont Heights. 3BR, 2BA, family room, updated kitchen, hardwood floors, skylights. Fabulous back yard/garden. Open Sunday 2 - 4:30.  
VICKIE CHAN CASE ext. 240

**Reconsider Paying Rent.....\$72,500**  
Only \$72,500 for this 1BR condo with secured garage - Balcony, dining area, excellent closet space. Close to shopping & transportation  
LOIS C. JOHNSON ext. 226



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# Get ducks in a row before counting on mortgage approval

What information will a lender need to approve my mortgage?

When you start looking to buy a home in earnest, get qualified for a mortgage. Then you'll know how much you can afford. After that, if you decide that you're really serious about buying a home, you should get preapproved for the mortgage you'll need to complete the purchase.

Qualification can be accomplished simply by talking to a mortgage broker or lender. You'll need to provide information about your income, your assets and your debts. Or, if you prefer, you can use the Internet to find out what size mortgage you're likely to qualify for. Use a search engine such as Excite.com or Yahoo.com to find mortgage information. When you find a mortgage site select the option that allows you to prequalify yourself.

## Real Estate Forum



By Dian Hymer

"Mortgages with the most competitive interest rates often require the most documentation."

Qualification gives you a rough estimate of what you can afford. In order to know what you can afford, you'll need to get preapproved for a mortgage. This involves a more involved process, but one of the benefits is that most lenders will issue a letter of preapproval when you're financial documentation is approved.

This comes in handy when you're negotiating a home purchase, particularly if you're competing with other buyers. A preapproval letter should remove any concerns the sellers might have about your financial ability.

Also, if you're preapproved you can usually close more quickly than a buyer who isn't preapproved.

How much house you can afford to buy depends on your income, your debts, your credit history and the amount of cash you have available for a down payment and closing costs.

To get approved, you'll need to give your lender or mortgage broker a residential loan application, verification of your employment, proof you have the down payment money and authorization to check your credit.

In addition, the lender will want

the following: W-2s for the previous two years and your most recent monthly pay stub if you're salaried; tax returns for the previous two years and a year-to-date profit and loss statement if you're self-employed or if you receive commission income; copies of the previous three monthly statements from financial institutions that verify your source of down payment and cash reserves; and copies of payment coupons on any outstanding loans like an auto loan or home mortgage.

If you receive rental income, social security or pension income, alimony or child support income or income from a note, you'll need to provide documentation to verify this. If you're not a U.S. citizen, you'll need to provide copies of the front and back of your green card.

The amount of paperwork required to qualify for a mortgage over-

whelms most home buyers. To simplify the process, some mortgage brokers and lenders will complete the loan application for you using information you provide to them either in person or over the telephone.

Loan approval for some mortgages requires less paperwork. For example, minimal documentation is needed to qualify for a no-income verifier (NIV) mortgage (also called a stated income mortgage). You need good credit to be approved for one of these loans. But basically the lender takes your word in lieu of a formal income verification.

Most NIV mortgages require a 20 percent cash down payment. And the borrower is usually charged about a one-quarter percent higher interest rate on the loan. Home mortgages with the most competitive interest rates often require the most documentation.

Before final loan approval, the lender's underwriters will need to review the purchase agreement, a title report and a property appraisal.

Dian Hymer is a top-producing broker associate with Coldwell Banker in the Montclair/Piedmont office and author of "Starting Out, The Complete Home Buyer's Guide." Available in book stores or from Chronicle Books: (800) 722-6657

## Conforming loan amount increases

This time of year is always exciting in the mortgage industry.

After Thanksgiving has been shared with family and friends, Fannie Mae and Freddie Mac announce traditional new conforming loan limits.

Conforming loan limits affect the purchase and refinancing of one to four family units. Loans that are greater than the conforming limits are considered jumbo loans and carry a higher interest rate, whether it's a 30-, 20- or 15-year fixed rate or an adjustable rate mortgage.

The difference between jumbo and conforming interest rates can

## Mortgage Madness



By Karen Senzig

"The difference between jumbo and conforming interest rates can range between .375 and .625 percent."

In all four categories, the loan limits increased by 5.3 percent.

A single family home loan increased from \$240,000 to \$252,700. A duplex went from \$307,100 to \$323,400. Triplex units went from \$371,200 to \$390,900 and fourplex units went from \$461,350 to \$485,800.

Now, if there were something we could do to lower the interest rates to about where they were last spring, we could all have a happy millennial new year.

Karen Senzig is co-owner of Montclair Mortgage with her husband, Scott. She can be reached at 510-339-8511, fax 510-339-3814, and e-mail at ksenzig@aol.com.



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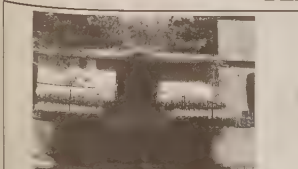
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Mary Montali, ext. 132

900 GRAMONTI Mediterranean charm, space and views! Wonderful floor plan, 3+BR, 3+BA; formal dining room, eat-in kitchen, 2nd floor in-law potential; very convenient location.  
Anne Van Dyke, ext. 134



765 CEDAR. Architect, Michael Olevo created a spacious storefront studio for the artist. 2nd floor deck, state of the art live/work with lovely serene garden - and close to it all! Paul Templeton, ext. 311... \$450,000

LAND. 720 EUCLID AVE. This splendid parcel provides a gentle downslope, great neighborhood and Bay Views! A great location for swift transportation.  
Bebe McRae, ext. 145

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## Real Estate Loans

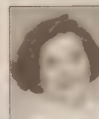
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— Franklin Barry Price

### Open Sunday

MONTCLAIR .....\$849,000  
6461 ASCOT DR. New listing! Mediterranean w/gated courtyard, 4+BD/3.5BA, gourmet kitchen/FR.  
Dick Cohen

ROCKRIDGE (UPPER).....\$699,000  
6350 CONTRA COSTA RD. Best buy in great area! 2-yr old contemporary, 4BD/4BA, formal DR.  
Francis Heath

PIEDMONT .....\$499,000  
120 ARBOR DR. Beautifully updated 3+BD/2BA with master suite, level back garden, breakfast area off kitchen.  
Debi Fitzgerald

ROCKRIDGE .....\$419,000  
6201 AUBURN AVE. New listing! Craftsman charm! 2+BD, formal DR, flpl, gardens & garage. Near BART.  
Donna DeBardi

ROCKRIDGE .....\$389,000  
5801 MARGARITO DR. New listing! House used as duplex. Potential! Bay view, gardens, garage, near BART.  
Anne Feste

LINCOLN HTS. ....\$349,000  
4139 LAGUNA AVE. New listing! One-level living in spacious, updated 3BD/2BA w/landscaped yard & deck.  
Wendy Gardner

REDWOOD HTS. ....\$340,000  
4526 REINHARDT. Beautiful 3BD/1.5BA, formal DR, new kitchen, remodeled bath, hardwood floors, patio.  
Wendy Sprague

### Open Sunday

OAKLAND HILLS .....\$329,000  
4766 GERANIUM PL. All-level home w/Bay view, 3BD/2BA, large formal DR, hwd floors, bsmt, deck  
Vicki Woodhead

OAKMORE .....\$309,000  
2012 MELVIN RD. Best value! 3BD/2BA, formal DR, kitchen/FR combo, hardwood floors. Price is "as is."  
Carolyn Jones

CROCKER HIGHLANDS .....\$299,000  
1392 HOLMAN RD. Charming 2+BD/1.5BA home in lovely private setting. Formal DR, updated kitchen  
Charlotte Boyle

BERKELEY .....\$299,000  
2129 SPAULDING AVE. Spacious 3BD/1BA bungalow w/large yards, formal dining room, hardwood floors.  
Roselie Woods

### By Appointment

PIEDMONT .....\$3,900,000  
Gracious lush/Italianate home on 2/3 acre of mud grounds, Bay view, 6+BD/6+BA.  
Georgia Cornell

PIEDMONT .....\$1,595,000  
Gracious Colonial with 6+ bedrooms, 5.5 baths, includes four-room au pair.  
Wonderful yard.  
Helen Danhaki

MONTCLAIR .....\$885,000  
Fabulous new construction w/pano Bay views, 3BD/2.5BA, kitchen/fam. rm.  
Patricia Scott

### By Appointment

MONTCLAIR .....\$775,000  
Custom Traditional near Village, 5BD/3BA, formal DR, family room w/party kitchen  
Wendy Gardner

OAKLAND .....\$285,000  
Fully rented 6-plex, all 1BD/1BA units. Between 35th Ave., & High St. Price is "as is."  
Tom Wurst

### For Lease

PIEDMONT .....\$12,000/mo.  
Magnificent estate property, 7+BD/7+BA, beautiful grounds, pool, partially furnished. Avail. Jan. 2000.  
Georgia Cornell

### Coming Soon



MONTCLAIR  
Spacious 5+BD/3.5BA contemporary w/huge flat yard, kitchen/family room, rumpus, playroom & den, 3-car garage. Approximately 4023 sq. ft.  
Michelle Miller

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# YOUR WEEKEND GUIDE OPEN HOMES OPEN SUNDAY\*

## ALAMEDA

Address & Realty	Size	Hours	Price
1417 Central Completely refurbished Suzanne Brown, Prudential CA Realty (510) 934-7553	4bd/3ba	2-4	\$589,000
2930 Gibbons Bev & George, Harbor Bay Realty (510) 522-7173	3bd/2 ba	1-4	\$517,000
1622 Clinton Ave Ellen Walker, Alameda Realty (510) 865-3147	4bd/3ba	2-4:30	\$499,000
6625 Alkire Dr Montclair Kurt Meyer Prudential (510) 339-9290	3bd/2.5ba	2-4:30	\$489,000
1427 Paru St Raye Thelman, Gallagher & Lindsey Realtors (510) 748-1102	3 - bd/4ba	2-4	\$485,000
1214 Grand St Signe Nelson, Gallagher & Lindsey Realtors (510) 748-1904	3bd/2 - ba	2-4	\$469,500
50 McDonnell Rd. Tim, Harbor Bay Realty (510) 514-4817	4bd/2 - ba	2-4	\$419,000
171 Purcell Mindy Hart, Kane & Assoc. (510) 523-0748	3bd/2ba	2-4	\$410,000
1907 Alameda Tim, Harbor Bay Realty (510) 514-4817	3bd/2 - ba	2-4	\$399,000
48 Britt Judy, Harbor Bay Realty (510) 814-4711	3bd/2 - ba	2-4	\$379,000
2719 Santa Clara Barbara Bolton, (510) 814-4714 Bill Douglas, (510) 814-8339 Harbor Bay Realty	2 - bd/2ba	2-4	\$363,000
1417 Central Ave Barbara Bolton, (510) 814-4714 Bill Douglas, (510) 814-8339 Harbor Bay Realty	4bd/3ba	2-4	\$363,000
2719 Oils Barbara & Bill, Harbor Bay Realty (510) 814-4839	2 - bd/2ba	2-4	\$363,000
2207 Lincoln George Muir, Kane & Assoc. (510) 522-1853	5bd/3ba	2-4:30	\$350,000
1821 Everett St Darlene Gardner, Gallagher & Lindsey Realtors (510) 748-1104	2 + bd/4ba	2-4	\$346,000
551 Santa Clara Alan Good, (510) 521-0990 Janelle Spatz, (510) 521-4045 Kane & Assoc.	2bd/1bd	2-4	\$299,000
1129 Post Steve C. Harbor Bay Realty (510) 814-4818	2bd/1bd	2-4	\$269,000
1804 9th St David McIntyre, Gallagher & Lindsey Realtors (510) 748-1111 Kane & Assoc.	3bd/4ba	2-4	\$265,000
226 Pacific Ave Femide Homes-Link, (510) 748-5300	2 - bd/2ba	2-4	\$259,000
1381 Fernside Bl 1624-A Ninth St	2bd/1ba	2-4	\$244,900
Bill Bassett, Gallagher & Lindsey Realtors (510) 748-1108	2 - bd/1ba	2-4	\$238,500

## ALAMEDA

Address & Realty	Size	Hours	Price
1410 Hoover Ct Les Drackel, Gallagher & Lindsey Realtors (510) 748-1105	2bd/1ba	2-4	\$229,000
1825 Shoreline #117 Open Saturday & Sunday Barbara K. (510) 814-8808, Bette Barr (510) 303-2525 Alameda Realty	2bd/1ba	2-4:30	\$185,000
455 Central Av Linda Larkin, Centennial (510) 522-9746	1bd-8a	2-4	\$109,000
<b>BERKELEY</b>			
Address & Realty	Size	Hours	Price
25 Tanglewood Mary Mantal, Templeton Company (510) 642-2133 x132	3 - bd/3bd	2-4	\$1,200,000
606 Gravit Beverly Steiner, NRS Brokers 925-682-3400 ex43	4 + bd/3	1-4	\$889,000
1734 Sonoma NORTH BERKELEY-3 bdrms, 1 bath, plus a par/home etc. Joan Brunswick, Berkeley Hills Realty, (510) 524-9888 x12	3bd/1ba	2-4	\$438,000
2129 Spaulding Av Roselle Woods, Pacific Union (510) 339-6460	3bd/1ba	2-4:30	\$398,000
2565 Buena Vista Way NORTH BERKELEY-2 bdrms, 1 bath, inlaw Narah Brown, Prudential, (510) 849-3711/540-6934	2 - bd/1ba	1-4	\$295,000
1721 Berkeley Wy #4 Nancy Bailey, Prudential CA Realty (510) 845-0200	2bd/4ba	1:30-4:30	\$207,000
<b>EL CERRITO</b>			
Address & Realty	Size	Hours	Price
7761 Earl Ct Bobbie Garraza, Coldwell Banker - Berkeley (510) 696-1405	3 - b/2ba	2-4:30	\$389,000
134 Ramona ST. JEROME'S NEIGHBORHOOD! Mary Gray, Marvin Gardens, (510) 527-8111/559-2938	2bd/1ba	2-4	\$310,000
912 Richmond St Target Realty, (510) 758-5119	3bd/1ba	Sun. 2-4	\$253,000
518 Lexington Feri, RED OAK REALTY (510) 280-2116	2 - bd/1ba	2-4	\$225,000
<b>EMERYVILLE</b>			
Address & Realty	Size	Hours	Price
1250 #F Powell St Miriam Wilson, Prudential CA (510) 896-9411	1bd/8a	2-4	\$289,000
271 - 62nd St The Longs, Coldwell Banker - Berkeley (510) 486-1495	3bd/1ba	2-4:30	\$259,500
4 Commodore Dr #522 Miriam Wilson, Prudential CA (510) 896-9411	1 - bd/8a	2-4	\$159,000

## KENSINGTON

Address & Realty	Size	Hours	Price
737 Coventry Rd Grazuba Divers, Prudential, Claremont (510) 451-8007	3bd/1 ba	1-5	\$495,000
30 Reed Pl Philippa Feldman, Prudential CA (510) 526-5143	2 - bd/8a	2-4:30	\$379,000
281 Grizzly Peak Phyllis Hewett, Prudential CA Realty (510) 526-5143	2bd-8a	2-4	\$330,000
<b>OAKLAND</b>			
Address & Realty	Size	Hours	Price
6625 Alkire Dr Montclair Kurt Meyer Prudential (510) 339-9290	3bd/2.5ba	2-4:30	\$489,000
5642 Amy Dr Upper Rockridge Homes-Link, (510) 748-5300	3 - bd/2ba	2-4	\$469,000
653 Paloma Ave Cricker Highlands Jean Simmons, The Grubb Co (510) 339-0400	3bd/2ba	2-4:30	\$488,000
7649 Hanson Dr Gymball/Fandall, Prudential (510) 339-9290	4bd/2 - ba	2-4:30	\$469,000
7649 Hanson Dr Oakland Hills Gymball/Fandall, Prudential (510) 339-9290	4bd/2 - ba	2-4:30	\$450,000
2393 Manzanita Dr Montclair Victor Rella, Coldwell Banker - Montclair (510) 339-4700	3 - bd/2ba	2-5	\$449,000
4824 Redwood Rd Oakland Hills Angela Grubb, The Grubb Co (510) 339-0400	3bd/2ba	2-4:30	\$429,000
4457 Viana Place Rockridge Kim Mandorff, Coldwell Banker - Berkeley (510) 486-1495	3 - bd/2ba	2-4:30	\$425,000
5455 Boyd Ave Rockridge Bell Dr, Coldwell Banker - Montclair (510) 339-4700	3 - bd/2ba	2-4:30	\$425,000
6201 Auburn Ave Rockridge Donna DeBarth, Pacific Union (510) 339-6460	2 - bd/2ba	2-4:30	\$419,000
4602 Park Blvd. Open House Saturday Only Eleni Zougan, Prudential (510) 869-5460	3bd/2ba	1-4	\$415,000
1773 Indian Way Montclair Angela Grubb, The Grubb Co (510) 339-0400	3bd/2ba	2-4:30	\$389,000
5801 Margarito Dr Rockridge Anne Feste, Pacific Union (510) 339-6460	4bd/4ba	2-4:30	\$388,000
3423 Jordan Rd. Rockridge Realty, Bob Nelson (510) 655-2330	4bd/2ba	1-4	\$389,000
1145 Glenhurst Dr Montclair Evelyn Gardner, Coldwell Banker - Montclair (510) 339-4700	3bd/2ba	2-4:30	\$369,000
4139 Laguna Ave Lincoln Hills Wendy Gardner, Pacific Union (510) 339-6460	3bd/2ba	2-4:30	\$349,000
4526 Reinhardt Redwood Hts Wendy Spagun, Pacific Union (510) 339-6460	3bd/1 - ba	2-4:30	\$340,000
165 Chabourne Vickie Chan Case, La Salle Properties (510) 339-8900	3bd/2ba	2-4:30	\$339,000

## OAKLAND

Address & Realty	Size	Hours	Price
161 Crestmont Dr Oakland Hills Sherry Benninger, The Grubb Co (510) 339-0400	3bd/4ba	2-4:30	\$388,000
4605 Park Blvd Glenview Richard Keating, Coldwell Banker - Montclair (510) 339-4700	3bd/2ba	2-4:30	\$335,000
4605 Park Blvd Glenview Richard Keating, Coldwell Banker - Montclair (510) 339-4700	3bd/2ba	2-4:30	\$335,000
4766 Geranium Pl Oakland Hills Victor Woodhead, Pacific Union (510) 339-6460	3bd/2ba	2-4:30	\$329,000
5830 Pinewood Road Montclair Donna Boomerstone, Boomerstone Realtors (510) 339-3000	2 - bd/1ba	2-4	\$310,000
2812 Melvin Dr Oakland Caroline Jones, Pacific Union (510) 339-6460	2bd/2ba	2-4:30	\$309,000
1329 Herman Rd Tucker Hts Cecilia Boyle, Pacific Union (510) 339-6460	2 - bd/1ba	2-4:30	\$299,000
412 - 41st St BACK ON MARKET Ron Kries, Lawton Assoc., (510) 547-5970	2bd/2ba	1-5	\$299,000
4500 Fair Ave Upper Laurel Hester Gower, Coldwell Banker - Montclair (510) 339-4700	3 - bd/2ba	2-4:30	\$279,900
9431 Burr St Tucker Hts Ruth Lockhart, Coldwell Banker - Montclair (510) 339-4700	3 - bd/2ba	2-4:30	\$238,000
5673 Florence Terrace Montclair Betty Balestrieri, The Grubb Co (510) 339-0400	2bd/4ba	2-4:30	\$230,000
220 Lee St #802 Ignacio Morales, Realty World East Bay, (510) 261-3100	2 bd/2 ba	2-4:30	\$229,000
1563 E 31st St (2X) 2 BEDROOM DUPLEX 1553/1555 E 31st St Ignacio Morales, Realty World East Bay, (510) 261-3100	4bd/2ba	2-4	\$194,950
573 57th St Toni Kenneth, La Salle Properties (510) 652-6537	2bd/1ba	2-4:30	\$189,000
3726 Lily St Pam Conant, Prudential (510) 339-9290	2bd/1ba	2-4:30	\$158,500
322 58th St Thornwall Properties, Lee Goodwin (510) 848-1950 x238	2 - bd/1ba	2-4	\$149,000
3512 Ruby St Tremont Victor Rella, Coldwell Banker - Montclair (510) 339-4700	1bd/1ba	2-4:30	\$99,000
150 Pearl #103 Kathy Olson, Prudential CA Realty (510) 845-0200	1bd-8a	2-4:30	\$87,500

## OAKLAND

Address & Realty	Size	Hours	Price
155 Pearl #304 DAllen Thompson, Prudential CA Realty (510) 526-5143	1bd/4ba	1-4:30	\$87,500
<b>PIEDMONT</b>			
Address & Realty	Size	Hours	Price
3427 Pierson Open Sat & Sun Diane Goette, Prudential (510) 526-5143	2bd-4ba	2-4:30	\$249,000
3240 Peralta Open Sat & Sun - 21 units Jacqueline Wagner, Prudential CA Realty (510) 526-5143	4bd/4ba	2-4:30	\$249,000
<b>RICHMOND</b>			
Address & Realty	Size	Hours	Price
5738 McBryde Avenue www.cyrilbarker.com, Security Pacific (510) 845-0200	1 - bdrms	1-4:30	\$234,000
5594 McBryde View RICHMOND VIEW Merrilyn Rhodes, Marver Gardens, (510) 845-0200	3bd/2ba	2-4:30	\$234,000
1643 San Benito Richmond Annex Lloyd Jung, Prudential CA Realty (510) 526-5143	2bd/4ba	2-4:30	\$234,000
791 Humboldt St Saraaya, RED OAK REALTY (510) 280-2116	3bd/1ba	2-4:30	\$234,000
<b>SAN LEANDRO</b>			
Address & Realty	Size	Hours	Price
592 San Jose St Estadilla Estates Carol Crosby, Pacific Union (510) 339-6460	2 bd/1ba	2-4:30	\$234,000
14492 Cypress Bancroft Homes-Link, (510) 748-5300	2bd/1 ba	2-4:30	\$234,000

Advertise in the Open Home Guide!  
The Montclair, The Piedmonter, The Berkeley Voice,  
The Journal & The Alameda Journal  
CALL 748-1688 or FAX 748-1665  
\*unless otherwise indicated

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# Don't be 'low-balled' or 'high-balled' when listing

By Robert J. Bruss  
Real Estate Media Services

Dear Bob: Since the sales market in our neighborhood is expected to be strong, my wife and I are thinking about selling our home, probably in January or February.

Would we hire an appraiser? Or would we estimate market value from the listing? We are considering listing with a young, enthusiastic agent, but should we list with an older agent who gave us his home from a famous, nationwide real estate brokerage?

Also, how are real estate commissions split in case a buyer's agent comes as a purchaser for our home? — Harold S.

Dear Harold: Great questions! You probably don't need to hire a professional appraiser unless your home is unusual or in an area where there haven't been many recent home sales. However, you should interview at least three successful real estate agents who sell homes in your neighborhood.

The reason to interview three (or more) agents is to cross-check their evaluations of your home's market value. If you only interview one agent, he or she might "low-ball" your home's market value. That means the agent will estimate a low value, hoping for a quick, easy sale.

However, when you interview three or more agents, watch out for an agent who "high-balls" your home's value, hoping you will list with him or her because of the high sales price.

Each agent interviewed should give you a written CMA (comparative market analysis). Use that CMA term.

It shows the agents you know what you're doing. This form documents each agent's opinion of your home's market value, based on recent sales prices of comparable nearby homes.

It also shows the listing prices of similar neighborhood homes currently listed for sale, as well as the asking prices of recently expired comparable home listings.

For a cross-check, you can get a free market valuation on the Internet at [www.homegain.com](http://www.homegain.com) where you can also get local realty agents to compete for your listing.

As for listing with the young, enthusiastic agent or the "old pro" agent, interview both. If you select the new agent, he or she might have a lot of time and energy to devote to your listing.

Be sure he or she works in a brokerage office where the manager carefully supervises the new agent through the rigors of a home sale.

However, the "old pro" offers

many years of home sales experience. But please don't list with a "numbers agent," who has many listings and who won't have the time to devote to your home sale.

Also, check the client references of each agent's previous sellers to find out if they were unhappy with the agent and if they would list their home for sale with the same agent again.

Of course, be certain your home listing will be promptly entered into the local multiple listing service (MLS) to give it the widest market exposure so all member agents and their buyers will have details on your home listing.

When your home sells, the entire sales commission goes to the listing agent's brokerage office.

If the buyer is represented by an agent, often called a "buyer's agent,"

that brokerage office will then usually receive 50 percent of the gross commission.

Then each brokerage office splits the commission with the listing and selling agents.

Your listing agent and the buyer's agent could each receive as little as 25 percent of the gross sales commission.

Robert J. Bruss is a real estate attorney and syndicated columnist based in Burlingame. You may write to him at 251 Park Road, Burlingame, CA 94010.



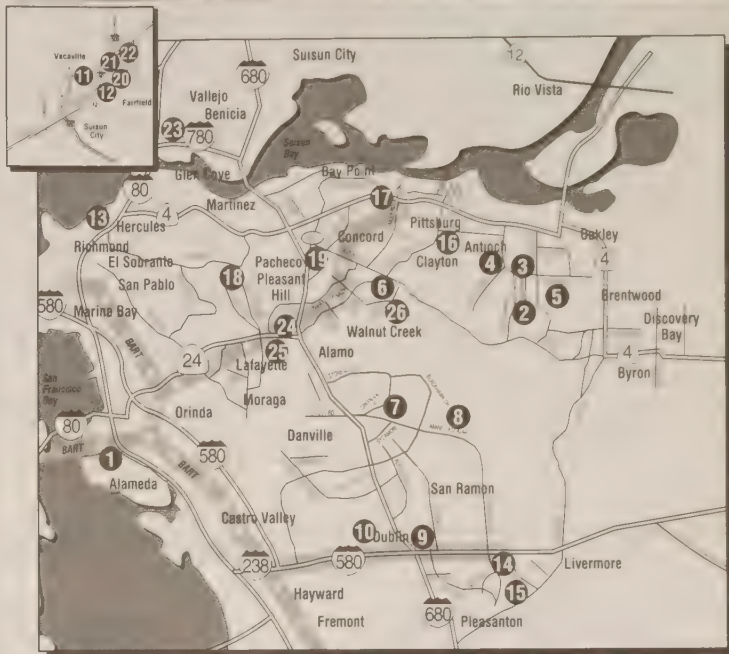
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## NEW COMMUNITIES

AN EASY REFERENCE GUIDE TO NEW HOMES



### ALAMEDA

#### 1 The Gardens

From low \$300,000's. 3 & 4BR 2 story 2 car gar. 1365-1676 sq ft. Great rooms. Lots of views. Alameda's newest! Also available at Starward/Dubin Webster. Tub/Bath/Valet. To models. Open 10-5 Tues 12-5 510-521-5347. [www.schulica.com](http://www.schulica.com)

### ANTIOCH

#### 2 Castellana at Black Diamond Knolls

From the \$230,000's. New Release! Richland's distinctive tower accented architecture is a must see. Lrg. 4 & 5 BR 2200-2600 sq ft w/3 car gar. country kit. 7000-sq ft lots. Lone Tree to Mokelumne Dr. Open 11-5 925-706-8855 or [www.richlandinfo.com](http://www.richlandinfo.com)

#### 3 Lone Tree Estates-Masters Collection

From low \$200,000's. Up to \$5K allowances! Final Phase. Rec. center/pool/park/more! 1 & 2 story. 2127-2696 sq ft. 3-6BR/3 car gar. ext. amenities & opt. Lone Tree/Mokelumne Davidson Homes Open 10-5 925-778-0092

#### 4 Tourelle

From low \$300,000's. New Release! Richland's European-style estate homes. 2715-3935 sq ft. 4-6 BR. 3 & 4 car gar. 1 & 2 stories. Lots of 10,000-sq ft. Dramatic entries. Lam. rms. mstr. comm. n. open space. Lone Tree to Golf Course Rd. 11-5 925-706-8855 or [www.richlandinfo.com](http://www.richlandinfo.com)

### BRENTWOOD

#### 5 Diablo Vista

From the \$200,000's. Grand Opening Celebration! Affordable luxury living! Existing new single-fam. neighborhood w/designs to 2700 sq ft. 5BR. 3BA. Central comm. loc. at Fairview & San Jose. Richmond American Homes. [www.richmondamerican.com](http://www.richmondamerican.com) 925-516-7193

### CONCORD

#### Crystall Ranch

From mid \$400,000's. New Release! Exciting neighborhood. luxury homes by Legacy Homes. Nestled among rolling hills. 4 spacious floors. 2400-3400 sq ft. elegant interiors. customizing options. Ygnacio Valley at Pine Hollow Rd to Rolling Woods Way. 925-897-3522. [www.legacyluxuryhomes.com](http://www.legacyluxuryhomes.com)

### DANVILLE

#### 7 Campbell Place

From the \$800,000's. Ltd. edition of only 20 craftsman-style exec homes on trg. view lots w/valley views. 680 to Sycamore Vly Rd. E. rt. onto Camino Tassajara. Left on Glasgow Dr. rt. on Glasgow Cr. rt. on Campbell Pl. By Pacific Union Homes. 925-743-0238

#### 8 Shadow Creek Manor

From low \$600,000's. Selling Final Phase! Closeout Sale! 4-5 BR. Taxe 680 to Crow Canyon Rd. east. night on Camino Tassajara. follow signs. Open 10-5. closed Wed/Thurs. 925-736-7369

### DUBLIN

#### 9 Merion at Emerald Park

From high \$300,000's. No LEASE! Models open. Luxury living in master-planned community with 3 home designs up to 2200 sq ft. 5 BR & 3 baths. Lrg. super family room, retreat options. Near I-580 & Dublin BART. Hacienda ext. n. off 580. Open daily 10-5, Mon 2-5. Richmond American Homes. [www.richmondamerican.com](http://www.richmondamerican.com) 925-829-8029

#### 10 Starward

From low \$300,000's. 3-4BR. 2BA. 2 story steel built. Garden setting. views/hwy access/shopping/schools. 580/exit San Ramon No. rt. Amador Vly/rt. Starward Dr. [www.schulica.com](http://www.schulica.com) or 925-875-1060

### FAIRFIELD

#### 11 First Green at Rancho Solano CC

From the \$300,000's. Surrounded by 3 fairways & views of rolling hills. Loc. in established neighborhood. w/shopping/schools. 4-5 BR. 2552-3429 sq ft. 2-3 car gar. Easy commuting w/80. Centex Homes. 707-426-5211

#### 12 Ridgeview at Paradise Valley

From mid \$200,000's. Grand Opening! Spacious, to 7BR. 4BA. 3 plans. 2200-3400 sq ft. Richmond American Homes. Open 10-5/Mon 2-30-5. 1200 ext. N. Texas St. rt. left on Dickson Hill/rt. on Manuel Campos Pkyl/rt. on Paradise Vly. 707-438-7800. [www.richmondamerican.com](http://www.richmondamerican.com)

### HERCULES

#### 13 Belleterre

From \$306,880. New Release! 4BR. 3BA. 2 or 3 car gar. Opt. 5th BR. den or super family rm. Steel-built, structured cabling. Bay views. country setting. easy commutes. 180 to San Pablo Rd. to Hercules Ave. to Tian Tian Way. Open 10-5. Tues 12-5. 510-741-9165 or [www.schulica.com](http://www.schulica.com)

### LIVERMORE

#### 14 Ridgecrest

From mid \$300,000's. Grand Closeout this Weekend! 2273 sq ft. 4BR. 2.5BA. nr I-580/Bart/Ace train. 580 to N. Livermore, left on Portland. Open 10-5. Mon 2-5. 925-371-6648. [www.richmondamerican.com](http://www.richmondamerican.com)

#### 15 Vintage Collection

From low \$600,000's. Scenic homes by Delco Bldrs. 1 1/2-1 3/4 ac. w/views of Livermore Vly/meyards. Close to Ruby Hill Golf Course. top rated schools. Spacious floorplans. complete amenities. Open Thurs-Mon 925-606-5505

### PITTSBURG

#### 16 Highlands Ranch

From low \$200,000's. Beautifully designed. 1134-3549 sq ft. 3-5BR. 2.5 car gar. opt. incl. dens. media cabling system. Near shopping schools & freeway access. Loc. off Buchanan Rd. bet. Loveland & Somersville. 925-439-9070. [www.seenhomes.com](http://www.seenhomes.com)

#### 17 Monterra II, Summit Collection

From mid \$200,000's. 4-6 BR w/options to 7. Three floorplans. 1815-4243 sq ft. 3 car gar. great opt. inc. second mstr. BR. dens. mstr. retreats. Nr. Hwy. walk to Bart Hwy 4 to Bailey Rd. so. rt. on Leland. left on Southwood. 925-709-1037. [www.seenhomes.com](http://www.seenhomes.com)

### PLEASANT HILL

#### 18 Grayson Woods

Mid \$500,000's. Up to \$15K allowances! View & Cul-de-sac. Jots! Perfect loc. for commuters. Two-story. 2212-3135 sq ft. 3-6BR. 3 car gar. Future golf course. low maint. 4 mi. to 3 hwy's/BART. Taylor Blvd to Grayson. Davidson Homes. Open 10-5. Mon 1-5. 925-274-0800

#### 19 Village Square

Mid \$300,000's to low \$400,000's. Single family homes by Delco Bldrs. 3-5BR. 2-3.5BA. quality craftsmanship. Private entry. landscaped common area. Close to Pk BART. 680. More info: 925-952-4555

### VACAVILLE

#### 20 Brighton at Westgate

From upper \$180,000's. Beautifully designed 3 & 4 BR. Seaside homes. 4 floorplans. 1432-1843 sq ft. 2 car garage. convenient location 180 to Alamo Dr. to Peabody to Foxboro. 707-448-6243. [www.seenhomes.com](http://www.seenhomes.com)

#### 21 Diamond Grove

From mid \$160,000's. Gated active adult comm. Contemporary 1 story homes. Beaut. pvt. rec. ctr. w/game rms. swimming & more! Open 11-5-180 to Orange Dr. follow to Orange Tree Cr. 707-447-5900 or 707-447-5900

#### 22 Village Hills

From low \$200,000's. No Mello-Rose! Hwy. estate style. to 3212 sq ft. 3 & 4.5 BR. 3 car garages. Easy access to bus/shopping. Take Elmhurst exit off I-80. East to Beale Rd. 707-454-0162. [www.seenhomes.com](http://www.seenhomes.com)

### VALLEJO

#### 23 Crystal Pointe

From the \$190,000's. FINAL PHASE! Hillside homes in established neighborhood w/views of Carquinez Strait. 3 plans to 1613 sq ft. 3 BR. 2 1/2 BA. Great commute loc. near I-80. Open Sat-Mon. [www.richmondamerican.com](http://www.richmondamerican.com) Richmond American Homes. 707-643-5486

### WALNUT CREEK

#### 24 Larkey Estates

From \$494,900. PHASE I Pre-Model Sale. LCI Homes presents 13 luxury homes on estate lots. 4-6BR. 2458-2800 sq ft. creek. mature trees. Loc. at Larkey Ln & Geary Rd. rt. access to 680. 24 & BART. Open Wed/Thurs 1-5. Fri/Sat/Sun 10-5. NRS Brokers. 925-935-9152

#### 25 Laurel Glen

Mid \$400,000's to mid \$500,000's. Delco Bldrs. Affordability & style in 3 spacious plans. Close to W.C. schools. 24 & 680. downtown Lafayette & W.C. Open Sat/Sun. 2569 Lucy Ln. 925-975-5205

#### 26 Oak Creek & Shadow Brook Estates

From \$829,900. Estate homes by Delco Bldrs. on 1 ac. lots against rolling hills/Mt. Diablo. Close to parks, schools. One of best loc. in East Bay. feat. distinctive architecture. dramatic int. complete amenities. Open Sat/Sun 3689 Oak Creek Ct. 925-256-9504

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## WEEKLY HOME SALES

## ALAMEDA

1124 Broadway - \$330,000  
1134 Broadway - \$325,000  
55 Captains Dr - \$425,000  
1701 Central Av #11 - \$163,500  
4170 Central Av - \$216,000  
3251 Fernside Bl - \$356,000  
1705 High St - \$349,000  
1098 Versailles Av - \$379,000  
2816 Waterton St - \$382,500  
1311 Webster St #104 - \$82,000  
1416 Willow St - \$445,000

## ALBANY

718 Adams St - \$303,000  
905 Peralta Av - \$392,000  
1433 Thousand Oaks Bl - \$340,000

## BERKELEY

1803 5th St - \$242,000  
1420 6th St - \$199,500  
2421 9th St - \$239,000  
514 Arlington Av - \$465,000  
2251 Carleton St - \$395,000  
2696 Cedar St - \$585,000  
2760 Dohr St - \$150,000  
2028 Francisco St #2 - \$280,000  
2806 Kelsey St - \$428,000  
1549 Oregon St - \$529,000  
222 Panoramic Wy - \$552,500  
1145 Park Hills Rd - \$489,000  
1644 San Pablo Av #2 - \$110,000  
2715 Shasta Rd - \$645,000  
2634 Virginia St #11 - \$345,000  
2227 Woolsey St - \$317,000

## EL CERRITO

1217 Elm St - \$220,000  
435 Liberty St - \$555,000  
125 Ramona Av - \$360,000

## EL SOBRANTE

4050 Hillcrest Rd - \$176,000  
3925 La Cresenta Rd - \$190,000  
5780 Olinda Rd - \$225,000  
5319 Ridgeview Ct #B12 - \$78,500  
930 St. Andrews Dr - \$180,000  
4048 St. James Dr - \$165,500  
4355 Wesley Wy - \$176,000

## EMERYVILLE

1276 64th St - \$175,000  
6363 Christie Av #1607 - \$332,500

## KENSINGTON

4 Garden Dr - \$640,000  
681 Oberlin Av - \$467,000

## OAKLAND

1420 104th Av - \$218,000  
1619 12th St - \$85,500  
2446 24th Av - \$174,000  
1027 32nd St - \$90,000  
3845 39th Av - \$338,000  
992 53rd St - \$275,000  
923 60th St - \$210,000  
775 65th St - \$276,000  
2901 76th Av - \$162,500  
1945 82nd Av - \$100,000  
1317 92nd Av - \$160,000  
624 Aileen St - \$239,500  
705 Arimo Av - \$582,000  
10711 Bancroft Av - \$160,000  
6756 Banning Dr - \$362,000  
2110 Baxter St - \$138,500  
1814 Bridge Av - \$95,000  
3825 Brookdale Av - \$185,000  
3048 Carlsen St - \$252,500  
1701 Carter St - \$490,000  
1509 Chestnut St - \$163,000  
5620 Colton Bl - \$313,000  
3956 Delmont Av - \$121,500  
4200 Dunsmuir Av - \$210,000  
1822 East 15th St - \$170,000  
1216 East 34th St - \$167,000  
625 El Dorado Av #303 - \$130,000  
9810 Elmar Av - \$115,500  
201 Fairmount Av - \$400,000  
3963 Forest Hill Av - \$272,500  
928 Franklin St #428 - \$139,000  
988 Franklin St #202 - \$212,000  
533 Grand Av - \$290,000  
3564 Gray St - \$188,500  
517 Haddon Rd - \$315,000  
3804 Harbor View Av - \$332,000  
3750 Harrison St #105 - \$169,000  
2718 Harrison St - \$372,000  
1016 Harvard Rd - \$440,000  
5924 Herzog St - \$155,000  
3214 Kansas St - \$220,000  
1 Kelton Ct #2F - \$115,000  
567 Kenwyn Rd - \$405,000  
630 Kenwyn Rd - \$500,000  
633 Kenwyn Rd - \$400,000  
3272 Knowland Av - \$272,000  
5537 La Salle Av - \$150,000  
3840 Lakeshore Av - \$451,000

## On the average

## ALAMEDA

TOTAL SALES: 11  
LOWEST AMOUNT: \$82,000  
HIGHEST AMOUNT: \$445,000  
MEDIAN AMOUNT: \$330,000  
AVERAGE AMOUNT: \$313,909

## ALBANY

TOTAL SALES: 3  
LOWEST AMOUNT: \$303,000  
HIGHEST AMOUNT: \$392,000  
MEDIAN AMOUNT: \$340,000  
AVERAGE AMOUNT: \$345,500

## BERKELEY

TOTAL SALES: 16  
LOWEST AMOUNT: \$110,000  
HIGHEST AMOUNT: \$645,000  
MEDIAN AMOUNT: \$317,000  
AVERAGE AMOUNT: \$357,938

## EL CERRITO

TOTAL SALES: 3  
LOWEST AMOUNT: \$220,000  
HIGHEST AMOUNT: \$555,000  
MEDIAN AMOUNT: \$360,000  
AVERAGE AMOUNT: \$378,333

## EL SOBRANTE

TOTAL SALES: 7  
LOWEST AMOUNT: \$78,500  
HIGHEST AMOUNT: \$225,000  
MEDIAN AMOUNT: \$176,000  
AVERAGE AMOUNT: \$170,143

## EMERYVILLE

TOTAL SALES: 2  
LOWEST AMOUNT: \$175,000  
HIGHEST AMOUNT: \$332,500  
MEDIAN AMOUNT: \$0  
AVERAGE AMOUNT: \$253,750

5340 Lawton Av - \$375,000  
3993 Lyman Rd - \$375,000  
2901 MacArthur Bl #312 - \$107,500  
2917 MacArthur Bl #4E - \$127,000  
3269 Madera Av - \$246,000  
818 Mandana Bl - \$369,000  
4905 Manila Av - \$301,000  
5857 Marshall St - \$155,000  
5879 Marshall St - \$105,000

## KENSINGTON

TOTAL SALES: 2  
LOWEST AMOUNT: \$467,000  
HIGHEST AMOUNT: \$640,000  
MEDIAN AMOUNT: \$0  
AVERAGE AMOUNT: \$553,500

## OAKLAND

TOTAL SALES: 89  
LOWEST AMOUNT: \$85,500  
HIGHEST AMOUNT: \$715,000  
MEDIAN AMOUNT: \$231,000  
AVERAGE AMOUNT: \$259,860

## PITTSBURGH

TOTAL SALES: 2  
LOWEST AMOUNT: \$460,000  
HIGHEST AMOUNT: \$578,500  
MEDIAN AMOUNT: \$0  
AVERAGE AMOUNT: \$519,250

## RICHMOND

TOTAL SALES: 34  
LOWEST AMOUNT: \$93,000  
HIGHEST AMOUNT: \$413,000  
MEDIAN AMOUNT: \$172,000  
AVERAGE AMOUNT: \$193,368

## SAN LEANDRO

TOTAL SALES: 25  
LOWEST AMOUNT: \$105,000  
HIGHEST AMOUNT: \$435,500  
MEDIAN AMOUNT: \$210,000  
AVERAGE AMOUNT: \$218,280

## SAN LORENZO

TOTAL SALES: 6  
LOWEST AMOUNT: \$155,000  
HIGHEST AMOUNT: \$254,000  
MEDIAN AMOUNT: \$225,000  
AVERAGE AMOUNT: \$218,833

3948 Midvale Av - \$285,000  
551 Montclair Av - \$350,000  
250 Montecito Av #104 - \$110,000  
2936 Morcom Av - \$231,000  
22 Murdoch Ct - \$127,500  
1050 Norwood Av - \$310,000  
1780 Outlook Av - \$109,500  
8 Perth Pl - \$715,000  
6026 Ridgmont Dr - \$513,000

27 Rio Vista Av - \$307,000  
5408 Ruth Av - \$170,000  
6652 Saroni Dr - \$419,000  
18 Sereno Ct - \$335,000  
4938 Stoneridge Ct - \$445,500  
9805 Sunnyside St - \$160,000  
4262 Suter St - \$339,000  
9831 Thermal St - \$122,500  
4730 Tompkins Av - \$253,500  
5035 Trask St - \$234,000  
1348 Trestle Glen Rd - \$525,000  
1557 Trestle Glen Rd - \$429,000  
2591 Truman Av - \$180,000  
2244 Vicksburg Av - \$101,000  
745 Walker Av - \$385,000  
7101 Weld St - \$126,000  
4218 West St - \$157,000  
5201 West St - \$350,000  
6245 Westover Dr - \$316,000  
288 Whitmore St #203B - \$89,000  
3331 Wisconsin St - \$399,000  
5952 Zinn Dr - \$487,000

## PIEDMONT

62 Farragut Av - \$578,500  
1100 Rangleigh Wy - \$460,000

## RICHMOND

426 29th St - \$125,000  
690 30th St - \$180,000  
864 32nd St - \$139,000  
541 42nd St - \$161,000  
324 44th St - \$103,000  
442 44th St - \$180,000  
635 5th St - \$93,000  
2736 Andrade Av - \$134,000  
1200 Brickyard Wy #307 - \$265,000  
1201 Brickyard Wy #315 - \$194,000  
4909 Buckboard Wy - \$331,000  
1404 Burbuck Av - \$95,000  
445 Carlston St - \$310,000  
458 Carlston St - \$413,000  
5737 Clinton Av - \$203,000  
2861 Downer Av - \$165,000  
569 Dubece Av - \$135,000  
3059 Flannery Rd - \$215,000  
3420 Fleetwood Dr - \$250,000  
331 Golden Gate Av - \$285,000  
2111 Grant Av - \$118,000  
3114 Groom Dr - \$180,000  
2872 Lincoln Av - \$172,000  
2607 Lowell Av - \$226,000  
2600 Maricopa Av - \$152,000  
535 McLaughlin St - \$130,000

## SAN LEANDRO

41 Begler Av - \$0  
868 Beller Av - \$0  
1271 Beller Av - \$0  
16365 Beller Av - \$0  
345 Caliente Av - \$0  
1499 Caliente Av - \$0  
1409 Caliente Av - \$0  
682 Caliente Av - \$0  
15126 Caliente Av - \$0  
256 Cherrywood Av - \$0  
470 East Merced Av - \$0  
201 Farnley Dr - \$0  
2422 Fig Wy - \$0  
15388 Hester Av - \$0  
15301 Larkspur Av - \$0  
256 Lexington Av - \$0  
15383 Meridian Av - \$0  
14598 Merced St - \$0  
2358 Pacifica Ct - \$0  
2152 Plr Dr - \$0  
383 Pleasant Av - \$0  
13963 Samoa Rd - \$0  
16403 Saratoga St #102A - \$0  
2036 Star Pine Wy - \$0  
15335 Washington Av - \$0

## SAN LORENZO

17243 Via Annette - \$0  
17361 Via Chiquita - \$0  
17280 Via Estrella - \$0  
1364 Via Faisan - \$0  
18481 Via Pequena - \$0  
15800 Via Seco - \$0

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18481 Via Pequena - \$0  
15800 Via Seco - \$0

★ OPEN SUNDAY, DECEMBER 5, 1999 1 - 5:00 p.m. ★



### Charming Temescal Bungalow

412 41st Street \$299,000

Come see this beautiful home in the sunny Temescal. This home has been lovingly remodeled and maintained. It features 2 bedrooms, 2 bathrooms, including a master bedroom/bathroom combo, a remodeled modern kitchen with lots of style, a huge living room with fireplace, formal dining room, newer roof, updated electrical, clear termite and in move-in condition. Gleaming hardwood floors, private patio, partial basement and 2 car garage completes the package. It is conveniently located near 2 BART stations, 2 of Oakland's best shopping districts, public & private schools and some of the best weather in the East Bay.



lawton associates 547-5970

Take an online tour @ [www.412-41stStreet.com](http://www.412-41stStreet.com)

## VIEWS! VIEWS! VIEWS!



### 13651 Campus Drive, Oakland Hills

Located in the desirable Ridgmont community, this wonderful house has breathtaking views of San Francisco and the Bay. The home features four bedrooms and three full baths, a huge kitchen/family room, two fireplaces, a three-car garage, and an expansive deck for entertaining. The spacious master bedroom has a luxurious bath and its own sitting area to enjoy the views.

Offered at \$769,000

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### Open Sunday 2-4:30



#### SPECTACULAR DESIGN BRINGS OUTDOOR IN \$378,000

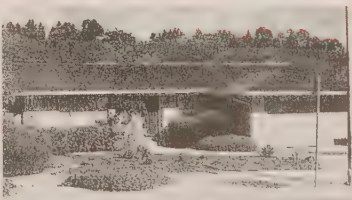
This spacious Eichler Design has atrium, floor to ceiling windows, and great enclosed back yard. Sequoyah Hills neighborhood is close to Cabot regional park, hiking biking trails and equestrian center, great area!

8030 Phaeton Drive ROSEMARY GREENE 510-287-9599

#### JACK LONDON SQUARE 1440 SQ. FT. LOFT...\$307,950

Rare find! Design your own space in award-winning building for architectural design - pocket building. High ceilings, floor to ceiling windows, walk to marina, restaurants and shops.

3734 In Street SHERDELLA SIMS 510-287-9586



#### JUST REDUCED! WON'T LAST...\$349,000

Lovely 4 BR home in Sequoyah Heights with views of hills from level yard. Huge reduction for quick sale! Open Sunday

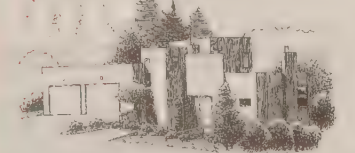
7940 Hansom Dr. CHARLENE CLAYBAGH 510-287-2648

#### 1<sup>st</sup> OPEN - DECORATOR PERFECT!...\$189,000

Virtually everything in this adorable 2 BR, 1 BA with large eat-in kitchen and formal dining. San Leandro's Broadmoor neighborhood welcome you to 109 Breed Ave. A Knockout!

109 Breed Ave. EARLE SHENK 510-287-9590

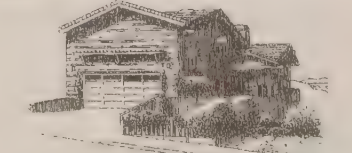
### Shown By Appointment



#### EXCITINGLY NEW!...\$749,000

Be the first family to live in this custom and unique contemporary with much attention to detail. In Montclair 3+ BR, 2.5 BA, European kitchen, exotic ash hardwood floors, Bonelli windows throughout, slate decks, two heating systems.

NAHID NASSIRI 510-531-1670



#### BEST BUY IN OAKLAND HILLS...\$650,000

Reduced!! Quality 6 year custom with view home. Approximately 3,000 sq.ft. Large decks for outdoor living. Potential home office or au-pair

MARTHA SHIN 510-287-9806

### Shown By Appointment

#### CAN YOU IMAGINE!...\$1,950,000

Former Walnut Creek summer estate built in 186. The Mansion At Lakewood offers the perfect "get away from it all" Seven exquisite bedrooms offer one delightful surprise after another. The grand Victorian parlor welcomes you. Stroll the grounds while enjoying the peace you long for. Call for all details.

MARILEE 925-837-2200

#### DANVILLE/PLEASANTON...\$1,285,000

5BR, 3.5 BA, huge gourmet kitchen, formal living room, formal dining room, large family room. Includes 6-stall barn, 4 fenced pastures, orchards of fruit trees. Convenient location near Blackhawk.

MIRA GOETSCH 925-837-2200

#### WONDERFUL TRADITIONAL...\$530,000

Large two story with 5 BR, including beautiful master addition. Formal living and dining with parquet floors. Spacious family room with brick fireplace and beamed ceilings. Gourmet kitchen includes Viking range, 1/3 acre private lot.

GINNY REEVES 925-837-2200

#### WALNUT CREEK/DANVILLE...\$596,950

Wonderful plus den and library, 3 BA, 2900 sq. ft. Remodeled and updated - pool - spa - great area. Close to parks and schools. All new dual pane windows.

NORM STANLEY 92



## Loans

FROM PAGE B1

"We're still a ways away from saying it's the winning model," said E-Loan's chief executive at the time in San Francisco. "I don't think it's as clear in the mortgage market as it is in the real estate space where the Internet has been declared."

Some mortgage companies are tweaking their line of products. Few companies or lenders, for example, offer equity loans on refinancing. But as refinancing declines, equity loans are expected to grow. By 2001, said James Punishill, analyst with Forrester Research Inc., a technology research firm in Cambridge, Mass.

In fact, although some firms such as E-Loan and QuickenMortgage claim front-runner status, the mortgage market is still so fragmented that all online companies will represent only about 5 percent of the market this year. And only a few companies are able enough to cover the country, much less the world.

In fact, when Lincoln, Mass.-based Gomez Advisors, another technology research firm, compiled data on mortgage companies, only 50 of the more than 100 surveyed did business in at least 40 of the 50 states, said Nick Karris, a Gomez analyst.

Of the 15, only six were primarily mortgage firms. The rest were mortgage lenders and banks that own a lion's share of the nation's mortgages, including Bank of America and Countrywide Home Loans. But the spoils are colossal for the rest of these loan wars.

Online mortgages are expected to account to 9.6 percent of the mortgage market in 2003, or an estimated \$12 billion, according to Forrester Research. And overcoming that hurdle is key to garnering a share of the market.

The largest online firms market loans on the Web have already

spent millions of dollars to lure Bank of America's and Countrywide's business away. They say it takes, and will take, huge amounts of advertising to persuade consumers that the Internet offers cost savings and convenience.

Such marketing costs are expensive, however. E-Loan, for example, spent about \$9.4 million, or 39 percent of its operating expenses, on marketing and lost about \$20 million during the quarter ended Sept. 30.

Over time, the investment will pay off, said Joe Kennedy, president and chief operating officer at E-Loan.

"When we're small and the percentage of online mortgages of the total mortgage business is small, you look at us and say it looks like an awfully expensive (branding) approach," said Kennedy, who helped launch Saturn Corp.'s marketing campaign. "But we will begin to look cheaper over time."

Current data on loan volumes indicate E-Loan's investment may be a wise one.

Even as the share of refinance loans dwindled this year, E-Loan's home purchase loans picked up. E-Loan closed \$1.17 billion in loans during the first nine months of 1999, more than the \$835.1 million in loans it closed for all of 1998.

But establishing a name brand may not be enough to win away consumers.

Martin Green contacted both E-Loan and Mortgage.com when he decided to buy a house in Hayward but went with Mortgage.com because its representative contacted him first.

The first time the 30-year-old electrical engineer hunted for a loan to buy a house, the credit union where he applied was located just across from his office in Pennsylvania. Even though it wasn't far away, meeting personally with a loan officer meant time away from his job.

So this summer, when he shopped for a house in Hayward, the Internet made the search for a loan much easier. Green, who now works for Cisco Systems in San Jose, monitored interest rates at E-Loan's and Mortgage.com's Web sites. He chose Mortgage.com. The fees were about

the same, but Mortgage.com's loan representatives were much more accessible, he said.

"I was able to send e-mail and talk to them a lot more," Green said.

When Hurricane Floyd slammed into the East Coast in early September, the loan officer at Mortgage.com's processing center in Florida sent Green's application to another office in case the storm delayed the transaction. It didn't, and Green's loan closed within 30 days. He moved into his \$320,000 house in Hayward in October.

As online mortgages become easier, many consumers will use the Internet to compare fees and find other home-buying services, challenging E-Loan's argument that a brand name is supreme when it comes to selecting a loan.

Keystroke.com, for example, had the lowest overall costs, according to consumers who participated in the Gomez Advisors survey. And buyers who wanted to go to only one place to scout for a house and a loan to buy it with rated San Francisco-based iOwn.com No. 1.

The moral of the story is, according to Karris, the analyst at Gomez Advisors, that as far as a winning strategy goes, "the jury's still out."

Intuit is an example of how quickly lenders can change course when they see a losing proposition. Mountain View-based Intuit launched QuickenMortgage.com, where consumers could compare lenders, but directed consumers to the lenders themselves for processing.

This year, however, Intuit dumped that strategy when it decided to acquire RockLoans.com, a subsidiary of Bingham Farms, Mich.-based Rock Financial Corp.

RockLoans.com closed only \$348 million in loans during the first nine months of this year, far below other online mortgage companies such as San Ramon-based Finet.com, which closed about \$631 million in loans on the Internet during the same period.

But with the acquisition come Intuit's 15 million users of its Quicken business and personal finance soft-

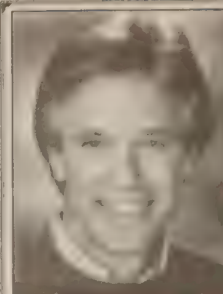
ware and QuickenMortgage.com.

This month, when RockLoans.com and QuickenMortgage.com consolidate, the new operation will become the No. 1 mortgage lender on the Internet, said Dan Gilbert, chief executive of RockLoans.com.

Next year, QuickenMortgage.com will launch a multimillion-dollar marketing campaign to advertise that fact.

"With the advent of the Internet is the ability to do it out of one location in the country. Whoever wins that infrastructure will win this thing in a big way," Gilbert said.

Psyche Pascual covers commercial and residential real estate and manufacturing. Reach her at 952-952-2670 or ppascual@cctimes.com.



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## \*Indicates Homes Being Held Open Sunday

## OAKLAND / PIEDMONT

**New Construction.....\$1,200,000**  
152 Taurus. BIG VIEW. 7112 Westmoorland \$875,000. Plan inclusions with builders.  
Nancy Platford 510-869-5395, 510-845-0200

**\*Open Sunday.....\$895,000**  
6580 Oakwood Drive. Exciting, new architectural 3BD/3BA home. Great setting with bay views.  
George Millions 510-339-9290

**\*Magnificent Hiller Townhome!.....\$798,000**  
16 Schooner, Open Sunday 2-4. Pano S.F. views! Gourmet kitchen! Lovely, elegant, light & special!  
Karen Bevis 510-273-9046, 510-849-3711

**1993 Craftsman Style.....\$499,000**  
Architect built with love and care. Gorgeous wood. 3BD/2.5BA. Family room, den, eat-in kitchen. Everything!  
Lisa Houston 510-898-9403, 510-845-0211

**\*Open Sunday.....\$489,000**  
6625 Aitken Drive. 3BD/2.5BA. Remodeled kitchen. Large master suite with fireplace. Large lot in serene setting.  
Kurt Meyer 510-339-9290

**\*Open Sunday!.....\$489,000**  
6766 Pinehaven Road. Fabulous newer construction. 3BD/3BA. Gourmet kitchen. Level yard with double lot on quiet street.  
Emily Lane 510-339-9290

**\*Open Sunday.....\$450,000**  
7649 Hansom Drive. 4BD/2+BA. Super view home. New kitchen and updated throughout.  
Grynbal/Randall 510-339-9290

**\*Crocker Highlands.....\$350,000**  
846 Alma Place. Open Sunday 2-4:30. Space, charm! 3BD in sought-after area. Bonus room for office/4th BD.  
Denise Milburn 510-869-4683, 510-849-3711

**\*Great Home 3829 Opal.....\$234,000**  
3BD/2BA, hardwood floors, tons of space, income potential upstairs. Large, private yard. Sunday 2-4:30.  
Susan Alperstein 510-834-2010

**Want a Bargain?.....\$164,000**  
Oakland - 2BD/2BA, 2-story with rumpus room, yard with fruit trees. Appointment only. 24 hour notice.  
Kimberly Quiroga 510-273-9611

**Cheaper Than Renting.....\$158,000**  
Newer 3BD/2BA on cul-de-sac, new carpets and paint, nice yard, detached yard.  
Richard Matus 510-834-2010

**Feels Like Home!.....\$149,900**  
Charming Traditional, 3BD/1BA, full dining room, large updated kitchen, eat-in area, full basement, garage, low maintenance yard.  
Alikya Vasdekis 510-524-2526

**Portobello Condo.....\$99,000**  
Pristine 1 BD/1BA, afternoon sun, close to shops, restaurants and transportation. Seller has taken beautiful care of this unit.  
Nancy McGraw 510-869-4648, 510-845-0200

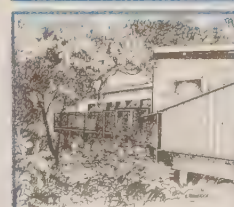
**\*Adams Point Condo.....\$87,500**  
Bright 1BD/1BA all new! Carpet, bath fixtures, tile, paint 150 Pearl Street #103 Open 2-4:30.  
Kathy Close 510-845-0200

**\*Condo at 155 Pearl.....\$79,000**  
Top floor/ new carpet/ paint/ extra storage/ 1BD/ low fees. Pretty courtyard. Open 2-4:30.  
Di Allen-Thompson 510-845-0200

## EMERYVILLE

**Loft, Loft, Loft.....\$289,000**  
Soaring sky-lit unit features steel and wood components throughout! Private deck, gorgeous!  
Miriam Wilson 510-845-0211

## SAN LEANDRO



**\*698 Haas Avenue \$380,000**  
1st open for this 3BD/2BA Estidillo Estates home on quiet court overlooking the creek.  
Candy Benny 510-898-9413

## BERKELEY

**\*Condo in Central Berkeley.....\$207,000**  
Walk to everything from this 2BD/1BA condo. Balcony, hardwood flrs. Open 12/5, 1721 Berkeley Way #4.  
Nancy Bailey 510-845-0200

## WEST COUNTY



**Dramatic Roger Lee! \$379,000**  
2-story home in lovely Kensington, 2+BD/2BA. Plus room, patio, deck, garage. Private setting.  
Philippa Feldman 510-526-5143

**\*Mega Open House!.....\$269,000**  
320 Coronado, El Cerrito. 1 block to BART and Plaza shops. 3BD/1BA. Food & door prizes. Lender on site.  
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Featured Home of the Week  
Open Sunday 2-4:30

663 Paloma Avenue New Listing \$469,000  
Architecturally lovely 3BR/2BA Crocker Highlands home. Close to school. Spacious rooms. Sunroom off master bedroom. Updated kitchen & baths.  
Jean Simmons



## Oakland - Open Sunday 2-4:30 p.m.

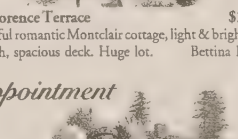
6247 Aspinwall Road New Listing \$549,000  
All level Montclair contemporary beauty in secluded award winning garden setting. Beamed ceilings, character & charm. 4+BR/2BA, family room.  
Nancy Lehrkind



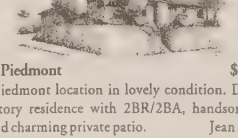
4624 Redwood Road New Listing \$429,000  
Very popular townhouse complex w/great views, 3BR/2.5BA & interesting architectural details.  
Erika Celestre



173 Indian Way New Listing \$389,000  
Adorable & updated Montclair home w/wooded views. Light & bright! Hardwood floors, greenhouse windows & more. 3BR/2BA. Hot tub on deck.  
Angela Wei Grubb



5673 Florence Terrace \$230,000  
Wonderful romantic Montclair cottage, light & bright w/2BR, tiled bath, spacious deck. Huge lot.  
Bettina Balestrieri



## Piedmont - By Appointment

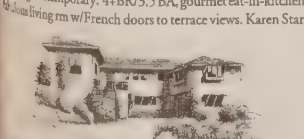
Elegant & Dramatic \$1,195,000  
Elegant w/exquisite details. Spacious public rooms + 4BR/3BA, family room, office. Level out to landscaped garden. Everyday living & grand scale entertaining.  
Bettina Balestrieri

Gorgeous Piedmont Traditional \$619,000  
Perfect for entertaining, this close-in traditional offers quality. 4BR including a lovely master suite, library & spacious breakfast room.  
Nancy Lehrkind

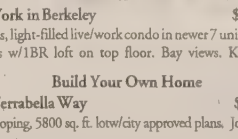


The Pinnacle of Quality \$2,750,000  
Piedmont side of Montclair. 8000 sq. ft. Exquisite detailing & luxury/bridge views. Private gated road. LaSalle Estates.  
Debra Dryden

Custom Contemporary in Berkeley \$1,150,000  
Stunning contemporary, 4+BR/3.5BA, gourmet eat-in-kitchen, full living rm w/French doors to terrace views. Karen Starr



North Montclair Traditional \$599,000  
High quality Montclair traditional. Spacious master w/bay view. 4BR/3BA. Lower level 4th BR/BA could be family room or office.  
Connie Rogers

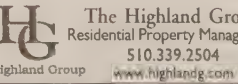


Live/Work in Berkeley \$329,000  
Fabulous, light-filled live/work condo in newer 7 unit building. 3 stories w/1BR loft on top floor. Bay views. Karen Starr

Build Your Own Home \$225,000  
4275 Terrabella Way Gently sloping, 5800 sq. ft. lot w/city approved plans. John Karmay

3655 Virden Avenue \$110,000  
Redwood Heights lot. Nice downslope w/bay views. Debbi DiMaggio

6806 Gunn Drive \$35,000  
Great wooded Montclair lot. Debbi DiMaggio



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### Collections Coordinator

Dated oriented, type 35 WPM, 1 yr exp. Word & Excel. Fax resume (925) 930-8494. Mail P.O. Box 5164, San Ramon, CA 94583. Attn: Human Resources

### COLLECTIONS, Exp. Skip-tracker for auto finance ind.

Resume Fax 925-887-4886

### COLLECTORS (3), start \$10 per hr. + bonus, develop to base pay + commission. Call 925-833-9020 for app.

### COLLECTIONS

Concord collection law firm interviewing experienced Exp. skip-tracker. Salary + bonus. Fax resume, Attn: Order 925-939-8129

### COMPUTER

Are you over 18, know computers & the Internet? Test software and get paid! Contact Marjorie 510-658-0777

### COMPUTER AS400 Operator

FT, swing shift, exp. AS400 resume to (800) 878-7035 or email resume to Box 2400, Benicia, CA 94510

### COMPUTER PROGRAMMER

Growing computer services firm has opening for a Computer Visual Basic, SQL, programmer. 2+ years exp. of VB development & a plus. Send resume with salary requirements to Thibault, 2300 Contra Costa Blvd., Pleasant Hill, CA 94523, fax 925-676-9055

### CONSTRUCTION

Dispatcher Asst. For growing Napa Valley construction co. Must tasking & bilingual. Fax resume to (707) 251-2345

### CONSTRUCTION

High qual. Bay remod. firm seeks Foreman, mid-level Carpenter & Laborer. Fax resume, must incl. 3 refs. 510-94-2463

### CONSTRUCTION

Local paving Co. seeking people for the following positions: Laborer & foreman. Call (925) 932-2115 or Fax resume to 925-962-2119

### CONSTRUCTION/LABORERS

Install/remod. floors & walls. Immed. opening. Need own vehicle (925) 693-4992

### CONSTRUCTION

(925) 932-2115 or Fax resume to 925-962-2119

### COOK & DIETARY AIDES

FT/well-paid bnf. & P.T.O. Exp. necessary. Pleasanton Convalescent Hospital, 300 Neal St. Pleasanton, CA 94566-4372

### Food Service

ManorCare Health Services has FT & PT positions available for:

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Hospital or long-term care experience a plus. We offer a competitive salary and excellent benefits, including medical, dental, 401(k), bridge tolls and much more. Interested candidates should contact either:

1975 Tice Valley Blvd. or 1226 Rossmore Pkwy. Walnut Creek, CA (925) 906-0200 (925) 975-5000

### ManorCare Health Services

EOE

### CITY OF OAKLAND

Office of Personnel Resource Management

### EXECUTIVE RECRUITMENT EMPLOYMENT INFORMATION

This information includes positions for which the City of Oakland is currently accepting applications. The closing date is the final date for which applications will be accepted. Information on the following Executive Recruitments must be obtained by contacting the consultant conducting the current examination or the address indicated for each opening. To check for job openings and closing dates, please call the 24-hour Job Hotline at (510) 238-3111.

### Current Openings

**Director of Parks and Recreation.** Salary \$103,584-\$127,176 annually. Closes Monday, December 13, 1999. For information contact Robert Gragg, Hart & Estrada, LLC, 5521 Scotts Valley Drive, Scotts Valley, CA 95066, telephone 510-521-1348.

### Director of Craft and Cultural Arts.

Salary \$103,584-\$114,780 annually. Closes Wednesday, December 15, 1999. For information contact Office of Personnel Resource Management, 150 Frank H. Ogawa Plaza 2nd Floor, Oakland, CA 94612

### Budget Director.

\$103,584-\$127,176 Annually. Closes Thursday, December 23, 1999. For information contact Bobbi Peckham, DMG-MAXIMUS, INC., 4320 Auburn Blvd., Ste. 2000, Sacramento, CA 95841, e-mail: [contact@dmg.maximus.com](mailto:contact@dmg.maximus.com).

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Office of Personnel Resource Management

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## 250 Help Wanted

### COUNSELOR

Benicia High School 100% FTE Regular Position, 192 days/year Applications accepted until 12/1/99. Contact: Kathleen Zeil at (707) 747-8300 ext. 213 for application or copy in person. Benicia Unified School District, 3500 E. 1st St., Benicia, CA 94510 EOE

### COUNSELOR

Contra Costa on call relief for Concord, Minimum 1 yr. experience 2 yrs. sobriety if recovering addict or alcoholic. Phone (925) 676-2580 and Fax resume to Tim (925) 676-3275

### COUNSELOR

FT, adolescent chem. dep. outpatient in W.C. Able to work evenings. Excel. Bnf. Send or Fax resume to Abby Klein, parent distributor seeks experienced customer service representative with min. 1 yrs exp. managing over 10 people. Fax resume to 925-962-1578 or email resume to VP, Women's Sales, P.O. Box 213005, San Jose, CA 95121

### COUNSELOR

Vocational Counselor for disabled adults. Fax resume to (925) 941-4886

### COUNSELOR/VOCALIST

Exp. w/voice assistant/teacher. Fax resume to 415-454-7185

### COUNSELORS

Child care counselors. FT & PT for multiple social service programs. Fax resume to 925-939-8129

### COUNSELORS

Res. JD/P for multiple social service programs. Fax resume to 925-939-8129

### COUNSELOR

dry clean. Darv. P/T. Team player, exp. pref. good pay. Fax resume to 925-939-8129

### CUSTOMER SERVICE

San Ramon, 1 yr exp. Heavy phone, organizational skills. Fax resume to (925) 930-8494

### CUSTOMER SERVICE

Expanding wholesale distribution co. needs FT person and part time. Fax resume to 925-669-9888

### CUSTOMER SERVICE/DESIGN

FT, exp. design. Fax resume to 925-939-8129

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FT, exp. design. Fax resume to 925-939-8129

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## 250 Help Wanted

### BE A RACE BREAKER

Are you willing to jump through hoops? Are you willing to walk through fire? Are you willing to exceed the challenges? If you answered yes, then we want you to apply with our company today! Full-time position with a fast growing national staffing firm. Fax resume to G. O'Brien 925-669-2604

### TSU STAFFING

### Customer Service Rep

Pleasant phone voice & exp. a must. Fax 925-469-6033

### CUSTOMER SERVICE

Position requires heavy phone experience and/or display. Fax resume to 925-939-8129

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## 250 Help Wanted

### DENTAL HYGIENIST

Tues. & Thurs. 9-8 friendly call. Gd. pay. (925) 284-9531

### DENTAL HYGIENIST

Tue/Wed W.C. (925) 934-9580

### DENTAL HYGIENIST

RDH, 4 days per wk, w/bnf. (925) 934-9580

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925 211-406-0200

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## New Grad RN Open House



Thursday, December 16th  
2:30pm - 5:30pm  
John Muir Medical Center's  
Ball Auditorium  
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Walnut Creek

Start your career with one of the Bay Area's premier medical centers, John Muir Medical Center. Our advanced approaches to comprehensive patient care have created an environment promoting change and innovation. If you'd like to become part of this unique environment, please join us for our New Grad RN Open House.

During our Open House, we will be offering tours of the Med/Surg units and the opportunity to meet with Nurse Managers. Refreshments will be provided.

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### 5:00-7:00PM

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Advice nursing offers clinical challenges, variety and personal satisfaction, without the physical demands of clinical nursing. Because advice nurses cannot visually assess their patients, they must use heightened levels of listening and intuitive skills to quickly determine a patient's need and recommend a course of action.

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Take the first step towards a satisfying career, please fax your resume to (510) 873-5368, or call 1-888-252-1346 for more information. Or send your resume to Kaiser Permanente HR Staffing Team, 190 Franklin, 15th Floor, Oakland, CA 94612.

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LAWTON ASSOCIATES

## Traditional Temescal gem shines

Come see this wonderful traditional Temescal bungalow. It has been lovingly maintained and remodeled and is in move-in condition. It features two bedrooms and two full bathrooms, including a master bedroom/bathroom combination, sunny living room with a fireplace, formal dining room with two built-in cabinets, a remodeled kitchen, gleaming hardwood floors, newer roof, updated electrical, partial basement, and a roomy two-car garage.

## Living in style

The living room is very spacious and features abundant windows, great natural light, a warm wood burning fireplace and glass French doors to the entryway.

## Kitchen hot to trot

## SEE MORE

Take a home and area tour without leaving your computer by sending your Web browser to [www.412-41ststreet.com](http://www.412-41ststreet.com).

A great kitchen is the soul of any house. This kitchen has many modern upgrades including a newer gas stove, hood, double sink and plenty of counter space. There is ample storage space. Any cook will be happy in this kitchen.

## Historical flavor

Most homes here were built between the 1910s and 1930s, and many original residents were of Italian decent. Now the Temescal boasts a truly diverse neighborhood.

There is a refreshing mix of people from all ages and ethnicities.

## Central access

The Temescal is a great neighborhood to call home. It is centrally located and offers convenient access to so many wonderful things. Temescal is close to two BART stations: Macarthur and Rockridge. Many AC Transit Bus stops around the Temescal, offering access to many different destinations.

Lawton Associates offers this home at \$299,000. Please call Ron Kriss at 510-547-5970 for a private showing.

## Home-cost sticker shock hits

## Emerging suburban job centers help drive double-digit rise in median prices

By Psyche Pascual

TIMES STAFF WRITER

Median home prices for Alameda County rose 17.5 percent in the month of October compared with a year ago, the highest such year-to-year increase in 1999 so far, according to the California Association of Realtors.

Alameda County's prices were pushed upward by the feverish rise in prices farther south in Silicon Valley. The county's median home price jumped to \$276,000, compared with \$235,000 in October 1998. In February, the county's median home price was only \$226,000.

Cities such as Dublin, Livermore, San Leandro and Union City saw median home prices jump 21 percent to nearly 25 percent compared with the previous year.

Feverish buying in Contra Costa County also pushed up median home prices there, but less dramatically. The median price in Contra Costa County rose to \$220,000, a jump of 11.7 percent compared with the same month last year.

Danville and Walnut Creek each saw median home prices jump 30.2 percent from October 1998. In Danville, prices rose to a median of \$553,500; in Walnut Creek, to \$325,500.

Local real estate agents say that much of the buying frenzy continues

to be fueled by red-hot job growth in the high-tech economy, which has outpaced the construction of new houses. As a result, prices for homes in older neighborhoods have jumped off the charts.

Moreover, job growth in job centers such as Pleasanton and Fremont has generated demand for housing in suburban communities where the commutes are shorter.

**"Two years ago, people commuted to the city. Now people commute from bedroom community to bedroom community."**

Dorothy Jackson, president of the Bay East Association of Realtors

"Two years ago, people commuted to the city. Now people commute from bedroom community to bedroom community," said Dorothy Jackson, president of the Bay East Association of Realtors, which represents real estate agents in the Tri-Valley. "In some cases, they're commuting from Livermore to Fremont."

For instance, prices in nearby Union City jumped 24.5 percent to a median \$317,500. The median price in Livermore jumped 22.7 percent to \$276,000 during the same period.

Dublin jumped 21 percent to \$298,000 compared with 1998.

Home buyers may see higher prices in coming months, even during usually slow and January.

"I believe this is the first time in 10 years that prices will rise through the year," says the owner of a home in the Tri-Valley. "I believe this is the first time in 10 years that prices will rise through the year."

Highway widening planned along Interstate 580, Sunol grade to Highway 92, the Peninsula to Hayward, expected to lure more home buyers to the East Bay, said owner of Fox Real Estate.

"That's two major projects coming into the East Bay. Those two factors make it get to the East Bay, where the mon objection that used to be moving here."

Psyche Pascual covers local and residential real estate, manufacturing, research and development, and technology. Reach her at 952-2670 or [ppascual@ccnet.com](mailto:ppascual@ccnet.com).

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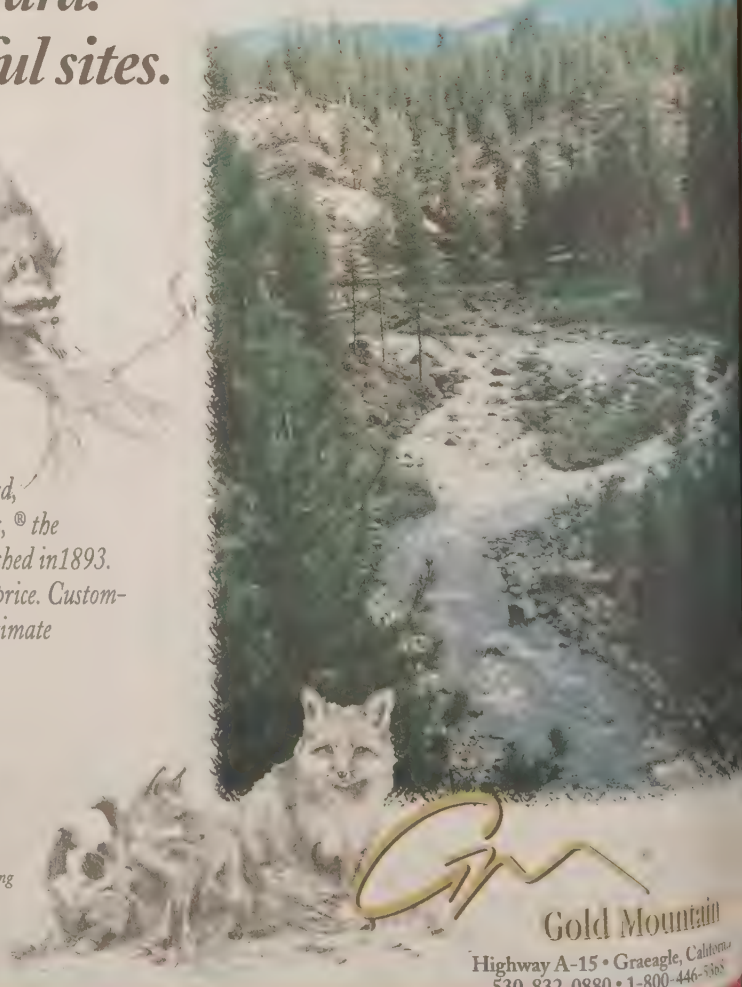
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# SPORTS

JV

Friday, December 3, 1999

Section C

**Football** Panthers need to get out quick to beat Foothill [C2]

**Soccer** Mavericks sweep Class 3 Tourney [C2]



ST. MARY'S lineman Lorenzo Alexander catches De Anza quarterback Antranik Avedikan.

MARK DUFRENE

## St. Mary's doubles up De Anza

Safety Guy's big play preserves the Panthers' 34-26 double overtime victory

By Joe Wolfcale

RICHMOND — St. Mary's High School junior safety Halihi Guy knew all he had to do was deflect the ball and not try to intercept the last-gasp pass of De Anza quarterback Antranik Avedikan on Friday.

For the second week in a row, the Panthers came up with the big defensive play, and because of it will now play Foothill Saturday night at Dublin High for the North Coast Section 2A East Bay title.

The Panthers' last trip to an NCS final was in 1991 when Alhambra won 38-36 in the Oakland Coliseum. St. Mary's finished that season with an 11-2 record, while the Bulldogs ran their winning streak to 26 games and two consecutive

NCS titles.

St. Mary's is now 8-4 thanks, in part, to Guy, who knocked Avedikan's pass to the ground. After that play the Panthers let loose with a grand celebration because it completed a 34-26 double-overtime victory over Alameda Contra Costa Athletic League rival De Anza (9-3).

"When I saw the ball all I was thinking about was knocking it down," said Guy, who transferred to St. Mary's from Berkeley High this year. "Last week, I tipped it up and Trestin (George) came in and made the big play. I'm just thankful we won."

A week earlier, George had a hand in the victory. Last week, Guy deflected a

See ST. MARY'S, Page C2

## Albany's dream season ends

Cougars reach NorCal volleyball finals on dramatic win over Christian Brothers

By Scott Strain

SAN PABLO — The dream came to an end Tuesday night in Atherton for the Albany High School girls volleyball team.

In the championship match of the Northern California Division V playoffs, the courageous Cougars dropped a hard-fought match to top-seeded Menlo School, 15-5, 15-7, 8-15, 15-17, 15-7. It ended the 40-win, 6-loss season for Albany, which advanced farther than any Cougars team has done in the past.

"The team played so hard and fought so very hard to come back," said Albany coach Konrad Ott. "We made a few mistakes and then dug ourselves too big a hole in the last game."

The Oaks, having blown a two-set lead, finally regrouped and took leads of 6-1, and 10-6 before finally wearing down the valiant Cougars. Laura Jensen had

"Oh, my God. That was like the best game of my life. That's what I play volleyball for. It was phenomenal."

Alison West

25 kills for the match and Lindsey Marshall had 20. Alison West had 15 kills and setter Theresa Esparrago had a phenomenal 79 assists.

See ALBANY, Page C2



STEVE BABULJAK

ALBANY HIGH had plenty of reason to celebrate after reaching the NorCal Division IV volleyball finals for the first time in school history. The Cougars beat Christian Brothers in the semifinals, but lost in five games to Menlo School.



ST. MARY'S celebrates a great season after winning the NCS Div. IV cross country title. The team placed 8th at state with sophomore Bridget Duffy, far right, coming in second overall.

DENIS MOHUN

## Duffy places second at state

St. Mary's sophomore runs a great race; Lady Panthers place eighth in Div. IV

By Peter Mentor

The St. Mary's High School girls cross country team had three goals going into its first-ever appearance at the CIF State Meet.

First, and foremost, was to enjoy the meet. Second was to gain experience for the future. Third was to run one last race as a team in the small community that has become the Lady Panthers.

This is a team that ate breakfast together before big meets. They ran together, ate together and generally had a blast together.

After winning the North Coast Section Division IV Meet of Champions a week before, the team was taking the

"It's been a wonderful season. You hate for it to end."

St. Mary's coach Denis Mohun

week in preparation for the state meet with joy.

Assistant coach Jeff Rogers said he would shave his head if the team won the North Coast Section title and sure enough Rogers is bald this week. The girls took turns cutting clumps of Rogers'

See DUFFY, Page C2



# St. Mary's needs to come out quickly to beat Foothill

## Speedy Panthers need dry weather in their second shot ever at a North Coast Section football title

By Scott Strain

Playing outside the friendly confines of the Alameda Contra Costa Athletic League this season has been tough for the St. Mary's High School football team.

The Panthers lost 20-8 to Riordan in San Francisco in the season opener and then they were pinned at home by the Healdsburg Greyhounds in a bye week game.

In the Panthers' defense, it must be said that the Crusaders are a traditionally strong program and Healdsburg is in the final of the North Coast Section Division A playoffs. Whatever can be said for the losses, St. Mary's didn't play slouches.

So when the improbable Panthers play Foothill Saturday night at 7 in the NCS 2A Championship game, a couple of things will be different from previous winning efforts at El Cerrito and at De Anza.

For one thing, the game will be held at Dublin High, a site they know not.

Second, the Panthers will play a team from the tough East Bay Athletic League. And third, there will be a lot of Foothill fans at the game, unlike the sparse crowd at El Cerrito, where Panther supporters outnumbered Gauchos rooters. They take their football seriously in eastern Alameda County.

St. Mary's, 8-4 and unseeded, will face one of the top quarterbacks in the East Bay in senior Robert Knox. Knox completed 7 of 15 passes for 114 yards in the Falcons' 31-18 victory over Alhambra in their NCS semifinals on Saturday. He also ran for two touchdowns. Knox is a three-year starter at QB.

Another senior, running back Jeff Ravazza, rushed for 145 yards on 17 carries against the Bulldogs, including a 28-yard touchdown run. The Falcons rushed for 194 yards and held Alhambra to just 74 yards on the ground.

What does all this mean for St. Mary's? It means that the Panthers should score quickly and early to take the crowd out of the game. The Panthers must establish their running

game, which should be no problem because that is their game. Trestin George should have his usual good game — Foothill hasn't seen anyone like this guy.

The Panthers found themselves down 13-0 to De Anza before starting their comeback, which resulted in a victory in overtime. They can't do that against Foothill. The crowd will get into it.

The big advantage St. Mary's has is team speed. The Panthers have it up and down the roster. They have defeated two very fast teams in El Cerrito and De Anza to get to this point and in that area Foothill can't compete. A fast (read dry) field will enhance St. Mary's chances; Panther fans should pray for starshine.

With a glossy 10-1-1 record, Foothill may be overlooking St. Mary's a bit. The Falcons shouldn't; the Panthers didn't beat a couple of stiff to get this far. They could win this game, even if they are now officially out of their league.



**THE ACC MAVERICKS** are: front row (l-r)- Coach James Heany, Stephanie Wong, Nicole Ehrlich-Gruber, Lila Keene, Emma Swan, Kirsten Eames, Molly Berger; back row- Carrie Hoskins, Carter, Kyla Danysh, Silvie Petta, Audrey Peterson, Carrie Faulkner, Natalie Faulkner, Lauren Williamson and coach Jeff Lindquist. Not pictured- Kari Martz.

# Mavericks sweep Class under-19 soccer tournament

## Team chemistry helps team win Dis. IV title

By Peter Mentor

The ACC Mavericks did it right. If you are going to play your best soccer, do it when it counts the most.

The Mavericks played their best three games of the season in the round-robin tournament to win the Under-19 girls Class 3 District IV championship.

The finale for the Mavericks (6-1-2) was a 2-1 win over the Jack London Inferno, avenging an earlier loss to the only team that beat them this season. That sole loss, a 2-0 defeat on October 23, was the low point of the season.

"At the beginning of the season, I thought we'd do well," said Mavericks coach Jeff Lindquist. "But in the middle of the season it just sort of collapsed. The pep and the intensity wasn't there. Then the playoffs came around and boom, we were ready to go."

The team — made up of local high school players from Albany, Berkeley, El Cerrito, St. Mary's, College Prep and Salesian — had a special chemistry that helped it fight through the rough times to achieve success in the playoffs.

"We split the Class 1 and Class 3 teams from last year and opened up the tryouts," said Mavericks co-coach James Heany. "We picked two teams and we thought of chemistry as much as anything else. This is one of the best teams I've ever had, in that aspect."

Heany said the league had great sportsmanship overall and other coaches reflected that view with comments during the tournament.

The Mavericks came into the four-team round-robin tournament in third place in spite of the one-loss to Jack London. They had to play the

first-place Diablo Valley Kaos in the tournament opener. It was there that the Mavericks showed their strength in a 7-1 victory.

The next match was against the Lamorinda Attack, who came into the tournament in fourth place and left in the same position. That said, Heany thought Lamorinda was the best of the teams the Mavs faced.

"That match could have gone either way," said Heany. "Of the three teams we played, I thought they were the strongest. We played our best game against them."

The Mavs won the game 2-1 on a goal by Lauren DuBois, who plays at Salesian High under the coaching of Heany and Lindquist. Sienna Carter, a College Prep School player, scored the other goal on a penalty kick in that close game.

On the final day of the tournament, the Kaos and Attack played in the morning, but the Mavericks were not aware of the score when they went into their game against Jack London. They didn't know they had clinched the tournament title on points, but it didn't matter. The Mavs wanted to end the tournament with a sweep of the three teams.

The Mavericks actually had a 2-0 lead against Jack London earlier in the tournament, but the game was called because of rain after 40 minutes of play.

The two teams met again for a fresh game on the last day of the tournament. The Mavericks jumped out to a 4-0 lead in the first half.

"That was the best half we've had all year," said Heany.

Kari Martz (Salesian), Carter, Sylvie Petta (College Prep) and Carrie Hoskins (Berkeley) each tallied scores in the first half for the Mavericks.

Jack London scored a solo goal in the second half, but it meant little in the end. The Mavericks ended up outscoring the three other teams 13-3 in the playoffs for the clean sweep.

The top three teams, including the Mavericks, Kaos and Jack London Inferno, advance to the Association Cup held March 11-12 in Sacramento after the conclusion of the high school season. That Association Cup is a preliminary for the State Cup.

Heany said the team had a "solid

spine" of players through the field. It all started with Lila Keene, an Albany player who was the most improved team.

"In terms of one player during the season, she was real tentative and by the end of this, it was incredible. She went from nowhere to being a star in games. Of all the coaches, she probably was the most."

Berkeley High's Lane played stopper in front of Williamson had to move in after a St. Mary's player left the team after three games.

"Lane really stepped up as a central defender and stepped up," said Heany.

DuBois, who scored against Lamorinda at midfield.

"She just matured as a midfielder," said Heany. "This season, she was a Salesian goal."

Hoskins, the Berkeley forward, scored more than 20 goals. She had 11 in the 7-1 win over the Kaos.

"Her speed is amazing. Heany. "Right down the you get the spine of the team, you'll have a decent team."

Of the 18 members of the high school varsity team on the Berkeley junior team, are not playing high school.

Berkeley High representatives on the team include Molly Berger, Kyla Danysh, Silvie Petta, Audrey Peterson, Carrie Faulkner, Natalie Faulkner, Lauren Williamson and coach Jeff Lindquist. The rest of the team includes DuBois and Martz. Carter and Petta from Lizzie Quan and Nicole St. Mary's, and Emma Keene of Albany High.

# St. Mary's

FROM PAGE C1

pass from El Cerrito's Joe McBride and George, a sophomore, came up with the last-second interception to preserve a 13-6 first-round victory.

George did his share last Friday, too, rushing for 140 yards on 34 carries and scoring three touchdowns, including a 5-yard burst in the second overtime to put the Panthers ahead 32-26. George bolted over from 3 yards for the point after conversion and the final score of 34-26.

After battling to a 20-20 tie at the end of regulation, De Anza scored on its first OT possession when Avedikan ran around the right end for a 10-yard TD. Unfortunately, the Dons were penalized after the play, which pushed

Hector Jimenez back to the 25-yard line for his PAT try. It missed.

St. Mary's scored on its attempt in the first overtime when quarterback Mike Smith scored from 2-yards out. Pat Barry's PAT kick missed, and it was on to the second OT.

On the Dons' final possession from the 10-yard line, Avedikan threw two incompletions and was sacked for a 7-yard loss. On fourth-and-17, Guy deflected Avedikan's final attempt.

"Playing them is like throwing a match on an open flame," St. Mary's coach Dan Shaughnessy said. "They came out ready and we came out a little stale. But our guys hung in there."

De Anza took a 13-0 first-quarter lead when Vernell Scott scored from 32 yards with 4:55 left in the quarter and Rodney Burton scored on a 10-yard run two minutes later.

St. Mary's got on the board when

Chazz Lovelace muscled over from 2 yards out to cut the deficit to 13-6.

The Dons made it 20-6 when Ruschard Dodd-Masters ran in from 13 yards with 6:56 left in the first half. The Panthers cut it to 20-14 when George scored his first touchdown on a 3-yard bolt with 3:18 left in the half.

The third quarter and more than six minutes of the fourth quarter were scoreless. George's 18-yard TD run capped the final scoring drive in regulation. Barry's PAT try was blocked, and the score was 20-20.

Penalties were crucial for the Dons. They were whistled 13 times for 145 yards.

"We talked about how penalties were going to bite us in the butt," De Anza coach Greg Ochs said. "This is not the way I envisioned going out. We just had a couple of penalties that killed us."

until that point in the third game.

But after OT called a timeout, the Albany offense started to click as it scored eight of the next nine points to cut Christian Brothers' lead to 11-10. After the Falcons increased their lead to 13-10, Jensen pounded three kills and West grabbed two blocks to help the Cougars take the pivotal third game.

During the timeout, OT "just told us to relax and start playing our game," said West, who finished with 10 kills and four blocks. "We had to start playing better defense and not give them so many opportunities."

Also in the timeout, all of the Albany players except Jensen were huddled around OT. Instead, she sat on the bench in solitude.

"I just needed to calm myself down, take a drink of water and refocus," Jensen said. "There was so much emotion in this match. This feels almost as good as winning the state title."

That seemed to take some steam out of the Falcons; they appeared to lose a little enthusiasm in the final set.

Marshall had 19 kills in the match and Jensen had 14. West finished with 10 kills.

Curtis Pashelka contributed to this story

the final set before Christian Brothers came back, tying the match at 8-8. But the Cougars went ahead 9-8 on a net error and then outside hitter Marshall banged home a kill for 10-8. Esparrago finished off the three-point run with a service ace.

After the Falcons cut the lead to 11-9 on a kill by Dani Sanchez, Albany scored three straight points to put it on the brink at 14-9. Two came on errors and one came on a Jensen kill. She also had the honor of putting away match point with a kill.

"Oh, my God. That was like the best game of my life," West said. "That's what I play volleyball for. It was phenomenal."

In the first set, Christian Brothers scored the first three points, but the Cougars scored the next 15 points to win. It may have been too easy — the Cougars let down in the second set, allowing the Falcons to score eight straight points for the victory after holding an 8-7 lead.

Christian Brothers carried that momentum into the third game and took a 10-2 lead. But more important than their offense was the Falcons' defense. They found a way to neutralize Jensen and West, who were a combined 1-for-6 on kill attempts up

have a large enough lead to win it, but as a sophomore coming in second at state puts her among the running elite in California.

"By doing what she did the race was faster than what it could have been," said Mohun. "She pushed the race and made Division IV respectable. She didn't even make state last year."

Duffy's accomplishments reflect the success this team has had overall. In just four years they went from a new program to the North Coast Section's best Div. IV team and a contender at state.

Duffy is now trying to get in the seeded section of the Footlocker race at Mt. San Antonio College in Walnut this weekend. She has to be one of the top 20 in the state and her times shows she is.

"She's extremely motivated," said Mohun. "She asked that between now and track (season) what to do to improve. Last year, halfway

through the track season, she said 'If I had worked last summer I would have done better in cross country.' Now she is trying to get into Footlocker. If she doesn't get into the seeded section she won't go."

Duffy ran a 5:59 pace at state, so running in the sophomore race at Footlocker would not be a challenge. She was disappointed that she didn't win state, but with two more years she has a clear goal in front of her.

That goal of winning state the next two years also includes having her team come along for the ride. Two seniors leave the team, so that may be a stretch for next year.

Chrissy Chavez will be sorely missed. The St. Mary's senior placed 57th in 20:44, but her leadership goes far beyond just running. Two days before the North Coast Meet of Champions, Chavez gave each of her teammates a bottle of water with a red and white ribbon and a note saying: "Get

some sleep; pasta, pasta, pasta; drink this and some more water; and don't be nervous we're going to win."

Sayaka Matsumoto will be back. The junior placed 70th at state in 21:05.

Only one of the next two runners return; senior Florida Larkin is gone after placing 78th in 21:13, while sophomore Chelsea Torgersen-Bell will be back after her 79th place in 21:20. The two ran together and finished together in a stream of finishers.

Freshman Michela Chesley is off to a great start, making it to state her first year and placing 102nd in 22:14. Junior Gabriela Maguire has a year in which to improve from her 106th place in 22:30.

St. Mary's scored 201 points for eighth place. Corona Del Mar won the race with 42 points. It may take a long time for the Lady Panthers to join that elite group of top teams competing for state, but the attitude to excel is certainly not lacking.

# Albany

FROM PAGE C1

## Emotional victory

The match against Menlo wouldn't have come off at all had it not been for an emotional victory against Christian Brothers of Sacramento in the semifinals Friday night at Contra Costa College. Four times previous, the Cougars had reached this semifinal plateau, only to be turned away each time.

This time though, they made it, defeating the Falcons 15-3, 8-15, 15-13, 15-10 before a raucous crowd at CCC.

"You don't know what this means to me and to us as a team to do this," an obviously emotional OT said after the match. "We've been here at this match four times and haven't won. To do this with this group is a great day for Albany volleyball. This exorcises a tremendous demon."

"Their desire to win the match was phenomenal. We didn't play great, but their desire to win the match was unbelievable. They were very focused and determined and it showed. The success is all them."

Albany went out to a 6-0 lead in

# Duffy

FROM PAGE C1

hair while he sat in the campus quad.

The Lady Panthers had fun at the state meet, they gained experience and they ran good enough to get eighth place in the state at Woodward Park in Fresno.

"We felt if everyone ran well we would finish top five (at state)," said St. Mary's coach Denis Mohun. "We were even favored to win our league. We didn't run particularly well at state. To not run well and finish in the top 10 says a lot about our team."

One St. Mary's runner who did run well was Bridget Duffy, who placed second overall. The sophomore was one of two runners from the team who had run the course before and she did a great job.

Duffy took off from the start and led all the way through the first two miles. With a mile to go she led by 30 yards, but in the final 150 yards she fell behind. Duffy placed second overall in 18 minutes, 35 seconds, just 10 seconds behind Rae Stumbough (18:25), a senior from Nordhoff High.

"Bridget had been down there before. We had been able to sit down and talk about her game plan of taking it out for the first mile and half," said Mohun. "She went out the first mile with two other girls. At one and three quarter miles she began to take off. She had a 30-yard lead coming off the hill and with a mile to go she led by 15 to 20 yards. She worked as hard as she could."

Duffy knew she didn't have the kick to beat some of the other runners, which is why she busted out so fast from the start. She just didn't

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Map showing the location of California Grand Casino in Pacheco, CA, near Highway 88 and Highway 205.

## ATHLETES OF THE MONTH

**Trestin George**  
Football  
St. Mary's High

St. Mary's is on its way to the North Coast Section 2A football championships and Trestin George is one of the main reasons why. The Panthers sophomore running back came in for the injured Eddie Smith in October and he catapulted his team to the finals with some amazing running. His running and ability to get the ball the end zone have sparked the offense, while his interception of a pass against El Cerrito stopped the undefeated Gauchos.

**Alison West**  
Volleyball  
Albany High

Alison West was named Athlete of the Month by the Cougars' coaches. She was the only Albany player to be named Athlete of the Month. She was named Athlete of the Month by the Cougars' coaches. She was the only Albany player to be named Athlete of the Month.

Athletes of the month, which will be published, the first Friday sponsored by Hills Newspapers & Triple Play USA (Indoor - Football) solely responsible for the selection of the athletes. To nominate an athlete, please send a letter to the editor of Hills Newspapers & Triple Play USA. The letter should include the athlete's name, school, sport, and a brief description of their achievements. The letter should be sent to: Triple Play USA, 5892 Christie Avenue, Emeryville, CA 94608. The letter should be sent to: Triple Play USA, 5892 Christie Avenue, Emeryville, CA 94608.



# Arts

## BAHA hosts a Grimm holiday show

Picturesque Hillside Club is the fairy tale setting for 'Christmas with the Brothers Grimm

By Arlene Baxter

Berkeley Architectural Heritage Association puts a new spin on the tradition of Christmas pageantry at the Hillside Club with its holiday celebration Friday, Dec. 3.

This year a professional drama company, Calaveras Repertory Theater, will present its only East Bay performance of Christmas with the Brothers Grimm.

The production is written and directed by John Ribovich, an entertainment for the entire family. It is based on four of Grimms' stories in the style of "fractured fairy tales," with humor appropriate for adults and children.

John Ribovich, who has directed CRT for the past four years, described having a special fondness for the Brothers Grimm:

"They have a rather un-PC psychology in many of their stories. On one level there's a narrative strangeness much like the working of a child's mind. On another level there's repetition much more like the working of an adult mind," Ribovich said. "I like to weave in the differences with bits of humor."

The production is based on four stories, including: "The Fisherman and his Wife"; "The Shoemaker and the Elves"; and "Hefty Hans and Mother Holly."

Ribovich has adapted the stories to emphasize themes that are especially meaningful during the holidays: the giving and receiving of gifts, and the spirit of reconciliation.

The Hillside Club provides the setting for a costumed dramatic production during the holiday season, especially for those interested in

### TICKET INFORMATION:

BAHA's holiday celebration will take place Friday, Dec. 3 at the Hillside Club, 2286 Cedar St. Doors open at 7 p.m. For tickets and information, call 510-841-2242. Tickets are \$15 per adult, \$10 per child. Attendees are invited to mingle after the performance and enjoy mulled cider and cookies, and partake of some early shopping opportunities.

Berkeley's early development.

The Club has a tradition of presenting Christmas pageants for its members and their families which dates to 1909 when the first one was performed, titled "The Hearth and Home Through the Ages."

In the following year Bernard Maybeck was president of the club and he and his wife, Annie, encouraged the club to produce an entertainment with a medieval theme. The performance was based on the story of the Holy Grail, and all Hillside Club members were costumed in simple robes.

To this day The Hillside Club produces a holiday pageant and feast for its members who don their robes for the occasion.

Wilson Flick, vice president of the Hillside Club, has written an original script each year for the performance for the past 14 years.

When the club was founded in 1898 the primary purpose was in shaping the development of the Berkeley hills.

See GRIMM, Page C4



BRUCE MOODY (l-r), Jennifer Fagundes and Susy McInerney appear in "Christmas with the Brothers Grimm," at 7:30 p.m. on Friday, Dec. 3, at the Hillside Club, 2286 Cedar St., Berkeley.

## HOT SHEET!

■ Alice Waters will sign copies of her new text "Chez Panisse Cafe Cookbook," at noon Sunday, Dec. 12, at DIESEL, A Bookstore, 5433 College Ave., Oakland.

■ Berkeley Community Chorus and Orchestra presents a concert at 8 p.m. on Saturday, Dec. 4, at St. Joseph the Worker Church, 1640 Addison St., Berkeley. Admission free.

## EVENTS



OPERA SINGER Nicolle Foland will perform at 3 p.m. on Sunday Jan. 23, at UC-Berkeley's Hertz Hall. Jake Heggie will be on piano. Tickets \$32. Call 510-642-9988

Golden State Model Railroad Museum Annual Holiday Shows—through Dec. 26. When Christmas activities become too hectic, take time out and watch the extensive displays of operating model railroads constructed by the East Bay Model Engineers Society. Covering some 10,000 square feet, steam and modern diesel-powered freight and passenger trains operate in O, HO and N-scales on separate layouts, as well as narrow gauge and trolley lines. Of special interest is the Tehachapi Pass and Loop on the N-scale layout showing how the multiple engine trains traverse the gorges and tunnels, passing over themselves to gain altitude to cross Tehachapi Summit just east of Bakersfield. In addition, the layouts include such famous railroad landmarks as Niles Canyon, Donner Pass, and the Oakland Mole, where transcontinental passengers were ferried across San Francisco Bay from their arriving trains. The displays are built and operated by the 66-year-old East Bay Model Engineers Society.

Tickets: \$2 general; \$1 seniors and children under age 12; \$5 family maximum. Dec. 19 and Dec. 26, 1-5 p.m. Miller-Knox Regional Shoreline, 900-A Dorman Drive, Point Richmond. Call 510-234-4884.

Santa's Village On Solano—Dec. 3-Dec. 23. The village is filled with Christmas trees decorated with lights, merchants and filled with trains for everyone, running trains and historic Victorian houses. Santa will be there to have his picture taken with you and your children. In addition there will be Victorian carolers, Cajun Christmas music, Dixieland holiday sounds and stiltwalking elves.

Free admission. Thursday and Friday, 5-8 p.m.; Saturday and Sunday, noon-5 p.m. Located at 1236 Solon Ave., Albany. Call 510-527-5358.

The 28th annual Berkeley Potters Guild Winter Holiday Sale—"Y2K," through Dec. 23. Nineteen professional guild members will display current works throughout their complex of open studios, offering among other things dinnerware, sushi platters, tile murals, vases, Russian teapots, architectural and garden sculpture, lanterns, fountains, jewelry and playful ceramic responses to the millennium.

Free. Saturday and Sunday, 10 a.m.-6 p.m.; Dec. 13-Dec. 23: daily, 10 a.m.-6 p.m. Berkeley Potters Guild, 731 Jones St., Berkeley. Call 510-524-7031 or www.BerkeleyPotters.com

Holiday Magic At City Center In Oakland—Dec. 8-Dec. 22. There will be a large decorated Christmas tree on City Stage and strolling Victorian-era carolers serenading shoppers at lunchtime.

Piano Concerts, through Dec. 22. Concerts of holiday music. In the Atrium Lobby, 1111 Broadway. Monday and Wednesday, 1 p.m.; Friday, 5 p.m.

SPCA Pet Adoptions, through

See EVENTS, Page C4

## Director allows show to evolve

Set and actors can be vital components in shaping actual script

By Pat Craig

Well, no, at the beginning, there's no script. No improvisation, either, when the actors gather for the first rehearsal — no verbal improv, anywhere.

The actors may do some physical stuff, to stretch themselves into the piece and give Mary Zimmerman her first notion of how things might turn out when she's finished writing the play.

There is a story, of course, she points out; a story that's been around for hundreds, maybe thousands of years. She's just here to tell the story theatrically, to see how the myths of Ovid, translated by David Slavitt, look when they turn up on stage as "Metamorphoses."

"At first, we'll do some physical things to kill time and get to know each other — we'll just play around with certain images," says Zimmerman, who was in the Bay Area to cast two parts in the Berkeley Rep/Seattle Rep co-production of her play. "I have the story in my head, and the script comes in bit by bit."

As the project develops, Zimmerman, who was awarded a \$250,000 MacArthur Fellowship ("genius" grant) last year for her contribution to theater, will bring in bits of the

### PREVIEW

■ **WHAT:** Berkeley Repertory Theatre's production of "Metamorphoses" by Mary Zimmerman, based on the David Slavitt translation of Ovid's myths

■ **WHERE:** Zellerbach Playhouse, UC-Berkeley, near Dana Street and Bancroft Way, Berkeley

■ **WHEN:** 7 p.m. Wednesdays and Sundays, 8 p.m. Mondays, Tuesdays and Thursdays-Saturdays, and 2 p.m. Thursdays, Saturdays and Sundays

■ **HOW MUCH:** \$33-\$48.50

■ **CALL:** 510-845-4700

script she's been inspired by the previous day's rehearsal to write, and the process of putting the play together will continue.

With "Metamorphoses," which was originally performed last year at Chicago's Lookingglass Theatre, the script was complete by the time rehearsals for the Berkeley production began. But since most of the cast was in on the original by the Northwestern University theater professor, most in this version have already been through the process from the get-go.

The cast includes a couple of performers, Doug Hara and Lisa Tejero, who were in Zimmerman's produc-

See STAGE, Page C4



"METAMORPHOSES" is now playing at the Zellerbach Playhouse in Berkeley.

## Same ol' doom hovers over the 'End of Days'

By Karen Hershenson

I have seen the devil and he is one rude dude. He urinates on apartment buildings and grabs women's breasts in public.

He also looks a lot like Gabriel Byrne, anointed to play the Dark Prince in "End of Days," the latest addition to the Schwarzenegger canon.

There was bound to be a movie like this in the waning weeks of the millennium, linked to the notion that just because the '90s are over, doomsday is nigh. Think "Rosemary's Baby" crossed with "The Terminator" — minus an intelligent script — you've got this bloody, pumped-up crowd-pleaser (or disappointment, depending on your taste).

Filled with symbols, omens and chosen ones, it is a mish-mash of every satanic, apocalyptic, action thriller you've ever seen. But while "Rosemary's Baby" had Roman Polanski, and "Terminator" James

### MOVIE REVIEW

■ **WHAT:** "End of Days"

■ **STARRING:** Arnold Schwarzenegger, Gabriel Byrne, Kevin Pollak, Robin Tunney

■ **RATING:** R (intense violence and gore, a strong sex scene and language)

■ **RUNNING TIME:** 1 hour, 58 minutes

■ **WHERE:** Century Oakland 8, Grand Lake Theater, Jack London Cinema, Shattuck Cinemas (in Berkeley).

Cameron, this movie has Peter Hyams, director of such radar-screen blips as "Running Scared" and "Time Cop."

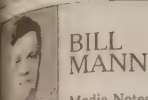
You know the drill: Beautiful young woman (Robin Tunney) chosen at birth to bear Beelzebub's baby, with reluctant hero (Arnold Schwarzenegger) stepping in at the 11th hour to rescue her.

Arnold is refreshingly scuzzy as Jericho Cane, a disillusioned former

cop who blends coffee with pizza and Pepto-Bismol for breakfast. He does private security gigs with his partner, played by Kevin Pollak, who is the movie's shining light. Their irreverent humor saves "End of Days" from taking itself as seriously as it might.

It begins, as all doomsday flicks must, at the Vatican, where a priest has spotted a heavenly omen called "The Eye of God," a sure sign that Lucifer is poised for a comeback.

See DAYS, Page C4



BILL MANN

Media Notes

## A little can hide a lot

...the jerks in radio who get most of the attention. Haircuts on the Bay Bridge, screaming at callers, you know the drill. But many of the most substantive and most interesting people choose not to call attention to themselves. And as news organizations shrink and disappear, they lose some of its most interesting people. (There's not exactly an oversupply of them to begin with.) All-news KCBS Radio (740 AM) has had some budget cutbacks in recent years but is still the exception — a rare full-service news operation — of that station's sports anchors. One of that station's sports anchors, for example, Alamedan Steve Biker, a literate and sophisticated man who's covered hard news as a seasoned world traveler, is an example of that station's talented staff. Another is KCBS news anchor and weekend anchor Steve Little, a longtime Oakland home-grown who has a wealth of what is sometimes called "life experience."

You don't hear much about Little, but I think you should. He has been the big all-news station since 1970, which is longer than any other anchor but Al Hart. You wouldn't know, for example, about Little's frequent wide-ranging backroads peregrinations from his competent, no-frills delivery on the air as the CBS station's authoritative weekend voice.

Little, a KCBS part-timer now, is a former KRON-TV overnight news anchor. He's an inveterate world traveler in the tradition of many fine journalists, and this brings depth to his reporting and news anchoring. I've heard him mispronounce maybe one word on the air all year.

Seasoned anchor/reporter Little covers the backroads and both coasts of Central America, the jungles of Surinam, and he has reported from many other spots around the globe, including South Africa. He can cover a mayor's press conference, a fire, or a civil war with equal ease.

Most recently, Little's been traveling around the remote Four Corners area of New Mexico and Arizona, digging down old Navajo artifacts and rugs. And whenever he takes off on his road on his frequent visits to remote areas, Little always manages to find a story. I'm a fan of the urbane Hart, but I can't imagine carrying drums and a backpack around Guyana, either.

Little brings the kind of seasoned intelligence, classic education, and global perspective to radio news that's quickly vanishing these days. The award-winning newsman never dwells on the fact that he's African-American; his ethnicity is secondary to him. Little is also a jazz collector and musician, a Scrabble player (he routinely gets seven-letter "bingos" on 350-point scores), and an antique collector who lives in a bucolic setting on a hill up in Sonoma County with white peacocks and horses strolling the grounds.

On weekends, Little inhabits a different world, high atop Embarcadero One in KCBS's studios, editing and writing the news with a kind of educated competence that can't be taught in J-schools. "Don't hand Steve a badly-written script and expect him to read it," one KCBS co-worker told me. "If he's lucky, he'll rewrite it — and it always be better." Little, a rare combination of bohemian and broadcast journalist, adapts to his surroundings — whatever they are. During his recent travels to the Southwest, mostly to remote small towns I couldn't even find on a map, he's collected Navajo blankets, willing to buy, sell and research

See MANN, Page C4



## Events

FROM PAGE C3

Dec. 17. Cats and dogs will be available for adoption and experts will be on hand to answer pet-related questions. In the vacant lot next to Max's Diner, City Center Plaza. Wednesday and Friday, 11 a.m.-3 p.m.

Hanukkah Concert, Dec. 8, noon-1 p.m. California Klezmer will perform in celebration of Hanukkah, the Jewish Festival of Light.

Free admission. City Center, between 12th and 14th Streets and between Broadway and Clay Street, Oakland. Call 510-865-5100.

**"A Centennial Christmas At Dunsmuir"** — Dec. 3-Dec. 19. Dunsmuir Historic Estate celebrates its 100th birthday this Christmas. The 37-room mansion will be elegantly decorated with gold as the theme. Faberge eggs and moon and stars motifs will be carried out in some rooms and the exterior will be decked out in hundreds of garlands and wreaths and thousands of twinkling lights. There will be caroling on the Mansion veranda, carriage rides, holiday teas and lunches, visits with Father Christmas, a craft vendors marketplace and children's activities each day. It will take two to three hours to enjoy the Dunsmuir experience. Wear warm clothing and comfortable walking shoes. No high heels or photography is permitted inside the mansion. Proceeds from the Christmas event benefit Dunsmuir House and Gardens, Inc.

### Special events

"Holiday Tea," Dec. 3-Dec. 19. Tea will consist of assorted tea sandwiches, a selection of sweets, fresh baked scones and fruit breads and the special Dunsmuir Holiday Blend Tea. Reservations required. In Dinkelspiel House. Friday, 11:30 a.m. and 1:30 p.m.; Saturday and Sunday, 11:30 a.m., 1:30 p.m. and 3:30 p.m. Tickets: \$18.

"Children's Tea With Father Christmas," Dec. 4, 11:15 a.m. A special tea for children age 13 and under with their adult companion. Father Christmas will visit with each child. Reservations required. \$18 general; \$16 children age 13 and under. Father Christmas Visiting Hours. Dec. 3-Dec. 19. On the Mansion Veranda. Friday-Sunday, noon-1:30 p.m. and 2:30-3:30 p.m.

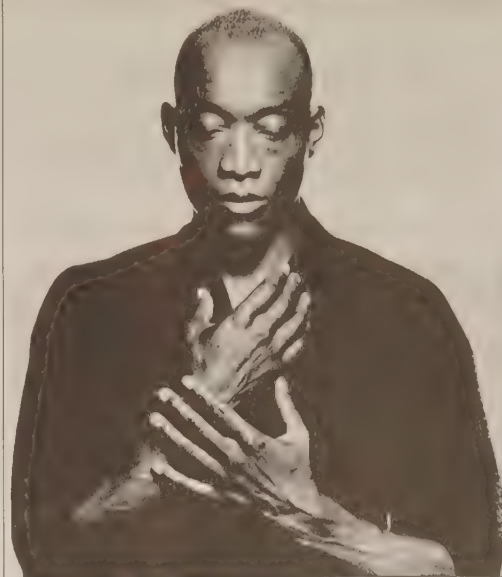
The Holiday Tent, Dec. 3-Dec. 19. Here there will be a noon fixed price luncheon as well as an a la carte menu of sandwiches, soups and hot beverages. Friday-Sunday, 11 a.m.-4:30 p.m.

Admission: \$12 general; \$11 seniors; \$8 juniors age 6 to 13; free children under age 6. Friday-Sunday, 11 a.m.-5 p.m. Dunsmuir House and Gardens Historic Estate, 2960 Peralta Oaks Court, Oakland. Call 925-275-9490 or www.dunsmuir.org

**Bay Area Historic House Museums Christmas Activities** — through Jan. 2.

The Camron-Stanford House — Dec. 8-Dec. 29. This stately, 1876 Italianate-style home is the last Victorian house on Lake Merritt's shore. Its five period rooms will be decorated for Christmas with the highlight being its 12-foot-tall Christmas tree festooned with garlands, handmade cornucopias, antique ornaments, baskets of nuts and American flags. At 14th Street and Lakeside Drive, Oakland. Wednesday, 11 a.m.-4 p.m.; Sunday, 1 p.m.-5 p.m. Admission: \$4 general; \$2 seniors; \$1 juniors age 12 to 18; free children under age 12. Call 510-444-1876.

The Cohen Bray House Christmas Tea and Tour — Jan. 2, 1-4 p.m. Built for A.A. Cohen in 1884, the elaborate



**BILL T. JONES** will appear in a solo performance called "The Breathing Show," Friday, Jan. 21, at Zellerbach Hall in Berkeley. The program will also include "Some Schubert Songs," which is set to Schubert; "Bill's Garden," a short original film; and other surprises. Tickets: \$18, \$24 and \$32. Call 510-642-9988.

rate farmhouse contains original family furnishings and will be decorated for the holidays with Christmas trees, garlands and ornaments including a 12-foot-tall tree. Tea sittings are on the hour between 1-4 p.m. Reservations required. At Victorian Preservation Center of Oakland, 1440 29th St., Oakland. Tickets: \$20 general; \$15 seniors and youths. Call 510-843-2906.

Dunsmuir House — Dec. 3-Dec. 19. This impressive 37-room mansion with its Tiffany-style dome will be decorated with elegant ornaments, holiday trees, garlands and wreaths. The estate offers house tours, holiday carriage rides, stiltwalkers, puppet shows, caroling and food. Lunch and/or tea offered by reservations. At 2960 Peralta Oaks Court, Oakland. Admission: \$12 general; \$11 seniors; \$8 juniors age 6 to 13; free children under age 6. Call 925-275-9490, or www.dunsmuir.com

Pardee House — through Dec. 31. The historic Pardee Mansion, a three-story Italianate villa built in 1868, was home to California Gov. Pardee and three generations of the Pardee family who were instrumental in the civic and cultural development of California and Oakland. The home includes the house, grounds, water tower and barn and will be decorated with 1890s holiday decorations. At 672 11th St., Oakland. Friday and Saturday, noon; closed Dec. 25. Admission: \$5 general; free children under age 12. Call 510-444-2187.

Candlelight Tour, Dec. 21 and Dec. 22, 6:30-8 p.m. Tour the house by candlelight and see it as the occupants did. Seasonal refreshments served in the Carriage House. Reservations required. Tickets: \$8 general; \$4 children.

**La Pena Cultural Center** — Saturday Morning Children's Programs begin at 10:30 a.m.

Plum City Players, Saturday, Dec. 4. A program with Ann Hershey, Nancy Schimmel and Bonnie Lockhart.

Juanita Newland Ulloa and Picante Trio, Dec. 11. A program of songs from Santa Conmigo and Christmas songs.

Admission: \$4 general; \$3 children. 3105 Shattuck Ave., Berkeley. Call 510-849-2568.

**Barnes And Noble, Oakland** — "Kids Story Times," ongoing. Stories will be read in the Children's book area.

Free admission. Thursday, 4 p.m.; Sunday, 1 p.m. 98 Broadway, Jack London Square, Oakland. Call 510-272-0120.

**The Buddy Club** — Juggling and comedy with Ringling Bros. Maggie the Clown and singer Randy McCommons. Dec. 5, 11 a.m.

Magician Dick Quierolo's "Holiday Magic Show" and singer Dan Goldensohn, Sunday, Dec. 12, 11 a.m.

\$7. Albany Community Center Theatre, 1249 Marin Ave., Albany. Call 510-652-SHOW.

**Children's Fairyland USA** — A fairy tale theme park featuring more than 30 colorful fantasy sets.

Designed especially for children age 10 and under, there are gentle rides, a train, the "Peter Rabbit Village," puppet shows, storytelling and lots of slides and animals.

"Play Island," ongoing. A multi-level tree-house play area inspired by the novel "Swiss Family Robinson."

"Holiday Show Songfest," Dec. 4, Dec. 5, Dec. 11 and Dec. 12, noon. The Fairyland Personalities present a musical celebration of the diverse winter festivities of the community.

"Sleeping Beauty," puppet show through Jan. 2. This familiar fairy tale will be accompanied by "Winter Holiday," a musical composition by Sergei Prokofiev. Friday, Saturday and Sunday, 11 a.m., 2 p.m. and 4 p.m.

Admission: \$5 general includes unlimited rides; free children under age 1. Wednesday through Sunday, 10 a.m. to 4:30 p.m. Grand and Bellevue Avenues, Oakland. Call 510-452-2259 or (510) 238-6878.

**Junior Center Of Art And Science** — "California Native Americans," through Jan. 15.

An educational exhibit which presents the rich culture of the native people of California through displays of their tools, baskets, food, shelter, stories, hunting techniques and games.

Free admission. Tuesday-Friday, 10 a.m.-6 p.m.; Saturday, 10 a.m.-3 p.m. Lakeside Park, 558 Bellevue Ave., Oakland. Call 510-839-5777.

## Mann

FROM PAGE C3

Little was one of the last journalists remaining in Port-au-Prince a few years ago as the U.S. was preparing to invade Haiti, and for a while after that, he was thinking about editing a newspaper in Mexico.

You've probably heard the name Steve Little on the air for years on KQED, one of the Bay Area's three top-rated stations. I felt it was time to tell you a bit about the man behind that voice, because Little would never call attention to himself. That's what being a journalist is about: The story, not the reporter, is the important thing.

**MEDIA ROUNDUP:** KGO Radio traffic reporter Katy Leaver looked thrilled last week on Channel 7's morning newscast debut, flashing a big I-can't-believe-I'm-finally-on-TV grin. But she quickly found out that TV can be a lot more complicated than radio. First of all, of course, there are the matters of mastering wardrobe and makeup, which doesn't matter in radio. Secondly, learning to speak more slowly. Not surprisingly, she's having the most problems working with a blue screen (a blank board) — Channel 7 for some unknown reason is making Leaver do "show and tell" on its early-morning show, a TV term for standing in front of a board with a

pointer. She's pointing at accidents. Leaver must stand in front of a blank board and watch TV monitors over to each side to see where she's pointing. (I tried it one night when I was a celebrity forecaster on KRON, and it's not easy). And that's why TV neophyte Leaver kept incorrectly pointing to I-5 one day this week after saying, "and for those of you on the way to Tahoe ..." Or Mount Shasta. ... I probably get more mail and e-mail about KRON anchor Suzanne Shaw's absence than on any other subject, so I'll repeat: Shaw's been taking a few months off for some badly needed down time. She'll be back on the air next month. She made the announcement on KRON's air, by the way, one night last July while most of us were outside ... Speaking of local TV news, anyone else out there sick and tired of panda stories and SF mayoral debate pieces? Thought so. ...

So why did the Atlanta-based owners of Oakland's powerful KTVU buy downmarket KICU, Channel 36, aka "The Bay Area's Car-Chase and Bad '70s TV Channel"? Same reason radio stations are now allowed to freely gobble each other up: More control with advertisers. ... Don't forget to set your VCR's for TNT at 1 p.m. Sunday: That's when Jean Shepherd's wonderful "A Christmas Story," probably the best holiday movie ever made,

will air. ... Also worth a look on cable: Tomorrow night's 10:00 premiere of "Dennis Miller's Millennium Special: 1000 Years, 100 Laughs, 10 Really Good Ones."

The cynical and acerbic Miller has the best writing staff on television. (One of his Emmy-winning crew on HBO's "Dennis Miller Live" is long-time Bay Area comic David Feldman).

Miller, in period costumes, does bits about topics of the times. From 1929: "I saw my stockbroker sitting by the side of the road, barefoot, cooking a rat on a stick on a fire in a garbage can. (Pause) Is this a bad thing?"

From 1932: "The very first transcontinental call came this week when Alexander G. Bell called Dr. Thomas Watson in the middle of dinner in San Francisco and asked if he was happy with his long-distance carrier."

From 1952: "The only Red Joe McCarthy knows is Johnny Walker." From 1968: "I find it ironic that the same people who make soap are the last to use it."

And finally, proving that Miller plays no favorites: "When this country isn't propping up fascist dictators like Noriega, Trujillo, Somoza, Marcos, Pinochet, and Duvalier, we are a true symbol of freedom."

(Questions? Comments? E-mail Bill at Newsmann@aol.com).

## Grimm

FROM PAGE C3

In the early years of the club there was some intensity over the interests of the members to preserve the natural beauty of Berkeley's growing northern neighborhoods.

In addition to the Maybecks, founding members of the Hillside Club included architects Almeric Coxhead, John Galen Howard and Frederick Law Olmsted, and naturalist and poet Charles Keeler and his wife, Louise.

Keeler served as club president from 1903 to 1905, during which he wrote "The Simple Home," the work for which he is best known.

Keeler himself was indeed blessed to have had Maybeck offer to design a home for him. Maybeck charged no fee for his services, stating that he was interested in seeing his friend Keeler in a home that suited his personality.

The Keeler house on Ridge Road and Highland Place, built in 1895, was only the second home that Maybeck designed, the first having been his own home. The Keeler home was a testimonial to the use of natural materials, exposed construction elements and colors harmonious with its surroundings.

"When it was done," said Keeler, "with the green dome of the live oak back of it, we thought we had never seen so simple and yet so uniquely charming a home, blending with the landscape."

To a large extent Keeler and members of the Hillside Club succeeded in developing the north Berkeley Hills in a manner harmonious with the beauty of the land.

In 1906 Maybeck completed the first building, which would serve as a meeting place for the Hillside Club, on its current site on Cedar Street. The Club was at its pre-determined maximum membership of 250 then, with the vast majority of members living within walking distance of the site.

The 1906 yearbook showed only one member living in Oakland and one in San Francisco. The clubhouse was envisioned as a true community center, and a focal point of the club's philosophical, artistic and political ideals.

Maybeck designed a building that impressed the membership with the quality of light and sound within its walls. The building was of an asymmetric design with steep gabled roofs over the main room, and a series of flat roofs covering smaller areas, such as a lounge space.

The exterior was covered with red-

wood shingles and all trim was also unstained redwood. The color from paint was the square panes of the ceiling windows.

Interior spaces were also redwood as well. Beets and was found up to the ceiling and then rough split redwood shakes were used in the walls.

That original Hillside Club was destroyed in the 1920s consumed more than 300 homes, including a number of Maybeck's other works. It was in 1923 by John White, brother-in-law and friend.

It was during the 1920s the original clubhouse that the Club focus evolved. According to son Flick, who has done a search through the years of Hillside Club, 70 percent of the members in 1906 had disappeared later.

Arlene Baxter is a Realtor with Berkeley Office of Prudential California Realty. She is also a member of the Events Committee. She may be reached at (510) 981-6, or by e-mail at baxter@pobox.com.

## Stage

FROM PAGE C3

tion of "Journey to the West," which was staged three years ago at Berkeley Rep.

Other cast members are Anjali Bhimani, Adrian Danzig, Raymond Fox, Chris Kipiniak, Louise Lamson, Erik Lochtefeld, Hallie Beaune Jacobson and Jessica Meyers.

Zimmerman's "Metamorphoses" is based on Ovid myths, including the stories of King Midas, Orpheus and Eurydice in the underworld, and Cupid and Psyche. Themes that she looks to include creation and change,

selfishness and love, and faith and betrayal.

Each of the pieces is set around water, which represents a variety of things, ranging from tears to a swimming pool. "Water is very right for 'Metamorphoses,'" Zimmerman says. "It is a transformational element — things do change if you leave them in water. It is very corrosive, and also a symbol for transition — baptism and communion, for example."

While the way Zimmerman assembles a play may be different than the traditional manner in which it is done, she does go through all the classic steps. Only in her case, the set comes first, and plays a very vital role

in how the script will eventually be written. The actors come on stage, they too, influence the final form of the story.

But, essentially, it is a way of telling a story told on stage, and at least one sense, is rooted in the same manner of making a play.

"It's really not as radical as it sounds, because all those plays that playwrights had composed, knew who would be playing the parts they were writing," she says. "I know, 'This will be good for so,' and 'I should emphasize that person because they sort of thing so well.' So they were always influenced by the

## Days

FROM PAGE C3

rounds of ammunition for this to sink in.

Byrne's Foul Fiend is as suave as James Bond, meticulously groomed and just as keen on the ladies. His subtlety contrasts with the movie's melodrama, which includes visits to a dead-serious priest (Rod Steiger)

who hints at the mayhem to come.

Granted, people are drawn to movies like this for the special effects, and these are pretty good, although far from spectacular. Mostly a lot of spontaneous combustion, candles that light themselves and bleeding wounds.

The devil has a tendency to morph, and when he's cruising through the streets of New York, it looks like rippling mercury.

I'm concerned about Byrne's last public outing was the fact that other quasi-religious "Stigmata." Both films represent odd turn, considering his classical work — "In the Name of the Father," "The Usual Suspects," "Miller's Crossing."

Whatever. Let us be grateful for the knowledge that in just a few days, all this millennium nonsense will be over. At least for now.

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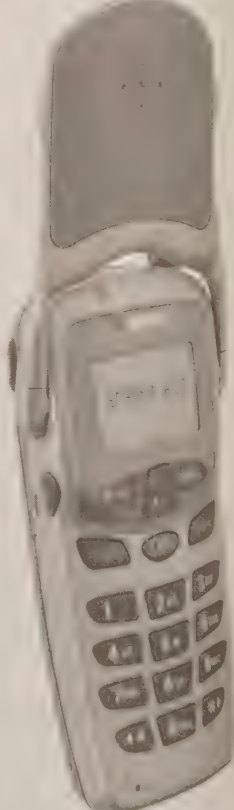
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## COMMUNITY CALENDAR

Submissions to the Community Calendar must be received Thursdays on a space-available basis

## Classes

**The City of Berkeley's** James Kenney Recreation Center, 1720 8 St., offers a free computer course starting on Tuesday, Dec. 7, from 6 p.m. to 8 p.m. The class meets every Tuesday from 6 p.m. to 8 p.m. except on holidays. The class is oriented to adults. Berkeley residents are given priority. Anyone interested in signing up for the class, call 644-8511.

**The van der Zanden Studio**, 1025 Carleton, No. 9, offers sculpture classes. All levels. Call 843-9445 for additional information.

**Turning Point** at the YWCA, 2600 Bancroft Way, presents Scribble Time on Tuesdays, by appointment. Scribble Time, a class taught by Anne Levine, Ph.D., has helped people to understand themselves better and to find their focus. Call 848-6370 for additional information.

**A CopWatch** class takes place every Monday night from 6 to 7:30 p.m. at 2022 Blake Street near Shattuck. Know your rights. The classes are free. Call 548-0425 for additional information.

**Berkeley Community Media** (BCM), Channel 25, offers affordable classes in video production and editing to Berkeley residents. Free orientations designed to introduce BCM to the public are held on Thursdays, 6:30 to 7:30 p.m. at 2239 Martin Luther King, Jr. Way. For more information call 848-2288 and ask for Patrick, John or Sage.

**Disaster Preparedness Classes** offered by Berkeley's Office of Emergency Services are scheduled as follows: Dec. 4, 9 to 12 a.m. Light Search and Rescue; and Dec. 11 9-12 Disaster First Aid. All classes are held at the 997 Cedar Street. The classes are open to anyone, 18 or older, who live or work in Berkeley. To register, or for more information, call Dory Ehrlich at 644-8736, ext. 229.

**The YWCA** offers free orientations of its Turning Point Career Center, 2600 Bancroft Way. The orientations outline the resources available to the public including a variety of workshops held Tuesdays, at 1:30 p.m. For additional information call 848-6370.

**Ashkenaz**, 1317 San Pablo Ave., offers many dance classes ranging from Afro-Cuban to Kathakali Dances of India, to West Coast Swing to Lindy Hop and East Coast Swing. The Ashkenaz is a non-profit music and dance community center. Call 525-5054 for additional information.

**The Ecology Center**, 2530 San Pablo Ave., offers a hands-on workshop for making a simple solar cooker using only sunlight as fuel. Learn basic solar principles and hear how solar cooker benefits people around the world. Cost is \$10 for non members; \$7.50 for members, plus

\$10 for materials. Call 548-2220 for more information and to sign up.

**Berkeley Community Media** presents classes covering camera techniques, movement, composition of shots, tempo, continuity, editing, sound influence. Screenings will include works of Godard, Wong Kar Wai, Spike Lee, and others. This class is for anyone interested in film, video and the power of the media. Call 848-2288, ext. 810 for additional information.

**Life Stories/Collage** and Ceramics classes forming at St. John's Senior Center, 2727 College Ave., Tuesday mornings 9 a.m. to noon. All are welcome. Free. Sponsored by Berkeley Adult School Teachers are Diana Bohn and Judith Carroll. Call 845-6830 for additional information.

**Contemporary Women's Issues** class is forming at the North Berkeley Senior Center, 1901 Hearst St. Free class offered by the Berkeley Adult School.

taught by Judith Carroll, MFCC. Friday mornings 10 a.m. to noon. Open to all women 55 or older. Call 644-6107 for additional information.

**Dance and Fitness** Classes open to all in flamenco, Afro-Brazilian, bellydance, salsa, swing, ballroom, tap, theatre dance, yoga, chi gung, tai chi, aikido, pilates-based body conditioning and more at the YWCA, 2600 Bancroft Way, Berkeley. Drop in fees: \$8-10. Information: 848-6370.

**Let's Swing and Jitterbug**: 7 p.m. beginning classes, 8 p.m. intermediate; four-week dance classes beginning the first Tuesday of the month; Finnish Brotherhood Hall, 1970 Chestnut, Berkeley; Diana Castillo, 549-3591; \$40 for four classes.

## Children

**Kids** and their adult companions can explore the University of California Botanical Garden with Docent Lois Paul the last

Sunday of every month at 1 p.m. You will visit a section of the Garden that represents a different continent or foreign country, find out what's special about the plants that grow there, and then draw what you see. Call 643-2755 to reserve your space.

**"Theater Rats,"** Julia Morgan's kid's theater camp program, offers swimming, singing, dancing, acting, and field games as some of its exciting activities. The camp is a two-week session for kids 6-14. Call 883-7023 for additional information.

## Health

**Charcot Marie Tooth** (CMT) support group meets Saturdays bimonthly at West Berkeley Library, 1125 University Ave. from 2 p.m. to 4 p.m. CMT is a neuropathic disorder. Call 524-3506 for additional information.

See CALENDAR, Page C7



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# The myth that keeps on giving

On not I just got an e-mail on behalf of a child named Craig Shergold. It'll probably pop up in your virtual mailbox any day now.

Will I never be able to kill off this monster? I've been trying for almost 15 years, but he keeps coming back, stronger than ever, like a many-headed Hydra. So, with many heads of success, let's give him one last try. Here goes:

There is no Craig Shergold. There never was a Craig Shergold.

The whole thing is a scam. It was hoodwinked the Associated Press, the New York Times, the Catholic church, every major corporation, fraternal organization and labor union that you can think of and me.

Let me start at the beginning. One day in 1986, I got a call from a very nice woman who was touched by a story her granddaughter had heard at Sunday school.

It was about a kid named "Little Buddy" who was lying in a hospital in Basingstroke, England, dying from an inoperable brain tumor.

And his dying wish was to get into the Guinness Book of World's Records for receiving more Christmas cards than anyone else in the world.

Naturally, I printed a heartfelt appeal to help Little Buddy. And, naturally, my readers knocked themselves out sending Little Buddy many Christmas cards as they would lay their hands on. Retirees with fixed incomes spent their whole month's Social Security allotment on Christmas cards and postage.

One reader even went so far as to call the hospital long distance to ask how Little Buddy was doing.

"Thank God you called," they told him. "Please ask everyone in the States to stop sending those (repetitive deleted) Christmas cards. There is no Little Buddy here."

I called the hospital myself to confirm this, and the administrator told me she'd been forced to rent a warehouse to store all those Christmas cards until they figured out what to do with them.

I had to print a red-faced retraction. My editor didn't speak to me for a week.

And that was that—or so I

thought. But a few years later, fax machines became common, which made it even easier to spread stories like this. And Little Buddy got a second life, as it were.

I got a call from a friend of mine at the Oakland post office. My friend proudly told me that the U.S. postal system was organizing a nationwide campaign to send get-well cards to a kid named Craig Shergold in Miami Beach.

Uh oh, I thought. Craig's story was the same as Little Buddy's, down to the tiniest detail, except that he was in Miami instead of Basingstroke, England. I called the postmaster in Miami and warned her about my suspicions. Since they'd already spent several weeks gearing up this campaign, she was initially a little reluctant to believe me. But she promised to send a postal inspector to Craig's mailing address to check it out.

An hour later she called back, very embarrassed. Sure enough, Craig's "address" was just a mail drop. All the mail was actually being forwarded to—surprise!—Basingstroke, England.

Since then, fax machines have given way to the Internet, so now the story is truly unstoppable. Since details can get changed in the retelling, the story varies slightly every time I hear it. Sometimes Craig is dying from a brain tumor, other times he's dying from leukemia or muscular dystrophy. Sometimes he wants a get-well card, other times he wants a Christmas card.

Complicating the issue is the fact that there are two rival organizations that make dying kids' lives a little easier. One—the Make a Wish Foundation—says Craig is as phony as a three-dollar bill. The other—the Children's Wish Foundation—swears by him.

So, I can hear you asking, why would anyone go to the trouble to perpetrate all this? Simple. One person in every hundred is going to think, "Gee, the poor little tyke. I think I'll slip a buck in the envelope while I'm at it." Multiply that by millions and millions, and you've got a sweet little money-maker. Hence the name: Craig Shergold. Sure gold, get it?

But whether you believe me or not, the whole thing is academic. I called the Guinness Book of World Records a few years ago, and they

were't sure if Craig is for real either. But real or not, he had already received 16 million cards, which was 15 million more than he needed to break the old record. So more cards certainly aren't needed.

If you'd like to help a suffering child during this holiday season, here's my advice. There are plenty of them right in our own back yard. Give Children's Hospital a call. I'm sure they can suggest a dozen ways in which you can make a sick child's day a little happier.

On a happier note, do you remember Heather C. Ullsvik, the sweet-singing young soprano

whom I raved about last fall when she made her professional stage debut in "My Fair Lady?"

She made her TV debut last Friday with a speaking role on "Nash Bridges." She played the woman whose yacking on her cell phone drove the bad guy to commit murder. And she'll be appearing in person tomorrow night at the San Remo Hotel in San Francisco with her new singing group, the Evergreen Ensemble.

By the way, the group is also looking for corporate and private gigs, especially in the East Bay; so if you're interested, give them a call at 415-225-3682.



MARTIN SNAPP

Snapp Shots

Next week: I'm jumping the gun on the millennium by a couple of weeks to talk about the person whom I consider to be the greatest person of the last 1,000 years. Why the early start? Because Dec. 14 will be the 200th anniversary of my nominee's death. And that's the only hint I'm going to give you.

Phone Martin Snapp at 510-2073-9039; write him c/o Hills Newspapers, 5707 Redwood Road, Oakland, CA 94619; or e-mail him at [catman@california.com](mailto:catman@california.com).

There is no Craig Shergold. There never was a Craig Shergold. The whole thing is a scam. It has hoodwinked the Associated Press, the New York Times, the Catholic Church, every major corporation, fraternal organization and labor union that you can think of, and me.

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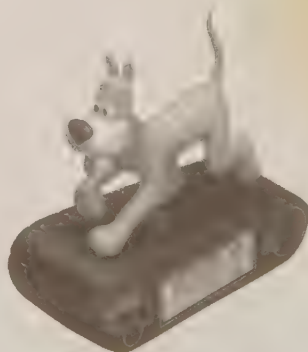
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## Calendar

FROM PAGE C6

**YWCA Health and Community Education:** drop in classes in dance, fitness, yoga, martial arts and more; University YWCA, 2600 Bancroft Way, 848-6370; \$8-\$10

### Community

**The First Congregational Church,** Chanelling at Dana, Berkeley, presents a Holiday Crafts Fair on Saturday, Dec. 4, 10 a.m. to 4 p.m. and Sunday, Dec. 5, 11 a.m. to 4 p.m. Call Sandy Hunter, 540-8296, box 3 for additional information.

**The Ecology Center** presents a Farmer's Market on Saturday, Dec. 4, 11, and 18 from 10 a.m. to 3 p.m. There will be organic veggies and fruit, local craftspeople, live music, handcrafted gifts, musical and hot apple cider. The fair takes place at Martin Luther King, Jr. Civic Center, Center St. at Martin Luther King, Jr. Plaza. Admission is free. Wheel chair accessible. For more information call 548-0033.

**Holiday shoppers** and bargain hunters are invited to the annual Christmas Shopping Spree at the Turnabout Shop, 17002 San Pablo Ave., in El Cerrito. The sale continues through Tuesday, Dec. 14.

**Women for Peace** celebrates its 38th Anniversary on Sunday, Dec. 5, at 12:30 p.m. with a no host bar and a buffet luncheon at 1 p.m. The event takes place at the Venezia Restaurant, 1799 University Ave. at Grant. Barbara Lee, 9th District Congresswoman, will speak on "United States as a World Leader." Price: \$30. To make reservations, call 655-1867.

**St. Alban's Church** presents its 10th Annual Yuletide Tea on Sunday, Dec. 5 at 1501 Washington Ave. Tea, sandwiches, cake and cookies will be served from 2 to 4 p.m. A shopping market opens at 1 p.m. with gift items and games for adults, \$2.50 for children. For more information call 525-1716.

**Overeaters Anonymous** meet Fridays at 12:30 PM at the Northbrae Community Center in Berkeley, 941 The Alameda between Socrates and Marin Avenues, in room 2—the childcare room—parents may bring their children. This organization is for individuals who eat compulsively. For further information, call Katherine at 525-5231.

**Toastmasters**, do it now. Stand up and say what you mean. Come practice: Tuesday, noon to 1 p.m. at 700 Heinz Ave. Call 889-6708 for additional information.

**Civil Rights** activists needed. Write the ACLU chapter of Berkeley, Albany, Richmond, and Kensington. P.O. Box 11141, Berkeley, CA, 94701.

**"Work Buddies"**: volunteers needed to perform volunteer work with people in early stage Alzheimer's Disease. Minimum six-month commitment, two to three hours per week. Training provided. Contact Nannette Lupton, 644-8292.

**Psychic Healing** clinic: 7 to 9 p.m. Mondays; free clinic at the Academy for Psychic Studies in Berkeley, aura cleansing, stress relief; 1-800-642-9355.

**SMART project**: the Alcohol Research Group in Berkeley is conducting a study to compare the cost and effectiveness of two kinds of substance abuse day treatment: medical model day treatment and social model day treatment. By calling 1-888-249-8802 and agreeing to do three interviews, individuals chosen for the study receive free treatment at existing treatment programs.

**The Edible Schoolyard**, an organic gardening and cooking program at Berkeley's King Middle School, seeks volunteers to work with students, 9 a.m. to 3 p.m. Call 558-1335 for information.

**English-in-Action** lets you make friends from around the world. Volunteer as a conversation partner with a foreign UC scholar/student for one hour a week. YWCA, at Berkeley. Call 843-9716.

**Women's Daytime Drop-in Center** in Berkeley: serving women who are homeless or at risk of becoming homeless, needs volunteers. The Center is open from 9 a.m. to 4 p.m. Monday through Saturday. Volunteers are needed for morning and afternoon shifts. For more information, call 466-5663.

### Exhibits

**The Albany Arts Committee** exhibits "Into the Light Parting by Kenet" beginning Dec. 12 and continuing through Feb. 24, at the Albany Community Foyer Gallery, 1249 Marin Ave. The opening reception takes place Sunday, Dec. 12 from 4 to 6 p.m. Call 524-9283 for additional information.

**Zuni Fetish Show**: featuring hundreds of stone carvings of animals and corn maidens from some of the premier carvers

See CALENDAR, Page C8

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# Calendar

FROM PAGE C7

and carving families of the Pueblo of Zuni in New Mexico. One day only: Saturday, Dec. 4, at Gathering Tribes, 1573 Solano Ave., Berkeley. Call 528-9038 for additional information.

**The Richmond Art Center's**, 2540 Barrett Ave., Annual Holiday Arts Festival takes place on Sunday, Dec. 5, from noon to 4 p.m. The free festival includes a full day of activities for the whole family. Handmade crafts sale and fine art auction, free hands on art projects for all ages, a holiday cafe will be featured. Call 620-6772 for additional information.

**Lewis Suzuki**, nationally known artist, continues his open house through Dec. 4, 5, Dec. 11, 12, Dec. 18, 19. Suzuki is well-known for his use of vibrant colors and the range and depth of his subject matter. The hours are 11 a.m. to 5 p.m. The studio is located at 2240 Grant St., corner of Bancroft Way and Grant. Call 849-1427 for additional information.

**The UC-Berkeley Art Museum and Pacific Film Archives**, 2625 Durant Ave., presents the third Matrix exhibition. "Teresta Fernandez/Matrix 182 supernova" opens Sunday, Dec. 5 and continues through Jan. 30. Fernandez is a New

York-based artist who creates sculptural installations that manipulate the audience's sense of physical space in relation to architectural form. Call 642-0808 for additional information.

**"Snowmen in Summer"** a solo exhibition by Carrie Lederer takes place at the John F. Kennedy Arts Annex, 2956 San Pablo Ave., Berkeley. Gallery hours: Monday through Friday, 11 a.m. to 5 p.m. For additional information call 649-0499.

**Lawrence Hall of Science**, continues its new exhibit, "The Atoms Family" through January 9. The exhibit explores the complex world of energy and matter. The daily live demonstrations include hands-on activities. The museum is open daily, 10 a.m. to 5 p.m. Admission is \$6 for adults; \$2 for children 3-6. LHS is located above UC Berkeley campus on Centennial Drive. For information, call 642-5132 or check [www.lhs.berkeley.edu](http://www.lhs.berkeley.edu).

**The Berkeley Potters Guild** holds its 28th annual winter holiday sale during the weekend of Dec. 4-5 and during the entire week of Dec. 11-23. Nineteen Guild members will display current works throughout their complex of open studios. The Guild is located at 731 Jones St. at 4th St., just off the Gilman St. exit of I-80. Call 524-7031 or visit the web site at [BerkeleyPotters.com](http://BerkeleyPotters.com).

**Alta Bates Medical Center** presents work by members of the California Watercolor Association at its Community Art Gallery, 2450 Ashby Ave., Berkeley. The gallery is in the main corridor to the left of the information desk and main entrance. Call 204-4444 for additional information.

**New Pieces** Gallery presents a list of artists for the year 1999. Located on Solano Avenue, New Pieces is the only gallery which shows quilts and soft cloth sculptures and dolls exclusively. The gallery is open during store business hours: Monday, Wednesday, Friday, and Saturday, 10 a.m. to 6 p.m. Tuesday and Thursday, 10 a.m. to 9 p.m. and Sunday Noon to 5 p.m. except major holidays. Details 527-6779.

## Literary Events

**GAIA Bookstore** and Community Center, 1400 Shattuck Ave. presents "Christmas Revels" on Monday, Dec. 6, 7:30 p.m. The event is a celebration of the Winter Solstice involving traditions of Scandinavia with carols, folktales. Call 548-4172 for additional information.

**The North Berkeley Senior Center**, 1901 Hearst and MLK Jr. Way, presents Old and New Poetry with Bob Randolph on Dec. 10, 1 p.m. For more information, call Maggie or Suzanne at 644-6107.

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5400-Z YGNACIO VALLEY RD  
925-672-2790

**ALAMO**  
3211 DANVILLE BLVD  
925-837-5038

**SAN PABLO**  
13901 SAN PABLO AVE.  
510-236-4630

\*1 pass per family, good for up to 8 people.

Sponsored By:  
CONTRA COSTA NEWSPAPERS

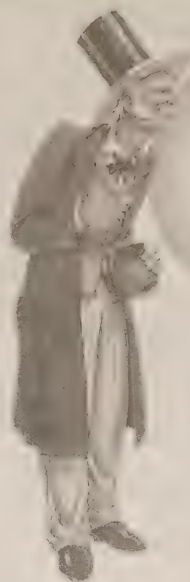
hotcoco.com

HILLS NEWSPAPERS



# Dining & Entertainment

AN ADVERTISING FEATURE



Had I but a penny in the world, thou shouldst have it for gingerbread!

William Shakespeare

Come join us in celebrating our 18th anniversary. We are featuring some of our signature dishes, including Grilled Jumbo Scallops and Tiger Prawns.

er Brochettes, Rack of Lamb ala Marechale, Rib-Eye Steak Au Poivre and Fillet Mignon Oscar. Our chef has also prepared an extraordinary Seafood Specials menu for this occasion. Try our award-winning sumptuous desserts, Gateau La Creme and Pear Brioche.

You can also enjoy your dining experience in our heated garden patio. Please call (510) 420-8822 for reservations.

## The Reef

1000 Embarcadero Oakland (510) 836-2519

At The Reef restaurant you get a combination of quality fresh fish bought daily, with the culinary expertise from the same owners for 18 years. The menu features grilled, sautéed, broiled or Cajun seafood. Salmon, swordfish, halibut, prawns and year-round lobster plus seasonal specials are prepared to your liking. The Reef Restaurant is located one mile south of Jack London Square off 880 freeway. Free parking and a complimentary

guest dock make this a good destination by land or sea.

## RoundTable Pizza

OUR LOCATIONS IN OAKLAND

4400 Keller Ave.  
(510) 568-4122  
2071 Mountain Blvd.  
(510) 339-9494  
2854 Mountain Blvd.  
(510) 482-1111  
4184 Piedmont Ave.  
(510) 655-6449  
2045 MacArthur Blvd.  
(510) 531-5730  
398 Grand Ave.  
(510) 763-0112

Comfort food, convenience food: No matter how you slice it, it is delicious and delightful.

## The Cantina

4239 Park Boulevard Oakland (510) 482-3073

Visualize the perfect Mexican Restaurant. What would you create? How about a menu with over sixty freshly prepared selections to choose from? Dishes are created with the freshest ingredients available, with cilantro and a variety of mild and hot peppers. An extensive collection of hot sauces from around the world allow you to add your own special spice to make your meal truly your own.

Margarita's are made to tickle your taste buds. The variety is extensive, the quality and flavor unbeatable: a house margarita, golden, original, blue, pink, sweet, fruit, and of course, the ultimate

Sounds like we're on our way to a

great Fiesta and there's more: Great Luncheon Specials Monday through Saturday; the hottest Happy Hour in paradise; not to mention, the best place to spend a Monday night watching football in the NFL. Dine indoors or out.

## Kimball's East

(510) 658-2555

Phil Perry  
PURE PLEASURE  
December 8-11

Phil Perry's emergence as a unique and distinctive artist comes after years spent honing his craft, paying dues in the music business. It

was singing in his local East St. Louis church that Phil first began his God-given musical gift and during his junior high school years, he began singing with a local doo-wop group, The Montclairs, recording a couple of albums for the Louisiana-based Jewel-Paula label in the late 60s and early 70s. With Phil as a key member and primary composer and arranger, The Montclairs opened for a bevy of R&B acts including Rufus & Chaka Khan, The Ohio Players, The Miracles and Edwin Starr.

Day Area's Best Entertainment Venue  
All Shows 8 & 10pm unless otherwise noted

**The Manhattans**  
December 2-3-4-5

**Danilo Perez**  
Dec. 8-11

**Phil Perry**  
December 21-22-23

**Howard Hewett**  
Dec. 30 - Jan. 2

XO Supreme  
Lincolnshire  
1-877-XO-LIMOS  
(24 Hours)

www.kimballs.com  
Emeryville Public Market • Emeryville  
Purchase Tickets By Phone MC/VISA  
2555 Emeryville Road  
Emeryville, CA 94608  
**510-658-2555**

our website for our complete entertainment schedule: www.kimballs.com. We are located in the heart of Emeryville at 5800 Shellmound Street, #200. Our phone number is (510) 658-2555 and fax number is (510) 658-3964.

## Julia Morgan Theater

2640 College Ave., Berkeley (510) 845-8542 www.juliamorgan.org

Looking for a great activity for your kids during holiday break? Sign them up for Julia Morgan's Theater Rats. It's an all-day camp for kids 7-14 that teaches them acting, singing and dancing. Call (510) 883-7023 for information.

## La Creme de la Creme

5362 College Avenue Oakland (510) 420-8822

**Grand Oaks Restaurant**  
RESTAURANTS • COCKTAILS • PATIO  
3701 Grand Ave. • Oakland  
(510) 451-5253  
LUNCH Tues.-Fri. 11:45-2  
DINNER Tues.-Sat. 5-10, Sun. 5-9

## Early Bird Dinner

FROM 5 TO 7 P.M.

Entrees include choice of soup or salad... only \$8.95

New York Steak • Pork Chops with grenadine sauce • Chicken Breast with scallopi sauce • Chicken Ravioli with pesto cream sauce • Fillet of Sole • Meuniere • Calamari Dore  
NOT A LEO WITH OTHER DINING CLUBS  
OFFER SUBJECT TO CHANGE

**THE OYSTER Reel**  
CONTINENTAL SEAFOOD RESTAURANT

Fine Dining • Free Parking  
Make Reservations for 25 to 90 people  
Over the Water By the Boats  
In Casual Elegance  
• Great Seafood, Steaks  
• Same owner for 18 years  
• Selected Thai dishes now available

1000 Embarcadero, Oakland  
1 MILE SOUTH OF JACK LONDON SQUARE  
(510) 836-2519

## Dining & Entertainment GUIDE

**SEAFOOD**

**Waterfront Cafe**  
1002 Mariner Square Dr., Alameda (510) 523-FISH Located next to Chevys

**Whales Tail**  
144 Balena Blvd., Alameda (510) 522-6200 Located on the water

**ITALIAN**

**Pasta Pelican**  
1002 Mariner Square Dr., Alameda (510) 864-7427 Behind Webster St. tube

**JAPANESE**

**Amakura**  
100 Santa Clara Ave., Alameda (510) 521-9121 Between Park & Broadway

**Sushi House**  
1008 South Shore Ctr., Alameda (510) 865-9999 across from the Warehouse

**Pepporo Sushi Boat**  
100 Webster Street, Alameda (510) 749-8461 • Fax (510) 749-8364

**MEXICAN**

**Chevys**  
1000 Mariner Sq., Alameda (510) 521-3768 Behind the Webster St. tube

**The Cantina**  
www.greatmex.com

**Caballo**  
1000 Island Drive, Alameda (510) 521-4032 at Harbor Bay Landing Shopping Ctr.

**INDIAN**

**Indian Indian Cuisine**  
100 Webster St., Alameda (510) 523-6993 Located in Alameda's West End

**CONTINENTAL**

**Grand Oaks Restaurant**  
3701 Grand Avenue, Oakland (510) 451-5253

**BREWERY**

**Pyramid Alehouse**  
www.pyramidales.com

**ENTERTAINMENT**

**Kimball's East**  
www.kimballs.com  
1000 Shellmound, Emeryville (510) 658-2555 Powell St. exit from 880

**Julia Morgan Theater**  
www.juliamorgan.org

**CALIFORNIA CUISINE**

**Meridian Restaurant & Lounge**  
100 Pacific Marina, Alameda (510) 748-0920

For information on the Dining & Entertainment Guide, call Duke Reedy at (510) 339-4036

**La Creme de la Creme**  
Come enjoy our new French menu in our garden patio

5362 College Avenue, Oakland  
(510) 420-8822  
LUNCH Mon-Fri. 11:30am-2pm  
BRUNCH Sat. & Sun. 9am-2pm / DINNER Nightly 7 Days from 5pm

WATCH FOR OUR NEWEST RESTAURANT ON COLLEGE AVENUE OPENING EARLY DECEMBER

**San Francisco's Most Awarded Pizza**  
NOW IN BERKELEY!  
**849-9800**  
FAST FREE DELIVERY (LIMITED AREAS)  
Pizza • Pasta • Salad Sandwiches Wine, Beer & More  
1598 University Ave. @ California  
PLENTY OF FREE PARKING

**10% OFF Entire Order**  
(Not valid with any other offers • Exp. 12/11/99)

**CLOSER THAN MEXICO.**

**Chevys FRESH MEX**

**ALAMEDA**  
2400 Mariner Square  
**510.521.3768**

**NAVA RESTAURANT**  
WONDERFULLY SEASONED WOOD GRILLED ENTREES  
Steaks • Seafood • Vegetarian Dishes  
Pasta • Extensive Wine List  
DINNER DAILY 5:30 - 9:30  
5478 College Ave. Rockridge • 655-4770

**2 for 1 Entree**  
Dinner \$12. Madrum  
(Valid everyday • Expires 12/30/99)

**HAPPY HOUR 1/2 OFF select Bar Appetizers**  
Monday-Friday 3-7pm.  
Margaritas \$2.25 • Drafts \$2.50 • Miller Drafts \$1

**Cantina-Meal-Deal**  
- FAJITA DINNER FOR TWO -  
Soup • Steak Or Chicken Fajita • Dessert  
only \$24.99  
BRING THE COUPON OR PAY MORE \$\$\$

**Thursday Night is SHOOTER GIRL NIGHT**  
Stop in and say "HI!"

**MILLER Monday (Beer Dogs) ★ TACO Tuesday**  
**WINGIN' Wednesday (10¢ Wings) ★ "LADIES NIGHT" Thursday**  
4239 Park Blvd. OAKLAND GLENVIEW DISTRICT (510) 482-3663

**GARIBALDIS PRESENTS A FEATURED MENU**  
FOR EARLY DINERS  
Before 6:45 pm  
\$18.95 per person  
After 6:45 pm \$21.95 per person  
SUN - WED NIGHTS  
5356 College  
510 595 4000



## --PUBLIC NOTIFICATION --

# --PUBLIC NOTIFICATION

## LEGAL NOTICE

## LEGAL NOTICE

**NOTICE OF TRUSTED OFFERS**  
**NO. 1101632ZLEWIS YOU**  
**DEED OF TRUST DATED**  
**ACTION TO PROTECT YOUR**  
**PROPERTY, IT MAY BE SOLD**  
**NEED AN EXPLANATION OF**  
**CEDING ANYTHING YOU**  
**YOU SHOULD CONTACT A**  
**a sale to the highest bidder for**  
**cash, cashier's check, drawn**  
**check drawn by a state or**  
**check drawn by a state or**  
**federal savings and loan as**  
**or savings bank pass**  
**Financial Code and author-**  
**ized to do business in the**  
**appointed trustee as shown**  
**below, of all rights to and**  
**held by the trustee in the**  
**under and pursuant to a**  
**Deed of Trust described be-**  
**low, without covenant or war-**  
**garding title, possession, or**  
**encumbrances, to pay the re-**  
**(note) secured by the Deed**  
**charged thereon, as provided**  
**in the note(s), advances, un-**  
**Trust interest thereon, fees,**  
**Trustee for the total amount**  
**(at the time of the initial pub-**  
**lished and may be made at**  
**reasonably estimated to be**  
**\$51,98 as instrument**  
**page - Official Records in**  
**the office of the Recorder of**  
**Nis, Date of Sale: 7/25/99 at**  
**the County Court entrance to**  
**the County Courthouse, 725**  
**and Court Streets, Martinez,**  
**minor and other charges.**  
**\$56,904.28 Street Address**  
**of property 558 11th**  
**Street, Richmond, CA 94801.**  
**The undersigned Trustee disclaims**  
**any knowledge of the exist-**  
**ence of the street address or**  
**other common designation**  
**of the property. If you have**  
**no street address or other com-**  
**mon designation, please give**  
**directions to the location of**  
**the property may be obtained**  
**from the undersigned Trustee**  
**to the beneficiary within 10**  
**days after publication of this**  
**Notice of this Notice of Sale**  
**Will & Richards, A Law Cor-**  
**poration, 18 Corporate Plaza Drive,**  
**92660-7901, (849) 120-9200,**  
**(909)696 Dept. Fax (949)**  
**Only (818) 387-7728 Tamm**  
**Doran, Sr. Trustee Sale Office**  
**ASAP37219 11/78 11/25,**  
**Legal E/Cmto Journal 0174**  
**Publish November 26,**

## LEGAL NOTICE

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**LEGAL NO**

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**Billy's mom needs a good plumber  
Billy needs a good hiding place.**

Maps • Directions • Websites • 24-Hour Plumbers

**www.BayAreaYellowPages.com**

**Suddenly, life clicks**

hotcoco.com



**YardBIRDS**  
HOME CENTER

# Holiday Lightfest

## at the Concord Pavilion

### TICKET GIVEAWAY

5-9pm  
thru Jan. 3

**Saturday, Dec. 4th**  
**Starting at 8am**

TO THE  
FIRST

**100 YardBIRDS**  
**CUSTOMERS**

Yardbirds is having a Holiday Lightfest Ticket Giveaway on Saturday, Dec. 4th, Starting at 8:00 am at your Concord, Alamo, & San Pablo Yardbirds locations, Your Holiday Decorating Headquarters. The 1st 100 customers will receive a complimentary pass to the extraordinary Holiday Lightfest @ the Concord Pavilion.

#### ARTIFICIAL TREES!

##### ARTIFICIAL TREES!

**7 1/2 FT. CANADIAN PINE ARTIFICIAL TREE**  
• Fire retardant, top quality thick & full artificial tree with 1663 tips  
• Full 10 year warranty  
#10079 Canadian

**\$79**

**4 1/2 FT. TREE \$29.99**

**6 1/2 FT. TREE \$59**

**10 FT. TREE \$199**

KIRK

**6-7 FT. SELECT QUALITY NOBLE FIR**

**\$34.90**

**7-8 FT. NOBLE FIR**

**\$44.94**

**6FT.-7 FT. SHEARED DOUGLAS**

**\$19.97**

#### HOME AND OFFICE HOLIDAY DECORATIONS

DECORATE FOR THE HOLIDAYS

QUALITY WESTERN CEDAR

**FRESH CEDAR GARLAND**

• Made with care to bring lasting enjoyment  
#675C

**99¢**

**FRESH 20" NOBLE FIR WREATH**

#W101

**8.96**

**20" MIXED WREATH WITH CONES**

#W301

**12.94**

**POINSETTIAS 6" POT**

**4.83**

**4 INCH POINSETTIAS**

**2.97**

**DELUXE CANADIAN PINE GARLAND**

• Life-like 9" thick x 9 ft. length  
#61107

**4.99**

**MATCHING 24" WREATH**

• Life-like  
#61248

**7.97**

#### LIGHTED SCULPTURES

**50 LIGHT 24" INDOOR-OUTDOOR SCULPTURES**

**REINDEER**

#4800-R

*Your Choice*

**5.97**

**SANTA & SLED**

#4800-SS

**DELUXE 3-DIMENSIONAL OUTDOOR LIGHTED SCULPTURES**

• Rust resistant metal wire frame  
• Pre-assembled with light sets  
• Foldable construction-easy to open

**LARGE 48" STANDING REINDEER**

#342040

**LARGE 48" JUMPING REINDEER**

#342056

**LARGE 48" FEEDING REINDEER**

#342039

*Your Choice*

**\$59**

**SKIL**

**3/8" REVERSING DRILL**

• 3.2 AMP, 2500 RPM  
#6125

**JIG SAW**

• 3.2 AMP, 3200 SPM

• Anti-splinter base

#4225

*Your Choice*

**\$19.97**

**1/4 SHEET SANDER**

• 1.7 AMP, 13,000 OPM

#7275

#### PLUGS, ADAPTERS, & EXTENSION CORDS



**3 PRONGED ADAPTER**

• Adapts 2-prong outlets to 3-pronged grounded outlet  
#023-274

**39¢**



**SOCKET ADAPTER**

• Adapts light socket to 2 pronged outlet  
#002-125

**95¢**



**GROUNDING PLUG IN TRIPLE OUTLET ADAPTER**

• Adapts single grounded outlet into 3 outlets  
#001-697

**2.99**



**2 PRONG PLUG IN TRIPLE OUTLET ADAPTER**

• Adapts single 2 prong outlet into 3 outlets  
#001-631

**1.99**



**6 OUTLET PLUG-IN ADAPTER**

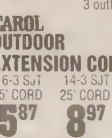
• 3' cord  
#PS-62

**3.99**



**16-3 S&T 25' CORD**

**5.87**



**14-3 S&T 25' CORD**

**8.97**



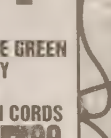
**50' CORD**

**6.48**



**100' CORD**

**12.97**



**16-3 80 FT**

**19.97**

#### HOLIDAY GIFT IDEAS!



**CHEERFUL HOLIDAY MUGS**

• An assortment of 4 high quality mugs complete with matching gift box  
#22825

**1.44**

ea



**BIG 20" CHRISTMAS STOCKINGS**

• Assortment of 4  
#82848

**9.88**

ea

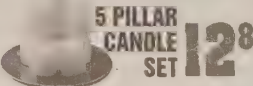


**7 WICK CANDLE BRICK WITH STAND**

• Choose from Vanilla, Burgundy Ivory or Green

*Your Choice*

**7.90**



**5 PILLAR CANDLE SET**

• Assorted sizes of 5 pillar candles complete with brass tray

• Choose from Ivory or Burgundy  
#86243/#86248

**12.88**



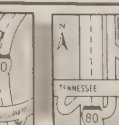
**CONCORD**  
5400-Z IGNACIO VALLEY RD  
925-672-2790



**ALAMO**  
3211 DANVILLE BLVD  
925-837-5038



**SAN PABLO**  
13801 SAN PABLO AVENUE  
510-236-4630



**VALLEJO**  
66 ADMIRAL CALLAGHAN LANE  
707-552-4225

Prices vary after 12/9/99



**YardBIRDS**  
HOME CENTER



# Solano shops offer special gift certificates

Have you found it next to impossible to find the perfect gift for someone? There's hope in sight! A 'generic' Solano Avenue Gift Certificate might just solve your problem. Solano Avenue Gift Certificates may be used at more than 40 delightful businesses, getting you off of the hook for knowing exactly what to buy your friend, client, teacher or loved ones. Available in \$10 denominations at Play It Again Toys, 1170 Solano Ave.; McManus' Cafe & Pub, 1309 Solano Ave.; Bears & Baubles, 1603 Solano Ave.; & Solano Jewelers, 1895 Solano Ave. Solano Avenue Gift Certificates may be used just like cash. Slip a few in an envelope, seal it with a kiss and off you go! Call 510-527-5358 for more information.

## Santa's Village

Jeannie and Jason Yeh are graciously allowing the Solano Avenue Association to use the vacant storefronts between Evelyn and Talbot. We will decorate four store windows

on the block with toy trains and mini villages. At 1228 Solano Ave. we will set up Santa's Village.

Santa will appear on Thursdays and Fridays, 5-8 p.m. and Saturdays and Sundays, noon-5 p.m., Dec. 3-23 to have his photo taken with the children.

Are any of you out there willing to don our red Santa suit and help out? The SAA is willing to pay \$10 an hour either to you or to your favorite charity — you provide the boots and belly!

We will also have a Food Drive Barrel, a Toys for Tots Barrel and a Sock Tree which we'll decorate with your donations of new socks. Please purchase a pair of socks, some food or a toy for donation! After the holidays we will donate them to various charities.

We have invited the Berkeley Humane Society to bring puppies and kittens for adoption to place in the windows as well as some older animals. They will hold their Paws for Santa fund-raiser in the space on Sunday, Dec. 19, when Santa will have his photo taken with your pet.

Photo fees that day will go to the Humane Society.

The merchants have whimsically decorated live Christmas trees that will be on display in Santa's Village. Each is adorned with items representative of a particular business: Dogs By Dianne has yummys, leashes and dog toys on the tree; Powder Box has curlers; and Investment House Realty has done up their tree with doll furniture. Come by and check them out!

## Holiday street performers

**Saturday, Dec. 4, 12-2 p.m.**, (strolling) Tom Collins-A Dickensian Character; 2-4 p.m., at Grace Baking Reverend Rabia

**Sunday, Dec. 5, 2-4 p.m.** at Bears & Baubles, Bella Musica Chorus and Orchestra; 4-6 p.m., at Peet's Coffee, Toy Soldier

**Saturday, Dec. 11, 12-2 p.m.** By Hand Celtic Harpist Trish NiGabhain 12-2 p.m. (strolling) Tom Collins - A Dickensian Character; 2-4 p.m. at

Andronico's BHS Pep Band

**Sunday, Dec. 12, 12-2 p.m.**, at Berkeley Bakery Albany Adult School Big Band and Chorus

**Saturday, Dec. 18, 12-2 p.m.**, at Half Price Books Reverend Rabia; 12-2 p.m. (strolling) Tom Collins-A Dickensian Character; 2-4 p.m., at Andronico's, Frog Legs Cajun Holiday Music; 2-4 p.m., at Grace Baking Albany Jazz Chorus; 2-4 p.m. (strolling) Sun Choir; 4-6 p.m. Toy Soldier Berkeley Bakery to Bears & Baubles

**Sunday, Dec. 19, 12-2 p.m.**, at Berkeley Bakery, Albany Adult School Big Band & Chorus; 12-2 p.m., No Sweat Berkeley Community Chamber Chorus; 2-4 p.m., at Albany Art Gallery, Albany Jazz Chorus; 4-6 p.m. By Hand Toy Soldier to Starbucks

## Stroll tile project

To celebrate the Solano Stroll's 25th anniversary, we commissioned Jessica Abbot of Brushstrokes to cre-

ate a tile mural by inviting the community to make tiles at the Stroll. She had great success and managed to get over 100 people to make commemorative tiles on Stroll day. Now we are looking for an open wall, visible to Solano, upon which to place the mural. It measures approximately 4 feet by 6 feet. The SAA will be responsible for installing it. Please let us know if you would like to have your blank wall decorated!

## In the spotlight

Welcome to the new business in the neighborhood! Two new exciting clothing stores have made it possible for us to all look our best—Bella Luna, owned by Kelly Flick at 886 Colusa and KALF Clothing at 1637 Solano, owned by Fumio Tanuma. After you've decked yourself out in some new attire, get your hair done at Terri Varella's Chroma Salon at 1049 Solano. Then treat yourself to a smoothie at Jamba Juice, 1823 Solano or take a friend to dinner at

## ON THE AVENUE

Lilly Huynh, 1403 Solano, is taking home a prize. She even has a delicious 892 Colusa on her list. Tradition, 886 Colusa, has a ranean haven, says Dan Strongin.

Several services located here on the Avenue. If you need a technical school, computer training, or a bill on line, go to Smart Matt Hardware.

If you need a technical school, computer training, or a bill on line, go to Smart Matt Hardware. If you need a technical school, computer training, or a bill on line, go to Smart Matt Hardware. So Live! Solano?



# Holiday Boutiques

**Beautiful, Unique, Inexpensive**

Gifts and Ornaments for your Tree, Hand Carved, Hand Painted Designs.

**CLOSE OUT PRICES!**

10-5 pm • December 4th

1256 Hawthorn St., Alameda





Island Cat Rescue Asso. presents

**Boutique & Garage Sale**

**Dec. 3 & 4 • 9 am to 3 pm**

**237 Brighton Court**

**Harbor Bay Isle, Alameda**

Sale of all items directly benefits Island Cat Rescue. Call (510) 523-4602 for info.



*Two Scents*

Aromatherapy-Essential oils + for hyperactivity.

TwoScents1@aol.com

510-597-1541 for flyer.



## What's the iPhone®?

**it's one-touch access to the Internet, an easy way to send & receive e-mail, a great telephone, and it's premiering at good guys!**

Designed with simplicity in mind, the iPhone® combines a telephone, web browsing, e-mail, speakerphone, and a digital answering machine all in one, easy-to-use appliance. Using the iPhone® is so easy that whether you're surfing the web\* or calling friends and family, the information you need is only a touch away. IPHONE2050

 **infoGear 399<sup>99</sup>**



Local news/sports, movie/TV listings, travel info. and more

Simultaneously talk on the phone and surf the Web

Digital answering machine

7.4" LCD touch screen display

Stores up to 800 names, phone numbers & e-mail addresses

Full Digital Speakerphone

**good guys**

**It doesn't get any gooder.**

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\*Monthly Internet service as low as \$20

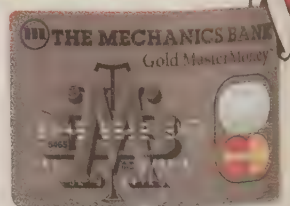
## Now it's *Ok to Shop* 'til you drop



**.....Get 1% Cash Rebate'.....**

\*The Mechanics Bank does not charge its customers for using its ATM machines or other banks' ATM machines. Other banks may charge customers of The Mechanics Bank for using their ATM machines. There is no Mechanics Bank transaction fee for point of sale use. For information regarding The Mechanics Bank's Foreign ATM Surcharge Rebate Program contact any Mechanics Bank office, call our Customer Service Center (800-797-MECH), or visit our website (www.mechbank.com). The Mechanics Bank Gold MasterCard™ Card subject to approval. Cash Rebate Program subject to Program rules. Card benefits and Cash Rebate Program subject to change without prior notice.

**with this...**



The Mechanics Bank Gold MasterCard™ Card  
**No Fee\*, No Interest, No Debt**

No fee, no interest, no debt because your purchases are deducted from your checking account. Accepted wherever MasterCard™ is accepted at over 14 million locations worldwide.

[www.mechbank.com](http://www.mechbank.com)

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NORTHERN CALIFORNIA'S MOST TRUSTED BANK SINCE 1902



# The Auto Section

The Montclair, The Piedmonter, The Berkeley Voice, The Journal, The Alameda Journal

December 3, 1999

Section D

**New Models** Get plugged in to peppy Toyota e\*com [D2]

**Auto Doctor** Junior Damato has the cure [D3]

**Car Clubs** Affinity groups make the road a little more friendly [D4]

## Saturn L-Series answers niche need

### Keane on Wheels

By Connie Keane

**B**igger is better. That's Saturn's new outlook for the millennium. For 2000, this automaker is launching bigger sedans and wagons — the L-Series.

Staying small would have limited the automaker's growth. The small car market represents just 17 percent of the total car market in the U.S., while the mid-size is much larger at 24 percent. Now, Saturn is competing in 41 percent of the marketplace.

Saturn is building the L-Series because loyal owners asked them to, citing an interest to stay with the brand, but needing something larger. As one Saturn executive put it, "Saturn is growing up and we believe we've earned the right to compete in the mid-size segment."

My test-drive Saturn, the uplevel LW2 wagon, shares many of the styling cues of its smaller sibling, the SW wagon. Saturn describes their new model line as "simple, honest, friendly, and international."

The 2000 LW wagon has smooth, clean, rounded lines in the front, and a decidedly more square design in the rear. Engineers are proud of the doors and windshield construction of the new L-Series. As it turns out, this is a big deal in

See SATURN, Page D2



SATURN

#### 2000 SATURN LW2

##### VEHICLE TYPE

5-passenger mid-size FWD wagon

##### BASE PRICE

\$21,360 (as tested \$23,440)

##### ENGINE TYPE

24-valve DOHC V6 w/SPFI

##### DISPLACEMENT

3.0-liter

##### HORSEPOWER (net)

182 at 5600 rpm

##### TORQUE (lb-ft)

190 at 3600 rpm

##### TRANSMISSION

4-speed automatic

##### WHEELBASE

106 in. 2597 mm

##### TURNING CIRCLE (curb-to-curb)

37 ft. 11 in

##### CURB WEIGHT

3,230 lbs. 1465 kg

##### FUEL CAPACITY

13 gals. 49 L

##### EPA MILEAGE RATING

20 city, 26 highway

##### ASSEMBLY PLANT

Wilmington, Del.

##### STRONG FEATURE

Spaciousness

##### WEAK FEATURE

Nothing to mention

### Drive, She Said

By Denise McCluggage



"He tried a quick turn, but the carload of whooping youths managed to make it too..."

## Man finds harassment no treat

**I**t took a Halloween incident for a young man to finally get it: Women driving alone are often pestered (sometimes worse), by men in other vehicles. No, not all women and not all the time, but often enough to be annoying. Sometimes such harassment has ended in rape and murder.

The Halloween episode was closer to comedy than tragedy, although no one has yet dared laugh in his presence. Soon he will be telling it on himself with effective timing because, after all, his life is theater.

The young man in question is slight of build and fine-boned. As a fledgling

See RISK, Page D2

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# Saturn

FROM PAGE D1

reducing noise. One engineer remarked that "closing the door sounds like a pumpkin dropping into the mud, and we like that." The windshield is thickened to reduce outside noise, and designed to achieve a smoother and quieter air flow. The wagon's coefficient of drag is 0.32.

Adding to the upscale look of the LW2 are the fluid and graceful lines of the instrument panel. I like the soft touch feel of the climate and audio controls. The new steering wheel features the palm and thumb grips at the 9 and 3 o'clock positions. This is the correct way, and the safest, for handling the steering wheel.

One of the more remarkable interior qualities is headroom. The LW has a high ceiling. In fact, I'm told by Saturn executives that the L-Series beat Camry and Accord in this ergonomics area.

The wagon's liftgate is easy to open due to its gas strut counterbalance system. With the second row seats flipped down, the cargo space is gargantuan. I can easily slip a men's mountain bike in the rear.

The LW2 has a responsive 24-valve 3.0-liter V6 engine that puts out 182 horsepower

at 5600 rpm. When I need to move the wagon quickly in passing situations, the power is instantaneous. A four-speed electronically controlled transmission is standard in this uplevel wagon. On the base wagon, the LW1, a five-speed manual transmission is standard, and is mated to a 2.0-liter four-cylinder engine.

At \$21,360, my LW2 is very well equipped with heated front bucket seats, four-wheel disc brakes, an enhanced sport tuned suspension, 15-inch performance tires, leather wrapped tilt steering wheel, woodgrain accents, and power locks and windows.

The L-Series has more space and luxury appointments the mid-size buyer is looking for. My tester has the optional \$1,095 leather appointments (seats and door panels), which make the interior handsome.

Saturn's first priority with the L-Series is to build a safe vehicle. The body structure, primarily made of steel, is designed to form a safety cage around the passenger compartment, and side structures are reinforced with steel. Front and rear crumple zones absorb crash energy. Dual front airbags are standard, while an anti-lock brakes system with traction control is optional.

Saturn's loyal owners needs are changing (i.e., growing families). Building larger vehicles is a natural evolution for the automaker. Saturn is growing up.

# Risk

FROM PAGE D1

actor he is also adept at stage makeup. His new girlfriend was planning a big Halloween bash and asked him to come as Paul to her Paula. He agreed, but secretly planned to dress as a woman and pass himself off as his own irate jilted (and fictional) fiancée. He borrowed a friend's convertible to complete the deception and carefully transformed himself into a rather convincing ditched "Debbie."

He was amused at first by the whistles and hoots his blonde tresses, stirred by the wind in the open convertible, drew from young men in passing cars. But when one car made a screeching U-turn to follow him he became apprehensive.

He tried a quick turn, but the carload of whooping youths managed to make it, too. Their car pulled abreast and swerved at him as the occupants lobbed beer cans into the borrowed convertible. The demands for him to stop were edged with malice. He thought of whipping off his wig, but good sense suggested such an act might add to the growing tension rather than defuse it.

Fortunately, the bright lights of a convenience store and gas station spilled across the street ahead and he sped toward them like a moth to a flame. I tried not to smile at the image of the harassed figure braking to a fast stop and dashing inside on unfamiliar high heels.

Given his garb, calling the police didn't seem an option. He said he read many labels on assorted snacks before venturing cautiously outside again, putting the top up and continuing to the party.

His taste for deception faded with the encounter, so he revealed his identity immediately to his girlfriend. And to me when he related his misadventure. "You've written about this stuff," he said. "I thought it was hogwash." And he wanted to know what he could tell his sisters and his girlfriend to do if they were bothered like he was.

Maybe it's time to reiterate anti-harassment moves.

"Lights and people" is the slogan to remember. That's the oasis of safety if you, as a woman driving alone, are harassed by someone in another car. Where do you find lights and people? At places that stay open late or all night such as certain supermarkets, convenience stores, gas stations. Make a point of knowing where these are located on or near your frequently traveled routes.

Note also where police stations and fire stations are located. Lead your harassers to these places, but never lead them home. When a group of young men harass a lone woman

"Lights and people" is the slogan to remember. That's the oasis of safety if you, as a woman driving alone, are harassed by someone in another car. Where do you find lights and people? At places that stay open late or all night such as certain supermarkets, convenience stores, gas stations. Make a point of knowing where these are located on or near your frequently traveled routes.

driver they are usually looking for a reaction. Fear, anger, annoyance. Try not to oblige them. Remain as indifferently cool as possible.

More scary is when one or sometimes two men in a car choose to follow a woman driver. If this happens to you, determine quickly if you are indeed being followed or are a victim of coincidence. Make several turns that lead you right back to where you were. If they are still following, high tail it to lights and people.

Several precautions can help you avoid attracting unwanted attention in the first place. You may look upon these as restrictive of your freedom, and they are. But your choice is to consider the possible consequences and decide. Here are ways to discourage interaction with another driver.

- Avoid vanity plates with your name.
- Avoid cute bumper stickers, like "Single and Glad of It."
- Have darkening film put on your rear and side windows.
- Wear a baseball cap to obscure your gender.

No, these shouldn't be necessary, but they are effective. More safety advice: never stop for anyone except properly uniformed police. And carry a cell phone. Remember, if you call 911 you must stay where you are. Cell phones can't be automatically located like land phones.

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## SPARE PARTS



GOIN' BUGGY with Toyota's new e\*com.

## Toyoya e\*com charged and running

Toyota has developed the e\*com, a small two seat, battery-electric vehicle for use on college or business campuses, or planned and retirement communities. e\*com is equipped with a compact, high-performance permanent-magnet motor, producing 25 horsepower and 60 lb.-ft. of torque.

e\*coms feature front disc and rear drum brakes with anti-lock brakes. Whether e\*com will see production has still not been determined, but the success of the vehicle's displays at auto shows will help determine its future.

### Way to go, Honda

Honda is the first on the market with a Super Ultra Low Emission Vehicle. The Accord's SULEV engine will emit only 2.3 pounds of ozone forming hydrocarbons during 100,000 miles of driving -- about the same result as spilling a quart of gasoline.

### The big chill

The National Automotive Radiator Service Association recommends motorists have their vehicles' radiators and cooling systems checked and serviced before harsh winter weather sets in. The cooling system is key in functioning of the heater and the defroster.

Have the rubber heater hoses checked for leaks and signs of deterioration. See a fan and thermostat work properly.

### Watch for drunks

There are ways to spot and avoid drunk drivers on the road, say the experts at Advanced Driver Training Services. It is to never pass a driver you suspect is drunk. Many people believe it's best to get away from an erratic driver by passing. Says to keep the driver in front of you you can see and react to problems.

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# Competent, qualified tech should find problem in less than 3 hours

**Dear Doctor:** I own a 1987 Chevy Silverado 5.7 liter V18 with 224,000 miles. Back in 1991, when I started the engine it started very rough. After the engine warmed up, the engine would start very cold. The next cold start, the fuel filter was replaced. I replaced the fuel filter again, and this time the engine started. I used a small scan tool to check for trouble codes, but there were none. In May, the engine started very badly both hot and cold. The mechanic now thinks the problem is a bad camshaft. I had the engine rebuilt and all sensors replaced. The engine still runs poorly. I went to the dealer. They said the truck for three days and said the problem was a crimped fuel line. I replaced the fuel line. Can you help? Don

**Dear Don:** Before you do anything else, spend any more money on the truck. To be an A.S.E. certified L1 technician, one has to have complete knowledge of the engine management system. With a truck having a problem, there is a chance of the puzzle missing. The mechanic should be able to find the problem in three hours or less.

## Ask the Auto Doc

By Junior Damato

### Spring for transmission overhaul

**Dear Doctor:** I own a 1976 Chevrolet pickup with a V8 engine and TH 350 automatic transmission that I am restoring. I had a shift kit installed. Three months later, the torque converter had to be replaced. Now five months later, the internal hub had to be replaced. The shop suggested a stainless hub verses the stock aluminum hub. Is the shop responsible for the problems, or is the problem with the shift kit? Charles

**Dear Charles:** I install shift improvement kits weekly at my shop. A shift improvement kit is designed to eliminate shift time between gears. In some cases, shift kits will help minor shifting problems. Such kits have stiffer springs that increase fluid pressure, increase fluid volume and much more. The TH 350 transmission is a strong unit. But as your truck is going on 28 years, pay for a complete transmission overhaul. I suggest the use of a high performance rebuilding kit. The transmission shop will know where to find the performance kit. There's no fault

with the shop that installed the shift kit and converter. The technician cannot see inside the case without a complete tear down.

### Replace squeaky rotors

**Dear Doctor:** I own a 1999 Audi A4 Quattro. Since purchased new the brakes have squeaked. I went back to the dealer numerous times to address the problem. The response is I have to live with the squeak because of the high performance brake system. Other than my brake squeak, the car is awesome. Any suggestions? Matt

**Dear Matt:** A couple of weeks ago I finished a weeklong evaluation on a 1999 A4 Quattro. My test car had more than 5,000 miles, and there was no brake noise at all. I checked our Mitchell data base for technical service bulletins. There is none registered. I would go back to the dealer and ask them to replace the front pads and rotors. There is a membrane material that will be applied between the caliper and brake pad to help insulate the pad and caliper. The new brake rotor should be washed with hot soap and water prior to installation.

### Throttle cable under pressure

**Dear Doctor:** We own a 1989 Ford Taurus with a 3.0-liter V6 engine with

79,000 miles. The problem is the transmission shifts from first to second slightly above idle speed when going very slowly. If I press down farther on the gas pedal, it seems to shift normally. Can you advise? Frances

**Dear Frances:** The first thing to have checked is the throttle pressure cable leading from the throttle body to the transmission. There are updates and technical service bulletins on shift quality. This should not be a big expense to repair. A transmission service fluid and filter may also be a good idea.

### False starts nets fits

**Dear Doctor:** I own a 1995 Buick LeSabre Custom with 78,000 miles. Sometimes when I try to start the engine, the starter cranks over the engine, however it fails to start. I have been back to the dealer several times. The dealer said they cannot fix the problem unless it will not start at the shop. Mel

**Dear Mel:** General Motors lists a flow chart on no-start problems. You did not mention if the dealer checked for stored trouble codes. The crank sensor is an area of common failure. Another problem area is the factory Passkey anti-theft module, if equipped.

### Radio runs to ground

**Dear Doctor:** I own a 1990 Volvo 240 DL with 65,000 miles. Lately, when I step on the brake or turn on any electrical device, I can hear a popping in the radio speakers. The other problem is the engine will shut off. I have had the car to the dealer and they are at a loss. Any ideas would be appreciated. Jack

**Dear Jack:** Your Volvo has either a poor ground connection or body ground under the hood, possibly even under the dash. Someone will have to check all grounds. The other possibility on the radio is a bad internal radio filter. I suggest a good quality radio replacement verses a repair on the factory unit. As for the stalling, try a computer trouble code check and back to basics to test for spark and fuel pressure on the road.

### Double-check rebuilt pump

**Dear Doctor:** I own a 1989 Lincoln Town Car that in the last six months has had many power steering problems. The shop has replaced both the power steering pump and steering box three times. Is something being overlooked? Fred

**Dear Fred:** I have serviced many Town Cars over the years, never having any unusual power steering problems. Most power steering pumps and boxes are rebuilt. The capabilities of the rebuilders could be where

the problem lies, since the installation is straightforward. A second opinion would be in order. Do make sure there is no binding in the front end components. I do not suggest used parts on steering repairs.

### Bad policy, but fix checks out

**Dear Doctor:** I own a 1988 Ford Escort purchased new. Recently the water pump had to be replaced. The shop replaced the water pump and thermostat. I asked why they replaced the thermostat. They say it is company policy to do this and charge the customer. Does this policy sound good to you? Louis

**Dear Louis:** The shop should have asked your permission to replace the thermostat, or explained why they recommend the replacement. I suggest thermostat replacement when replacing a water pump. Thermostats do wear out, sometimes get lazy, and can cause the engine to either run cold or hot. I agree with the thermostat replacement.

Send questions to: Auto Doctor, 3 Court Circle, Lakeville, MA 02347

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# Now brimming with confidence, Hyundai boasts big warranties

If you want the best warranty on wheels, Hyundai is stepping up to the plate.

The Korean carmaker is hoping to solve problems with quality and fit. It's a move that's been long in the making, and is responsible for dismal sales, far behind them. To ensure customers it is willing to back its new line to the hilt, Hyundai is granting a generous 10-year, 100,000-mile powertrain warranty and bumper-to-bumper coverage for five years or 60,000 miles. That confidence is already seeing sales shoot through the roof.

Today, Hyundai is experiencing the fastest turnarounds in the industry. Its new message has caught on faster than anyone anticipated. Sales are up 68 percent. Dealers

## Down the Road

By Jill Amadio

are scrambling to get the 2000 models into their showrooms, and by the end of December, more than 160,000 units will have been sold.

In the United States, Hyundai is known as a tiny company that sells budget-priced cars. But in Seoul, the picture is vastly different. Hyundai is one of the biggest and most diversified organizations in the world. It also operates the largest automobile manufacturing company, selling its models in 190 countries.

Hyundai's lineup for the American market is limited to subcompacts and compacts, with just one mid-size

model, but in the spring of 2000 a sport utility vehicle will debut.

Among the mix in dealerships now is the redesigned Hyundai Accent, which the company is promoting as one of the great values in the subcompact segment. There are three models in this line: the L, GS hatchback, and the GL sedan. All share the same engine, a revamped and quieter 1.5-liter, four-cylinder SOHC that delivers 92 horsepower. An automatic transmission is available only on the GS and GL models.

The main differences among the three cars are the number of doors, trim, folding armrests, and split rear seats on the GS and GL. Cargo space on the 2000 models is larger by 16.1 cubic feet to 10.7 cubic feet in the three-door hatchbacks compared to

the sedan. All are generally well-equipped for the price range, and it's doubtful any other manufacturer can beat the value-per-price ratio in light of the warranty. You won't find high-tech options like GPS or OnStar, or even air conditioning in the base model, but for bread-and-butter cars, these practical Accents are a good fit if you're an 18-45-year old making \$30,000 or more.

When the top-of-the-line model in this lineup only costs less than \$1,000 more than the base model, it's a pretty good indication that both the subcompact Hyundai Accent entry-level \$8,999 L hatchback and the GL \$9,699 sedan are already loaded with necessary equipment, although air conditioning, automatic transmission, and a CD player cost extra in

the GS and GL versions. In between the L and GL prices is the three-door GS hatchback, at \$9,599.

The Accent has a sturdier stance for 2000, thanks to a wider body and longer wheelbase. Its styling offers no surprises, but is no means staid, providing a contemporary look with a few sculpted edges carved into the body lines. Front halogen headlights are wraparound and slanted rearward over a body-colored bumper with a front air intake dam and fog lamps.

For a subcompact, interior space is surprisingly roomy. Part of that is due to redesigning, and the fact that the car is 2 inches wider and 1.6-inches longer than its predecessor for more head, hip and leg room.

The seats are more comfortable,

with additional lumbar support. If you're into power seat adjustments, forget it. They're not available on this budget-priced Accent model, and neither are anti-lock brakes. The dash is practically designed, with an instrument cluster featuring three gauges that tell you if you're going too fast, at too high rpm, or running out of gas or water. One nice convenience feature not usually found on foreign cars: the fuel tank door is on the driver's side.

If looking for a subcompact under \$9,000 that offers basic, good-looking and affordable transportation, then these little Accents fit the bill, especially backed by that industry-leading comprehensive warranty.

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## Flying the flag for Ferrari racers

By Larry Roberts

A couple of weeks ago I was finally able to go out to the front of the house and take down my rooster's flag. My team had won the championship and I didn't want to let it go until it was over.

Obviously it's too early (or too late) to be celebrating a winning season for football, basketball, baseball, hockey teams of choice, but worldwide, millions of sports fans are celebrating a winning year along with me as "our" team took the cup

— especially Italian fans.

Ferrari, best known to the auto world as a maker of exotic sports cars for movie and rock stars, multimillionaires and other high rollers, has won the Manufacturer's Championship in the stratified world of international Formula One Grand Prix racing.

Knowing of my proclivity towards the marque, my wife bought me a three-by-five foot Ferrari rooster's flag while on an art excursion in Florence. At all the Formula One races I've viewed on TV in recent years,

hundreds of fans line the courses, waving the blood-red flag that sports the traditional Ferrari prancing horse logo.

Ferrari was due some good luck on the Grand Prix circuit. Although it finished in second place last year behind the almost-unbeatable McLaren team with its Mercedes powerplant, to us Ferrari fans, that was almost as bad as last place. The last time we were able to celebrate with our winning team was 16 years ago.

See RACERS, Page D4

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THE ESTIMATED MILEAGE FOR THIS VEHICLE IS 24 CITY/34 HIGHWAY/30 COMBINE. ACTUAL MILEAGE MAY VARY. \*BASED ON 15% DOWN PAYMENT. \*\*BASED ON 15% DOWN PAYMENT. \*\*\*BASED ON 15% DOWN PAYMENT. \*\*\*\*BASED ON 15% DOWN PAYMENT.

THIS IS NOT AN AUTHORIZED FACTORY STICKER

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## BAY AREA CAR CLUBS

Compiled by staff

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Attn: Tom Graham

**Borgward Owners Club**

2901 Moorpark Ave. #265  
San Jose, CA 95128  
408-244-3123  
Don Hoskins

**Buick Club of America, California Capitol Chapter**

Publicity Coordinator: Fran Frates  
4767 Bowerwood Drive  
Carmichael, CA 95608  
916-489-6631

**Cadillac Drivers Club**

5825 Vista Avenue  
Sacramento, CA 95824  
Attn: Wray Tibbs

**California Chrysler Products Club**

P.O. Box 2660  
Castro Valley, CA 94546  
Norm Frey, (510) 886-0931  
Meetings: Monthly, at members' homes. Membership: \$15/year.

Dedicated to the preservation, restoration and enjoyment of Chrysler product cars. Organized meets and tours. Monthly newsletter, the Silver Dome Gazette, with photos, wiring diagrams, specifications, classified ads free to members.

**Club Elite**

6238 Ralston Avenue  
Richmond, CA 94805-1519  
Attn.: Mike Ostrov

**CSRG (Classic Sports Racing Group)**

P.O. Box 825  
Danville, CA 94526  
Dan Radowicz or James Herlinger  
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Monthly board meetings, one annual membership meeting  
Four to six races per year

**Contemporary Historical Vehicle Association (CHVA)**

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925-625-3333  
Open to all cars 1928 to 20 years old. Monthly tours in 24 regions. National tour coming up of the Carolina Coast. Magazine, nationwide emergency support group.

**Diablo A's Model A Ford Club**

Chapter of Model A Ford Club of America, Inc.  
P.O. Box 6125  
Concord, CA 94524  
Contact: Steve Mick, 925-838-

7570, smick@verio.com.

Meetings 8 p.m. third Friday of the month (except December) at St. Andrews Presbyterian Church, 1601 Mary Drive, Pleasant Hill, CA.

**Diablo Four Wheelers**

Concord, CA  
Contact: Steve Mallo, vice president 925-799-1063

Family four-wheeling since 1964. Primarily Jeeps, but all makes of 4WD accepted. Signatory to the California Association of Four Wheel Drive Clubs (CA4WDC) in Sacramento.

Meetings first Tuesday of every month 7:30 p.m. at Round Table Pizza, Martinez, Pine St. exit off Hwy. 4. Guests are encouraged and welcome.

**Diablo Valley Classics**

P.O. Box 21514  
Concord, CA 94521  
(925) 609-7419

For all 1955-1957 Chevrolet cars, trucks and Corvettes. Meetings are usually the first Friday each month at the Contra Costa Water District building off Concord Ave. Main annual event: Annual Classic Get Together at Concord Blvd. Neighborhood Park (Oct. 3 this year).

**Diablo Valley Corvette Club**

P.O. Box 5824  
Concord, CA 94524  
Hotline: 925-672-8225  
President: Jim Neylan (925) 676-0873

**Diablo Valley Mustang Association**

President: Mike Weldon  
Web site: www.jps/dvma  
Meetings: Second Wednesday each month at Fuddrucker's, the Willows, Diamond Blvd., Concord. Mustangs of all years.

**DKW Club of America**

260 Santa Margarita Avenue  
Menlo Park, CA 94025  
Attn: Byron Brill

**Early Ford V-8 Club of America**

P.O. Box 2122  
San Leandro, CA 94577  
Attn.: Dan Wittern

**Econoline Organization**

15039 Costela Street  
San Leandro, CA 94579  
Attn: Jay Long

**Falcon Club of America, River City Chapter**

c/o Mark Milton  
610 Kentucky Ave.  
Woodland, CA 95695  
530-661-3606

**Fiero Owners Club of America**

Northern California Chapter

2380 Pleasant Hill Rd.  
Sebastopol, CA 95472

**Ford T5 Owners**

P.O. Box 669  
Livermore, CA 94551-0669

**Golden Gate Classic Thunderbird Club**

Mike or Rita Press  
124 Hollyhook Ct.  
Hercules, CA 94547  
510-799-0556

E-mail: mjprp@hotcoco.infi.net  
Meeting/outing: Second Saturday of the month. For those interested in 1955 through 1957 Thunderbirds. Members come from Contra Costa, Alameda, San Francisco, Marin and San Mateo counties.

**Golden Gate Lotus Club**

P.O. Box 117303  
Burlingame, CA 94011

**Green Flag Driving Association**

342 Laurelwood Road  
Santa Clara, CA 95054

**Hispano-Suiza Society**

175 St. Germain Avenue  
San Francisco, CA 94114

**Iso & Bizzarini Owners Club**

2025 Drake Drive  
Oakland, CA 94611

**Italian Car Registry**

3305 Valley Vista Road  
Walnut Creek, CA 94598-3943  
Attn: John deBoer

**Jaguar Associate Group (JAG)**

Attn: Pat Shasby, Pres.  
13560 Howen Dr.  
Saratoga, CA 95070-5403  
408-867-1265, FAX 408-867-3731  
www.jag.org

JAG is a San Francisco Bay Area car club consisting of 300+ owners and individuals who appreciate Jaguar automobiles. The location of meetings changes each month. Newsletter: The JAGazette, Richard H. France, editor, 408-353-3770.

**Jewett Owners Club**

24005 Clawiter Road  
Hayward, CA 94545

**Lamborghini Club of America**

170 Monte Vista Road  
Orinda, CA 94563

**Locomobile Society of America**

3165 California Street  
San Francisco, CA 94115-2412  
Attn: Norm Buckhart

**Mercury Stray Cats Classic Cougar Automobile Club**

Dennis Pierachini, President  
P.O. Box 41

Fairfield, CA 94533-0004

E-mail: info@classiccougar.com  
Web site: www.classiccougar.com  
Dedicated to preservation and enjoyment of classic Cougars, 1967-73.  
Meetings: 2 p.m. second Saturday each month, Burger Road, Pleasant Hill. Monthly newsletter with technical tips, calendar of events, reports, flyers from related events, list of establishments for club discounts, want ads and more. Annual car show, fall club outing, technical workshops. Membership \$20/year.

**MG Owners' Club (MGOC)**

Correspondence secretary: George Steneberg

9 Pomona Ave.  
El Cerrito, CA 94530

510-525-9125  
E-mail: j2george@pacbell.net

Web site: home.pacbell.net/jensten  
Meetings: 7 p.m. second Thursday each month, location varies. Activities include tours, rallies, tech sessions, shows, picnics, annual dinner, awards, monthly gatherings at pubs, meetings. Monthly newsletter The Octagon provides free ads for members, technical and helpful articles, humor, and events.

**Mid-Peninsula Old Time Auto Club**

P.O. Box 525  
Belmont, CA 94002  
Attn: Hal Schuette

**Military Vehicle Club of California/Military Vehicle Preservation Association**

East Bay Contact: Lee Edwards,  
925-447-9387.

Monthly swap meets, two statewide rallies. Anyone with an interest in any age and nationality of military vehicles is welcome.  
National association: P.O. Box 520378  
Independence, MO 64052-0378  
816-737-5111  
Membership: \$30/year

**Mt. Diablo High Performance Chevy Club**

4026 Burbank Dr.  
Concord, CA 94521  
925-827-0851 after 7 p.m.  
925-886-2624 from 9 a.m. to 5 p.m.  
1992-1999 Corvettes and Camaros. Meetings once a month, schedule varies. Contact: Nancy Henderson.

**National Auto Sport Association**

P.O. Box 21555  
Richmond, CA 94805

**Northern California Corvette Association**

Sharon Evans, social director, 510-538-8716  
www.classiccar.com/clubs/ncca/nccahome.htm

Meetings first Tuesday every month 7:30 p.m. at Castro Valley Women's Club, 18330 Redwood Rd., Castro Valley

Billed as America's oldest Corvette club. Events include autocross, drag races, tours, shows, charitable events. Annual event is Vette Magic, 2-day race event early June.

**North American Singer Owners Club**

6211 Westwood Way  
Oakland, CA 94611  
Attn.: Jonas Waxman  
(510) 339-1556  
singer4ad@aol.com

**Northern California Cruisers**

John Louden  
P.O. Box 20234  
El Sobrante, CA 94802  
510-233-0721

Pre-1972 American stock, custom, hot rods. Annual event: Cruisin' in the Sun, benefit car show June 6, 1999 in Napa.

**Northern California Kit Car Club**

c/o Vern Hance, treasurer  
3317 Ellesmere Ct.  
Walnut Creek, CA 94598  
925-938-1442

Web site: www.kitcar.com/nckcc  
Organized to promote learning more about cars through sharing information among members. Annual September show. Monthly newsletter. Shows, parades, promotions. Membership: \$2/month.

**Northern California Model T Ford Club, Inc.**

Chapter of the Model T Ford Club of America  
4100 Alhambra Ave., P.O. Box 1696  
Martinez, CA 94553  
Meetings second Thursday of the month (except December) at City of Lafayette Recreation Building, 711 St. Mary's Road, Lafayette. Dues: \$25.

**Pacheco, Martinez and Port Costa Sewing Circle, Book Review Society and Street Racing Association**

9 Benita Way  
Martinez, CA 94553  
925-228-1410.

Founded 1985, more than 1,200 members. Club meets irregularly to enjoy their automobiles, automobile business. Promotes Gran Prix racing at grass roots level. No membership restrictions, no dues.

**San Francisco Bay Area Chapter of the Corvair Society of America (CORSA)**

John Saunders  
617 Keats Dr.  
Vallejo, CA 94591  
707-643-3998.

Meetings first Wed.

**Santa Clara Valley Motors Club, Inc.**

Chapter of the Model T Ford Club of America. P.O. Box 201, CA 95070

Meetings third month, 8 p.m., Martinez, N. Winchester, Santa Clara. Membership: \$20

**Santa Clara Valley Thunderbirds**

6371 Firefly Drive  
San Jose, CA 95129

**Shelby American Auto Club**

P.O. Box 700789  
San Jose, CA 95178

**Solid Axle Corvette Club**

P.O. Box 2288  
N. Highlands, CA 95958

**Sorry Safari Touring Society (SSTS)**

Membership: Ben Leno  
719 Wichita Dr.  
Fremont, CA 94539  
510-651-0908

**Sports Car Club of America**

301 Preston Court  
Livermore, CA 94550

**Sprite-Midget Owners Group**

P.O. Box 3217  
Santa Clara, CA 95051

**Sunbeam Alpine Club**

1752 Oswald Place  
Santa Clara, CA 95051

**Sunbeam Tiger Owners Association**

5712 San Luis Court  
Pleasanton, CA 94566  
www.engravers.com/tiger

**Tri-Valley Classic Chevy Club**

Meets 7:30 p.m. on the 1st Friday of the month at the Long Airport. '55-'57 Chevy cars, 1960s Corvettes.

**Vintage Mustang Owners Club**

6371 Firefly Drive  
San Jose, CA 95129

**Volvo Club of America**

E-mail: Dspievolvo@aol.com  
Call David at 510-846-0666

**Western States Corvette**

2321 Falling Water Ct.  
Santa Clara, CA 95064

**Zimmerman Registry**

2081 Madeline Court  
Los Altos, CA 94024-6732  
Attn.: Chet & Manene Zimm

## Racers

FROM PAGE D3

championship year wasn't as complete or as sweet as it could have been since neither of "our" drivers, Michael Schumacher of Germany or Eddie Ervine of Great Britain, were able to make enough personal points to be crowned Driving Champion. Irving was second to McLaren's Mika Hakkinen by a scant two points after 16 races and Schumacher had been sidelined for a couple of races in the middle of the season due to a broken leg sustained in a racing accident.

This is somewhat similar to the situation that gave Ferrari its last manufacturer's championship in 1983. Back then it was Nelson Piquet who took the driver's crown driving for the BMW-powered Brabham team. But Ferrari drivers Rene Arnoux and Patrick Tambay had gathered enough points for Ferrari to give the Italian company the maker's trophy.

My affinity for the Ferrari works teams really began many years before that. Although I'd seen photos and films of European drivers like Alberto Ascari and Mike Hawthorn racing and winning in front-engined Ferraris in the '50s, it wasn't until 1961 that my allegiance to the marque emerged. That was the year that my fellow Californian Phil Hill won the Grand Prix driver's championship.

It was the first year of an entirely new engine formula that Ferrari had seen coming and it developed a full team of cars and drivers ready to race and win. We West Coast sports car fans had watched Hill drive in California races in the early '50s and were justifiably proud when one of our hometown boys garnered the title "Yankee Champion."

For 2000, a 17th race has been added to the Formula One schedule as a recently-resurrected United States Grand Prix will be held on a reconfigured road course at the Indianapolis Motor Speedway. I'll be there if I can make it and if I do, I'll be in the stands waving my red flag along with the thousands of other Ferrari fans who will no doubt be in attendance.

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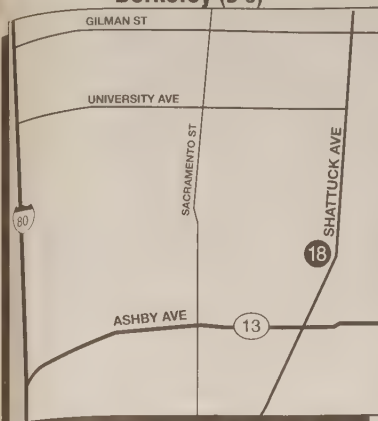
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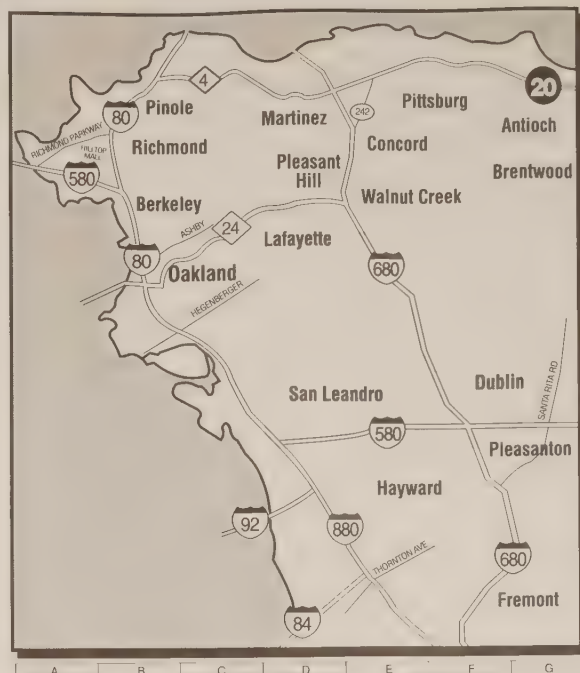
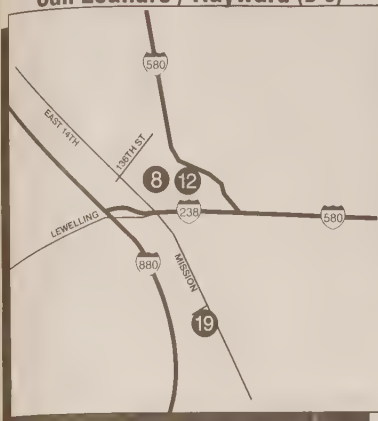
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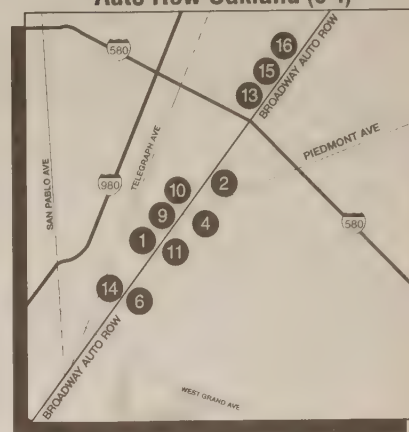
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**TOYOTA**  
16. Downtown Toyota (C-4)  
4145 Broadway Auto Row, Oakland  
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[www.downtowntoyota.com](http://www.downtowntoyota.com)

17. Ron Goode Toyota (C-4)  
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[www.rongoodetoyota.com](http://www.rongoodetoyota.com)

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Director of Nursing Svcs., needed for LTC/SNF in Richmond. Must be RN w/ 10 yrs exp. as a supv. in LTC. Come work for a pvt. family owned & operated business. Call 510-237-5182 or fax to resume 510-237-5182 EOE

**FEELING UNAPPRECIATED?**  
Come work with a great team! RN, LVN's needed for FT Day Shift & PT Night Shift for small private SNF w/ vibrant reputation & staffing ratios. Call Dorothy @ Lafayette Convalescent Hospital 925-284-1420

**Home Care**  
Hello, I am a 10 yr. old boy with cerebral palsy. And I have a trach & a tube really need an LVN who has exp with kids like me to take care of me for 8 hours a day. If you can help call my friends at Maxim (650) 359-3747.

**NURSING**  
LVN's & CNA's needed for private SNF w/ excellent staff ratios. Competitive wages and great benefits. FT & PT LVN positions available on PM & NCC shifts. FT days & PMs positions available for CNAs. Call 925-935-2222

**TEAM TODAY**  
Contact Cindy of Valene at 925-935-2222 Oak Park Convalescent Hospital

**★ Paid to Interview ★**  
\$50- RN/LVN  
\$25- CNA's

RN/LVN, PT night CNA's, PT-On Call. Call or apply in person. Vintage Estates, 955 23rd Street, Richmond (510) 237-5182

**NURSING**  
RN for health care in home setting. 30 hrs/wk. flex 925-777-9078

**NURSING**  
RN, private SNF with excellent staff ratios. Competitive wages and great benefits. FT & PT LVN positions available on PM & NCC shifts. FT days & PMs positions available for CNAs. Call 925-935-2222

**CLASSIFIED Quick & Easy!**

## 250 Help Wanted

**NURSING**  
RN/CNA's needed for 36 SNF in Martinez. Day & evening shifts available. FT/PT. On-call. (925) 228-4200

**RN's & LVN's**  
All shifts available in an upscale community. Excellent starting ratio. Apply in person at 300 Neal St., Pleasanton. Phone 925-462-2400, Fax 925-462-4372

**NURSING**  
RN, San Marco Nsg. & Rehab Center. Needing dedicated RN's for FT/PT Night Shift. New grads welcome. Excellent salary, benefits opportunity for growth. Apply in person at 130 Tamayo, W.C.

**OFFICE ADMIN.** Organized, quick, Windows 95. Excel comm. skills. Exp. Send resume to 154 Santa Clara Ave. Oakland CA 94610

**OFFICE ASSISTANT** Sm friendly co \$12/hr. FT/Wk. req. exp. 154 Santa Clara Ave. Oakland CA 94610

**OFFICE ASST.** for attorney, exp. in Martinez Court Asst. FT, 10:00-6:00. Must have reliable car. Fax resume to 510-237-5182

**OFFICE ASST.** Multi-task including data entry for auto body shop. FT. Fax resume 925-882-9629 or call 925-882-3489

**Office Coordinator** PT, Pleasanton. Will organize detailed mind, computer skills. Fax 925-846-1670

**OFFICE JUGGLER EXTRAORDINAIRE**  
El Centro consulting organization needs exceptional people. One FT and one PT who enjoy showing initiative and working with one of the most people in the world. One FT and one PT bright energetic person with great personality who would enjoy interviewing people by telephone. Contact info: 925-869-3743

**OFFICE MANAGER** busy Berkeley Tax/Accounting office. Good people, phone computer skills. Pref. FT. Apply, PT. remainder of yr. will consider perm. FT. Competitive salary. Fax resume to 510-704-3855

**OFFICE MGR** for vet office. Must be prof. mature, experienced. Exp. with & computers helpful. Fax sched, brifs. East Co. loc. Times Job Network, P.O. Box 4718-303, Walnut Creek, CA 94596

**OFFICE SUPPORT**  
Indiv. needed in Magic Garden's Landscape dept. to do billing, proposals & job costing. Must be proficient in Quickbooks & Excel & be able to work well w/ outdoors. Excellent pay. Interested? Call Dominique 510-644-2351

**OPTIC LAB & RETAIL**  
Positions anyone Exp. pref'd w/ train. FT/PT. Call 925-284-1420

**OPTIONAL** for Concord ophthalmology office. No Sal. w/ exp. Fax resume 925-699-7748

## 250 Help Wanted

**OPERATIONS/WRITER** CO-ORDINATOR • Crossroads Trading Co., an ecologically sound clothing co., seeks career-minded, dynamic, self-motivated individual for FT operations/writer position. Must possess excellent organizational, writing and computer skills. Retail exp. helpful. Competitive salary and benefits. Growth potential. 800-339-9888 any time

**OPTICIAN** Looking for PT/PTI optician for busy Walnut Creek office. Call (925) 946-8300 ask for Tanya

**PAINTER** \$3936-\$4558/week. 2 openings. Stable employment, extraordinary benefits. Call IMMEDIATELY for full details and application materials. (510) 287-0735

**EAST BAY MUNICIPAL UTILITY DISTRICT**  
Recruitment & Classification. 375-11th Street, Oakland, CA 94607

**PLUMBERS**  
Rivers Plumbing, Heating & Air is hiring exp'd plumbers. Call 925-944-1000

**PLUMBING HELPERS** we are hiring plumbing helpers and apprentices. No exp. required. 925-778-0600

**POOL SERVICE TECH.**  
We hire happy people who are friendly, athletic, quality co-workers. Call 925-933-3310

**PRE-SCHOOL ASSISTANT** City of Walnut Creek. We are hiring exp'd preschool teachers. Call 925-946-5889

**PAINTER** overlander, some mech., no exp. req'd. but a + FT perm. w/ending mach. Co. Benicia area. Fax resume to 707-747-5789

**PAINTERS** all levels. Med. dental brifs & bd. holidays. Year round. (888) 538-7724

**PARALEGAL** for Pl. atty., casual. Oakland office. Legal exp. w/ exp. 154 Santa Clara Ave. Oakland CA 94610

**PAYROLL ACCOUNTANT**  
Temp to perm position. Resp for prep. payroll. Knowledge of fin. & statistics. Clerical work. 3 yrs. exp. in maint. of fin. or status rec. incl. 1 yr. in prep. of payroll. 925-434-51

**PAYROLL SPECIALIST** for small Pleasant Hill accounting firm. Resp. for all aspects of payroll processing. 2-3 yrs. exp. req'd. Fax resume to 510-704-3855

**PENSION PLAN ADMIN.** W.C. firm. Daily calls to DC plans. Exp. w/401k pref., valuation, tracking & reporting functions. High school diploma. Fax resume to 925-462-2400

**PEST CONTROL** Applicator. Existing career, willing to train, vehicles 2. Call 925-686-9940

**PEST CONTROL** Route Person. Exp. pref'd, 24-hr. train. pd. w/ train. FT/PT. Call 925-686-9940

**CLASSIFIED Quick & Easy!**

## 250 Help Wanted

**PHONE PERSON** Pizza Man in Richmond is looking for exp. ph. person, go. sal. Fax resume 925-946-8300

**PHYSICAL THERAPY PT Aide**  
35-40 hrs/wk. FT. PT. owned or clinic. Clinical/cerical duties. FT. Asst. of San Ramon 2817 Crow Canyon Rd #104 (925) 839-9848

**Physical Therapy Aide** FT/PT pos avail in pvt orthopedic cty. Exp. pref. Fax resume 925-788-3793

**PLUMBER APPRENTICE** Rewarding Career - Exp. Play No Lay-Offs. No Exp. Req'd. Paid training, Vac. Med. Dental. Become a state cert. contractor and secure your future. Trust for Van Rec'd. Call (925) 677-0908

**PROJECT COORD.** for sm growing co. FT. Information. Person for production scheduling. Superior comm. org. skills. Team player. A MUST. Fax resume to W. McMullen 925-971-2347

**PROJECT MANAGER** Work for a quality, medium sized construction firm with a regional focus, annual base wage \$40,000-50,000. Various exp. req'd. Call 925-946-8300

**RECEPTIONIST** Ofc Asst. 3 1/2 days/wk. incl. Sat. avail. for otometry practice in Concord. Previous ofc. exp. pref. Please fax resume 925-676-1771 or call 925-925-9292

**RECEPTIONIST/Ofc.** FT. Gd phone skills a must. Basic computer & ofc. skills. Will train. Apply in person at CME Lighting, 950 Detroit Ave. Med. dental. Fax resume to 925-946-8300

**RECEPTIONIST/Ofc.** FT. Gd phone skills a must. Basic computer & ofc. skills. Will train. Apply in person at CME Lighting, 950 Detroit Ave. Med. dental. Fax resume to 925-946-8300

**PROPERTY MANAGER** ASSISTANT MANAGER. Self-storage facility in Pleasanton seeks individual with "Customer Comes First" attitude. FT position. Includes office. West Coast Contractors Inc. 925-462-2400

**QA INSPECTOR** Full-time position for experienced QA Inspector. Candidate must have technical (electrical, mechanical) experience. Microsoft Office. Excel computer skills req'd. Must be self-motivated, able to work alone and with a team. Job requires an organized, detail oriented and reliable person. High school diploma. Also req'd. Email resume to: chene.925@earthlink.net or 925-377-3427

**REAL ESTATE SALES** FREE TRAINING! Quick Licensing, fee reimbursement, & FREE Training for licensed agents. Positions avail. Call Karen, Prudent Realty/Mason McDuffie Monday-Friday, 10am-4pm 1-800-499-5851

## 250 Help Wanted

**PRODUCTION BARCODER OPERATORS** Pay rate \$18.50/hr. Duties: Operate automated mailing equip. "Windows NT" training or exp. w/mailing equip. helpful. Will train. Shift work. Pay rate \$17.50/hr. Dues. Pulling mail from mail bins and place in U.S. postal trays. Reads lots of standing, bending, light lifting, and ability to communicate well & follow instruction. Will train knowledge of Windows based programs a plus for future advancement. Shift work. Pay rate \$18.00/hr.

**LETTERSHOP** Exp. helpful. Will train. Pay rate \$18.00/hr.

**MACHINE OPERATORS** Folder inserter, folder, tabbers, hand assembly workers. DELIVERY DRIVERS. Pay rate \$8.50/hr.

Apply to 100 Ryan Industrial Ct. San Ramon, CA 94583 or fax resume 925-638-0715

**RECEPTIONIST** for saloon & spa. Danville, FT & PT brifs. Must have previous receptionist activities. 24-30 hrs/wk. including weekend and some evening work. \$11-\$14/hr. Req. AA in Recreation or equivalent area. 2 yrs. exp. req'd. Call 925-946-8300

**RECEPTIONIST** San Office, Alameda. Basic sales. FT/PT. approx. 8:30a.m.-12:30p.m. \$9.50/hr. DOE. Phone, fax, computer, filing, light typing & computer. Call 925-946-8300

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## 250 Help Wanted

**RECEPTION** LINDA EVANS FITNESS CTR. Pleasanton, FT 3-9pm, Sat. Sun 10am-12pm (925) 426-0105

**RECEPTIONIST** Athletic Club. All shifts. Call The Big C Athletic Club (925) 671-2110

**RECEPTIONIST** Admin Asst. Fast paced Pleasanton company. Interpersonal, phone & computer skills. FT/PT. Up to \$4K to start. Benefits. Fax resume. Simlar flooring (925) 846-7695

**RECEPTIONIST** For Kof's hair salon in Oakland. 510-748-7277

**RECEPTIONIST** for saloon & spa. Danville, FT & PT brifs. Must have previous receptionist activities. 24-30 hrs/wk. including weekend and some evening work. \$11-\$14/hr. Req. AA in Recreation or equivalent area. 2 yrs. exp. req'd. Call 925-946-8300

**RECEPTIONIST** San Office, Alameda. Basic sales. FT/PT. approx. 8:30a.m.-12:30p.m. \$9.50/hr. DOE. Phone, fax, computer, filing, light typing & computer. Call 925-946-8300

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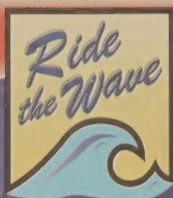












HANLEES HILLTOP TOYOTA *your* "TOYOTA POWERHOUSE"

"Dare To Compare"



Selection of Certified Vehicles Available!

HANLEE'S

Se Habla Español

243-2020

2000 TACOMA



• AM/FM Cass. • Air Conditioning  
• Chrome Pkg. • Power Steering

"DARE TO COMPARE"

\$11,988

Example: #587620  
Model 7103

CD w/ Speakers

2000

TACOMA XCAB



• Air Cond. • AM/FM Cass  
• SR5 Package  
• Rear Sliding Window

"DARE TO COMPARE"

\$14,388

Example: #587918  
Model 7113

2000 TUNDRA

V-8  
Huge Selection!

Come In  
& Test Drive!



99  
Clearance  
CONTINUES  
HURRY WHILE  
SUPPLY LASTS!

2000 ECHO

2 & 4 Door Models  
Available

Come See  
& Test Drive!



Automatic

2000

COROLLA

• Air Cond. • AM/FM Cass. • Alloy Wheels  
• Rear Window Wiper • Dual Air Bags  
• Digital Clock  
• Daytime Running Lights

"DARE TO COMPARE"

\$12,688

Example: #587620  
Model 7103



2000

CAMRY

• Air Cond. • AM/FM Cass. • Alloy Wheels  
• Rear Window Wiper • Dual Air Bags  
• Digital Clock  
• Daytime Running Lights

"DARE TO COMPARE"

\$16,488

Example: #587620  
Model 7103

New 1999 AVALON



V6 • Auto • Heated Mirrors • Leather  
• Alloy Wheels • Tilt • Cruise Control • Keyless Entry  
• AM/FM Cass. • CD • Speaker • Auto Headlamps • Side Air Bags  
• Much More

"DARE TO COMPARE"

\$4500 OFF MSRP

Example: #587620  
Model 7103

2000 CELICA



Test Drive Today!

2.9%\*  
Financing  
Available on



The All New 2000 AVALON



Is Here  
• Dual overhead Cam 3.0  
• 4 Wheel Disc Brakes  
• 7 Speakers  
• "Luxury & Refined"

TEST DRIVE ONE TODAY

All New Design for 2000

PRE-OWNED SPECIALS OF THE WEEK

95 Hyundai Elantra

Air Cond, Pwr Steering, AM/FM Stereo Cass.

#797707/5262

\$4,995



94 Nissan Sentra GXE

AC, AM/FM Cass, Pwr Steering #816854

\$7,995

97 Mercury Tracer

Auto, Air Cond., AM/FM Stereo, Dual Air Bags

#618774/1541P

\$8,595

96 Ford Contour

AC, Auto, PW, PDL, Cruise #240163

\$8,995

96 Nissan Sentra GXE

Air Cond., PW, PKL & More! #756545

\$9,995

94 Acura Integra LS Sport Cpe.

AC, PW, PDL, Tilt Wheel, Cruise, Cass, Moonroof #007760/1269R

\$9,995

97 Toyota Tercel

AC, PS, AM/FM Cass., dual air bags.

#239337/10883A

\$10,995

99 Honda Civic EX

AC, PW, PDL, Tilt, Cruise, CD, Moon Roof

#065400/10311A

\$16,595



98 Pontiac Sunfire

Auto, AC, Tilt, Cass, ABS, Dual Air Bags

#821698/1508P

\$11,695

95 Ford Aerostar

V-6, Auto, 7 Pass., Front & Rear AC, PW, PDL, Tilt, Cruise, Cass, Roof Rack #AA6165, 1449P

\$11,995

97 Nissan Sentra GLE

AC, PW, PDL, Tilt, Cruise, Cass., Moon Roof

#792368/1687

\$12,395

97 Toyota Corolla DX

Auto, AC, PW, PDL, Tilt, AM/FM Cass.,

#648367/9580A

\$12,495

98 Ford Contour

Auto, Air, PW, PDL, Tilt, Cruise, AM/FM Stereo, Cass, Alloy Wheels #165638/1544P

\$12,595

98 Toyota Corolla LE

Auto, AC, PS, PW, PDL, Tilt, Cruise, Cass, Alloy #030014/10744A

\$12,595

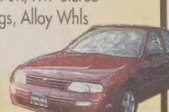
95 Nissan Altima GXE

Air, PS, PW, PDL, Tilt, CC, AM/FM Stereo

Cassette Disc, Dual Air Bags, Alloy Whls

#150625/1548P

\$8,995



98 Nissan Frontier XE

King Cab, AC, Cass., Alloy Wheels.

#305576/10639A

\$12,695

97 Chev. Lumina

V-6, Auto, AC, PW, PDL, Tilt, Cruise, Cass, Pwr Seat, Alloy Wheels #123163/1536P

\$12,995

99 Toyota Corolla CE Sdn 4D

A/C, PS, PW, PDL, Tilt Wheel, Cruise, AM/FM Stereo, Cass., Dual Air Bags #182073/1476P

\$13,895

97 Honda Civic EX

AC, PW, PDL, Tilt Wheel, Cruise, Moonroof & More #037956

\$13,999

96 Nissan 240SX CPE

Auto, AC, PW, PDL, Tilt, Cruise, CD, Moon Roof, Alloy Wheels & More #053523/1697

\$14,995

94 Dodge Stealth

Auto, AC, PS, PW, PDL, Tilt, CC, AM/FM Cass. CD, Dual Air Bags, Leather, Dual Seats, Alloy Wheels, Spoiler #009800/1679

\$14,595

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\$15,995



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